



THE FUTURE BECKONS

We are future-ready, with plans embodying awareness for new possibilities.
We are continual in our embrace of new and unfolding horizons!

“A bright future beckons. The onus is on us, through hard work,
honesty and integrity to reach for the stars.” - Nelson Mandela



VISION

To be a leading brand, providing insurance and financial services of global standards.

MISSION

To enhance the everyday life of our customers through innovative insurance and financial services while creating exceptional value for our shareholders.

CORE VALUES

- Superior Customer Service
- Innovation
- Professionalism
- Integrity
- Empathy
- Team Spirit





THE **ESP** MOTOR INSURANCE AND ENJOY THE BEST OF TWO WORLDS



INSIDE

COMPANY OVERVIEW

- 06 Business History
- 09 Notice of Annual General Meeting
- 12 Corporate Information
- 16 Financial Highlights
- 19 Chairman's Statement

SETUPS

- 26 Board of Directors
- 32 Management
- 43 Report of the Directors
- 53 Report of the Audit Committee
- 54 Statement of Directors' Responsibilities in Relation to the Preparation of the Financial Statements
- 55 Certification Pursuant to Section 60 (2) of Investment and Securities Act No. 29 of 2007

STRATEGIES

- 57 Independent Auditors' Report
- 63 Summary of Significant Accounting Policies
- 86 Evaluation of the Board of Directors

FACTS & FIGURES

- 90 Statement of Profit or Loss and Other Comprehensive Income
- 91 Statement of Financial Position
- 92 Statement of Changes in Equity
- 93 Statement of Cash Flows
- 94 Notes to the Financial Statements

OTHER NATIONAL DISCLOSURES

- 149 Statement of Value Added
- 150 Five-Year Financial Summary
- 151 Share Capital History

PROCESSES

- 153 E-Dividend Mandate Form
- 155 Proxy Form
- 157 Admission Slip
- 159 Unclaimed Dividend List

COMPANY OVERVIEW

06-22



BUSINESS HISTORY

Sovereign Trust Insurance Plc commenced business in January 1995 following the restructuring and recapitalization of the then Grand Union Assurance Limited. The Company went into operation with an authorized and paid up capital of ₦30 million and ₦20 million respectively.

Currently, our authorized share capital is **₦7.5Billion divided into 15Billion units of 50 kobo per share**. We have a fully paid-up capital of **₦5.7Billion and Shareholders' funds of over ₦ 8.6Billion**. The ownership of the company is made up of diverse shareholders from wide range of individuals and institutional investors with a robust Board of Directors of distinguished personalities. Our asset base is also over ₦14.8 Billion

Following the Federal Government's directive on recapitalization and consolidation which ended on February 28, 2007, Sovereign Trust Insurance Plc was among the licensed companies to underwrite general insurance business having consummated a merger arrangement with the erstwhile Confidence Insurance Plc, Coral International Insurance Company Limited and Prime Trust Insurance Company Limited.

From inception, the company moved from an average industry rating to a leading position, investing in the best of people and technology, improving on processes, growing market share at an average annual growth rate of 30%, and thereby expanding its balance sheet size.

The company continuously strives to be amongst the top five insurance companies in Nigeria.

The Board of Directors of the Company is made up of reputable individuals that have distinguished themselves in different fields of endeavor. The Head Office is located on 17, Adetokunbo Ademola Street, Victoria Island, Lagos with Area and Branch offices spread across the country, while the day-to-day operations are manned by well experienced and vibrant workforce.



BUSINESS HISTORY_{CONT.}

PRODUCTS AND SERVICES

Sovereign Trust Insurance Plc. prides herself in providing specialized insurance covers which include: Personal Accident Insurance, Motor Insurance, Fire and Special perils Insurance, Burglary Insurance, Engineering Insurance/ Bond, Marine Insurance, Aviation Insurance, Contractors All Risk Insurance, Group Personal Accident Insurance, Goods in transit Insurance, Fidelity Guarantee Insurance, Money Insurance, Professional Indemnity, Builders Liability Insurance, Workmen's compensation, Industrial All Risk Insurance, Healthcare Professional Indemnity, Sovereign Wellbeing Insurance Scheme for the Family (SWIS-F), Easy Travel Insurance Cover (ETIC), Electronic Equipment Insurance, Energy insurance, Machinery Breakdown Insurance and others.

INTERNATIONAL RATING

Our continued success over the years saw the company's performance ranked among the top players in the insurance industry having enjoyed an **A-** rating since 2007 up to date by Global Credit Rating (GCR). The **A-** rating attests to the company's high claims paying ability in the industry. The considerations for the rating amongst others were based on the company's sizable capital base, sound internal capital generation, healthy investment returns, foreign exchange gains, and a strong liquidity profile backed by a conservative assets allocation strategy.

Sovereign Trust Insurance Plc continues to be the lead underwriter for most of the major oil and gas projects in Nigeria.

REINSURANCE TREATY COVER

We have adequate reinsurance treaties to enable us accommodate risks with high sums insured which provides us with the necessary support in the event of large claims. Our treaties were arranged by a consortium of reinsurance Brokers led by United African Insurance Brokers Limited, Perth Re and CICA- Re. These treaties were placed with a consortium of reputable reinsurance companies locally and overseas which are:

- Lloyd's Underwriters (UK)
- Chubb European Group Limited (Europe)
- Arch Insurance Company (Europe)
- African Reinsurance Corporation, Lagos
- Continental Reinsurance Plc, Lagos
- WAICA Reinsurance Pool, Lagos
- Nigeria Reinsurance Corporation, Lagos
- AVENI Reinsurance Company, Abidjan
- CICA Reinsurance Company, Lome





AGM NOTICE

NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the 26th **Annual General Meeting of Sovereign Trust Insurance PLC** will take place at The Bay Lounge Hall, Block 12A, 10 Admiralty Road, Lekki Phase 1, Lagos on Thursday 27th day of May 2021 at 11.00 a.m. to transact the following businesses:

ORDINARY BUSINESS:

1. To lay before the Meeting the Audited Financial Statements for the year ended December 31, 2020, together with the Reports of the Directors, Auditors and Audit Committee thereon.
2. To re-elect Director.
3. To authorise the Directors to fix the remuneration of the Auditors.
4. Disclosure of the remuneration of Managers of the Company.
5. To elect the Shareholders' representatives on the Audit Committee.

SPECIAL BUSINESS

6. To fix the Directors' fees for the year ending December 31, 2021 at ₦3,800,000.00

DATED THIS 22ND DAY OF APRIL 2021

BY ORDER OF THE BOARD

EQUITY UNION LIMITED
(Corporate Secretaries / Nominees)

Yetunde Martins

FRC/2013/NBA/0000003399

Equity Union Limited

(Company Secretaries)

NOTES

COMPLIANCE WITH COVID-19 RELATED DIRECTIVES AND GUIDELINES

The Federal Government of Nigeria, State Governments, Health Authorities and Regulatory Agencies have issued a number of guidelines and directives aimed at curbing the spread of COVID-19 in Nigeria. Particularly, the Lagos State Government placed a restriction on the gathering of people at events, while the Corporate Affairs Commission (CAC) issued Guidelines on holding Annual General Meeting (AGM) of Public Companies by Proxy. The convening and conduct of the AGM shall be done in compliance with these directives and guidelines.

PROXIES

A member of the Company entitled to attend and vote at the Meeting is entitled to appoint a proxy to attend and vote instead of him/her. A proxy need not be a Member of the Company. Executed forms of proxy shall be deposited at the Company's Registrars' office, Meristem Registrars & Probate Services Ltd, 213 Herbert Macaulay Way, Adekunle, Yaba, Lagos or via email at info@meristemregistrars.com not less than 48 hours before the time of holding the meeting. To be effective, the proxy form should be duly stamped and signed by the Commissioner for Stamp Duties.

STAMPING OF PROXY

The Company has made arrangements, at its cost, for the stamping of the duly completed and signed proxy forms submitted to the Company's Registrars within the stipulated time or sent by email to info@meristemregistrars.com.

ATTENDANCE BY PROXY

In line with the Corporate Affairs Commission Guidelines, attendance of the AGM shall be by proxy only. Shareholders are required to appoint a proxy of their choice from the list of nominated proxies below:

- | | | |
|--------------------------------|---|-----------------------------|
| 1. Mr. Oluseun O. Ajayi | - | Chairman |
| 2. Mr. Olaotan Soyinka | - | Managing Director/CEO |
| 3. Mr. Anthony Omojola | - | Shareholders Representative |
| 4. Mr. Peter Eyanuku | - | Shareholders Representative |
| 5. Mr. Usman Atanda Morufu | - | Shareholders Representative |
| 6. Mrs. Esther Funke Augustine | - | Shareholders Representative |

NOTICE OF ANNUAL GENERAL MEETING CONT.

LIVESTREAMING OF THE AGM

The AGM will be streamed live online. This will enable Shareholders and other Stakeholders who will not be attending physically to follow the proceedings. The link for the AGM livestreaming will be made available on the Company's website at www.stiplc.com.

CLOSURE OF REGISTER

The Register of members will be closed from 26th day of April, 2021 to 30th day of April, 2021 (both days inclusive) to enable the Registrars update the Register of Members and make necessary preparations for the Annual General Meeting.

STATUTORY AUDIT COMMITTEE

In accordance with Section 404(6) of the Companies & Allied Matters Act, Laws of the Federation of Nigeria 2020, a shareholder may nominate another shareholder for appointment to the Audit and Compliance Committee. Such nomination should be in writing and reach the Company Secretary not less than 21 days before the Annual General Meeting.

Kindly note that Section 11.4.2 of the Nigerian Code of Corporate Governance 2018 stipulates that all members of the committee should be financially literate and should be able to read and understand financial statements. At least one member of the committee should be a financial expert, have current knowledge in accounting and financial management and be able to interpret financial statements.

Also, in line with the Companies and Allied Matters Act, at least one member shall be a member of a professional accounting body in Nigeria established by an Act of the National Assembly.

Furthermore, in line with the Financial Reporting Council of Nigeria (FRCN) Rules, the Chairman of the Statutory Audit Committee must be a professional member of an accounting body established by Act of the National Assembly in Nigeria.

In line with the above, nominations to the Statutory Audit Committee should be supported by the Curricula Vitae of the nominees in order to confirm eligibility.

RE-ELECTION OF DIRECTORS

In accordance with the provisions of the Articles of Association, the director to retire by rotation at the 26th Annual General Meeting is Ms. Emi Faloughi. The retiring director, being eligible, has offered herself for re-election.

The profile of the director retiring by rotation is available in the Annual Report.

RIGHTS OF SECURITIES' HOLDERS TO ASK QUESTIONS

Securities' Holders have a right to ask questions not only at the Meeting, but also in writing prior to the Meeting, and such questions must be submitted to the Company at 17, Adetokunbo Ademola Street, Victoria Island, Lagos or via email at info@stiplc.com not later than 7 days to the date of the meeting.

E-ANNUAL REPORT

The electronic version of this Annual Report (e-annual report) can be downloaded from the Company's website at www.stiplc.com. The e-annual report will be emailed to all Shareholders who have provided their email addresses to the Company's Registrars. Shareholders who wish to receive the e-annual report are kindly requested to send an email to info@stiplc.com or info@meristemregistrars.com

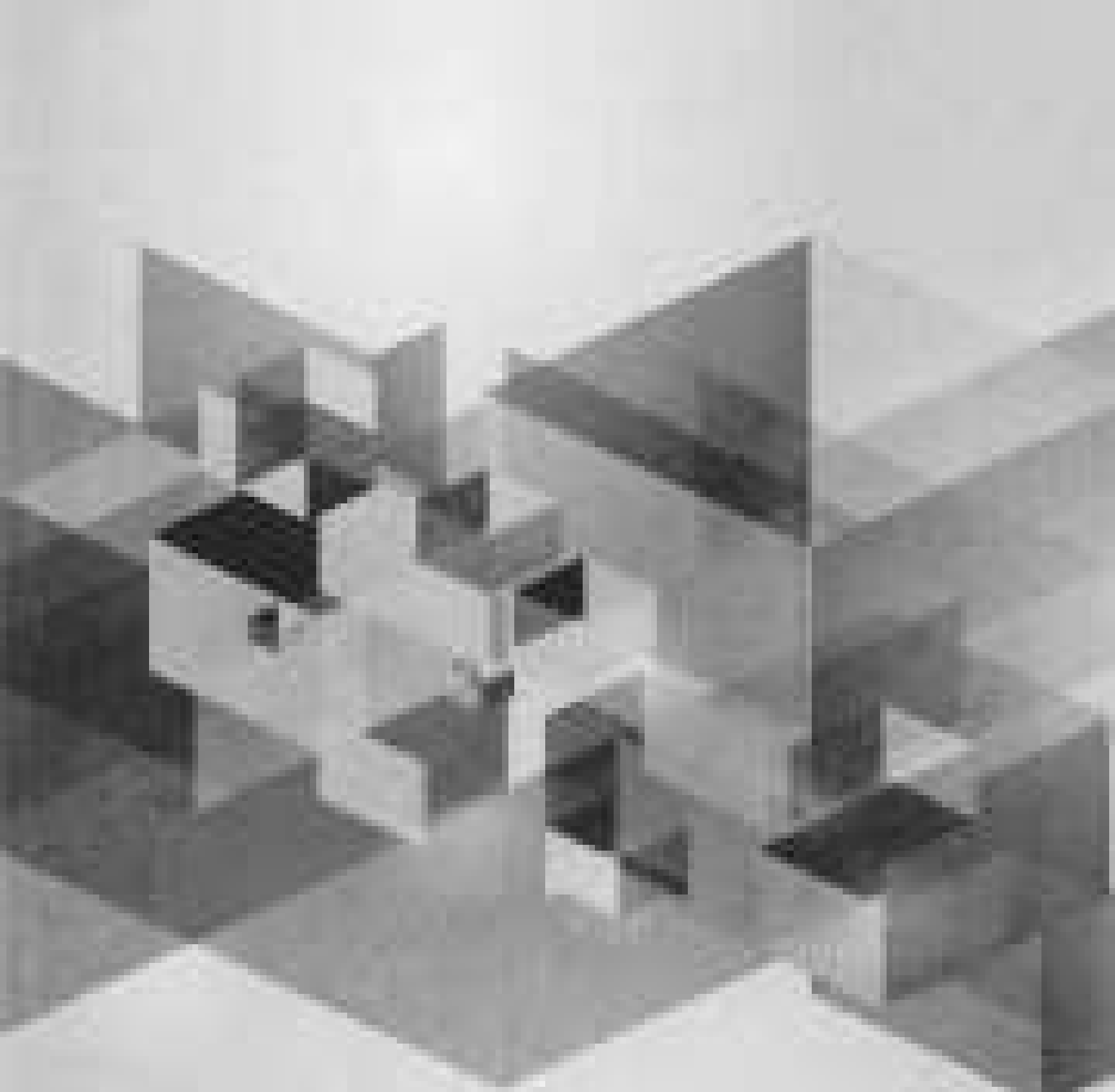
WEBSITE

A copy of this Notice and other information relating to the meeting can be found at www.stiplc.com.

UNCLAIMED DIVIDEND

Several dividends remain unclaimed. All Shareholders are hereby advised to update their records and forward details of such records and account numbers to the Company's Registrars, Meristem Registrars & Probate Services Limited for receipt of dividend. Detachable forms in respect of mandate for e-dividend payment, unclaimed/stale dividend payment and Shareholders' data update are attached to the Annual Report and Accounts for your completion. Any Shareholder who is affected by this notice is advised to complete the form(s) and return same to the Company's Registrars, Meristem Registrars & Probate Services Limited, 213 Herbert Macaulay Way, Adekunle, Yaba, Lagos.

Please note that the forms can also be downloaded from the company's website: www.stiplc.com.



CORPORATE INFORMATION

CORPORATE INFORMATION

Company's Registration Number
RC 31962

Head Office
17, Adetokunbo Ademola Street,
Victoria Island, Lagos.
Tel:01-4611237
Website: www.stiplc.com
08099929157, 08033076114
E-mail: info@stiplc.com

Directors

Mr. Oluseun O. Ajayi
Chairman

Mr. Olaotan Soyinka
Managing Director/CEO

Mrs. Ugochi Odemelam
Executive Director

Mr. Jude Modilim
Executive Director

Ms. Emi Faloughi
Non Executive Director

Mr. Abimbola Oguntunde
Non Executive Director

Mr. Odoh Shedrack Chidozie
Non Executive Director

Col. Musa Shehu (Rtd), OFR
Independent Director

Ms. Omozusi Iredia
Non Executive Director (Retired)

Company Secretary

Equity Union Limited
(Company Secretaries & Nominees)
Equity Union House, 11, IPM Avenue
Central Business District, Alausa
Ikeja, Lagos, Nigeria.

Registered Office

17, Adetokunbo Ademola Street
Victoria Island, Lagos.
+234 1 461 5006 - 9

Registrar

Meristem Registrars Limited
213, Herbert Macaulay Way,
Adekunle, Yaba, Lagos State, Nigeria

Solicitors

Citipoint Chambers (Legal Practitioners)
Equity Union House, 11, IPM Avenue
Central Business District, Alausa
Ikeja, Lagos, Nigeria.

Reporting Actuary

Logic Professional Services
Rear Wing 4th Floor, Oshopey Plaza
17/19 Allen Avenue
Ikeja, Lagos.

Auditors

PKF Professional Services
PKF House
205A, Ikorodu Road
Obanikoro
Lagos

Reinsurers

Aveni Reinsurance Company Limited
African Reinsurance Corporation
Continental Reinsurance Plc
WAICA Reinsurance Corporation

Bankers

First Bank of Nigeria Limited
Standard Chartered Bank
Zenith Bank Plc
Access Bank Plc
Guaranty Trust Bank Plc
Ecobank Plc
Providus Bank Limited
First City Monument Bank Limited
Fidelity Bank Plc
Unity Bank Plc
Heritage Bank Plc
Sterling Bank Plc
Wema Bank Plc

CORPORATE
INFORMATION CONT.

Business Information

ED, Marketing and
Business Development
Contact: Ugochi Odemelum
08099929134

ED, Technical Operations
Contact: Jude Modilim
08033191759

Corporate Information

Contact: Segun Bankole
Sales & Corporate Communications
Tel: 01-4611237, 08099929157,
08033076114
Or visit www.stiplc.com

HEAD OFFICE

17, Adetokunbo Ademola Street,
Victoria Island, Lagos State
Contact: Ugochi Odemelum
08099929134

APAPA AREA OFFICE

20, Commercial Road,
Apapa, Lagos State
Contact: Kola Azeez
08099929181

IBIYINKA OFFICE

Plot 1217, Ibiyinka Olorunbe,
Off Amodu Ojikutu Street
Victoria Island, Lagos State
Contact: Segun Bankole
08033076114

IKEJA AREA OFFICE

11, IPM Avenue,
Off Obafemi Awolowo Way
Ikeja, Lagos State
Contact: Deborah Ugbaje
08099929184

LEKKI AGENCY OFFICE

C311, Road 5
Ikota Shopping Complex
Lekki-Aja, Lagos State
Contact: Olatunji Olayinka
08099928058

PORT-HARCOURT AREA
OFFICE

Plot 11, Peter Odili Road
by Maxwell Adoki Street
Trans-Amadi Industrial Lay-out
Port-Harcourt, Rivers State
Contact: Angela Onochie
08186690234

LAGOS CENTRAL AREA
OFFICE

21, Boyle Street, (8th Floor)
Onikan, Lagos State
Contact: Oluwatoyin Olayinka
08033008339

CORPORATE
INFORMATION CONT.

Business Information Cont.

IBADAN AREA OFFICE

87, Obafemi Awolowo Road
Oke-Ado, Ibadan, Oyo State
Contact: Niyi Aiyenimelo
08099928084

ABUJA AREA OFFICE

4th Floor Nusaiba Towers,
Plot 117, Ahmadu Bello Way,
Jahi, Abuja
Contact: Lucas Durojaiye
08023805681

KADUNA BRANCH OFFICE

16E, Ahmadu Bello Way
CB Finance House, Kaduna State
Contact: Dawodu Yusuf
09031246863

ENUGU BRANCH OFFICE

112, Ogui Road
Enugu State
Contact: Damian Iloegbunam
08037078399

AKURE BRANCH OFFICE

3, Alagbaka Junction
Akure, Ondo State
Contact: Emmanuel Tejumade
08099929137

ABA BRANCH OFFICE

97, Azikwe Road
Aba, Abia State
Contact: Adaeze Egbechuo
08035084848

CORPORATE INFORMATION CONT.

MANAGEMENT TEAM

Olaotan Soyinka
Managing Director/CEO

Ugochi Odemelum
Executive Director, Marketing & Business Development

Jude Modilim
Executive Director, Technical Operations

Kayode Adigun
General Manager/Divisional Head, Finance & Corp. Services

Sanni Oladimeji
DGM/Head, Risk Management & Compliance

Segun Bankole
DGM/Head, Sales & Corp. Communications

Emmanuel Anikibe
DGM/Head, Sales & Client services

Olalekan Oguntunde
AGM/Head, ICT

Samuel Oseni
AGM/Head, Internal Audit

Tajudeen Rufai
AGM/Head, Reinsurance

Angela Onochie
AGM/Head, Eastern Area Operations

Lucas Durojaiye
AGM/Head, Northern Area Operations

Abisola Asaju
AGM/Head, General Internal Services

Niyi Olaitan
AGM/Head, Finance & Accounts

Victoria Eze
AGM/Head, Sales & Client Services 2

Akinwunmi Akinrinmade
AGM/Head, Energy

Ebinyu Faloughi
AGM/Head, Motor

FINANCIAL HIGHLIGHTS
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 | 2019 | |
|---|--------------------|-------------|----------|
| | N'000 | N'000 | % Change |
| Statement of Profit or Loss and Other Comprehensive Income | | | |
| Gross premium written | 11,120,684 | 10,879,656 | 2% |
| Net premium income | 6,541,908 | 5,950,253 | 10% |
| Net claims expenses | (3,485,778) | (2,209,130) | 58% |
| Profit before income tax | 796,107 | 819,010 | -3% |
| Profit after income tax | 687,698 | 503,381 | 37% |
| Statement of Financial Position | | | |
| Total assets | 14,833,236 | 13,418,426 | 11% |
| Total liabilities | 6,207,137 | 5,631,820 | 10% |
| Total equity | 8,626,099 | 7,786,606 | 11% |
| Insurance contract liabilities | 3,762,588 | 3,324,005 | 13% |
| Per share data: | | | |
| Basic earnings per share (kobo) | 8.00 | 5.86 | 37% |

CHAIRMAN'S STATEMENT



MR. OLUSEUN O. AJAYI Chairman



INTRODUCTION

Distinguished shareholders, fellow Board members, representatives of various regulatory authorities here present, gentlemen of the press, ladies, and gentlemen. It is my pleasure to welcome you all to the 26th Annual General Meeting of our company, Sovereign Trust Insurance Plc and to present to you, the Annual Report and Accounts for the year ended December 31, 2020.

In spite of the coronavirus pandemic that defined the course of so many economies around the globe with Nigeria not being an exception, we remained on the part of growth as evident in our Annual Report and Accounts for 2020 Financial Year. This was achieved mainly due to the support at the Board level in addition to the consistent and dutiful work put in place by the Management and members of Staff.

The resilience of our business model and strategy has enabled us to successfully weather the economic headwinds precipitated by the pandemic.

In considering our performance, it is pertinent to review the global and domestic environments which impacted our operations during the year.

THE GLOBAL ENVIRONMENT

The COVID-19 pandemic induced economic shock throughout the world which was mainly characterized by disruptions to global supply chain on account of the mitigating measures including lockdowns, travel bans, and quarantines put in place by various governments to contain the spread of the virus. The effects on the global economy have been unprecedented and indeed severe. These include significant stock market crashes, exchange rates volatility, rising corporate and public debts, increased level of unemployment, tightening financial conditions, capital flow reversals and fall in commodity prices, to mention a few. In his Foreword, the World Bank Group President, David Malpass notes that "Making the right investments now is vital both to supporting the recovery when it is urgently needed and foster resilience". From a deadly pandemic to a shrink in global GDP from 2.8% in 2019 to -4.36% in 2020. The year 2020 certainly experienced its fair

share of world-shifting events.

In the Advanced Economies, headwinds largely associated with the COVID-19 pandemic such as vaccination-related challenges, weak aggregate demand associated with less than full employment, partially functioning supply chain networks, the rapid spread of the new variant of the Coronavirus and a high infection rate dampened the initial rebound in economic recovery towards the end of 2020. Output growth in the Emerging Market and Developing Economies (EMDEs) remained uneven across countries. China was the only economy that bounced back from its coronavirus losses, recording a year-over-year growth of 2.3% in 2020. Most European economies entered their fourth consecutive quarter of negative GDP with Italy, France and Mexico being the most affected.

The U.S. economy shrank by 3.5% in 2020 as the pandemic ravaged factories, businesses, and households, pushing their economic growth to a low level not seen in decades. Overall, the economy was surprisingly resilient in the second half of the year according to data released by the Bureau of Economic Analysis. Bilateral trade between the United States of America and China also plummeted with significant disruptions to international supply chains. The year equally recorded the US general election which created a transfer of government to the Democrat President, Joe Biden.

In a related development, Britain's health-ravaged economy also shrank by 9.9% in 2020, the biggest annual fall in output since modern records began but avoided heading back towards recession in the final quarter of the year.

Oil prices also witnessed a drop in 2020 with global prices ending the year at about \$51 a barrel. It marked a year of volatility. In April, U.S. crude plunged deep into negative territory and Brent dropped below \$20 per barrel due to the COVID-19 pandemic and a price war between oil giants, Saudi Arabia, and Russia. The remainder of 2020 was spent recovering from that drop as the pandemic destroyed fuel demand around the world.

DOMESTIC BUSINESS ENVIRONMENT

The first quarter of 2020 was greeted by a

combination of health crisis, declining growth of Gross Domestic Products (GDP), reversal of capital flows, financial handicap, and a sharp drop in commodity prices. As the effects of the coronavirus pandemic hit global economy with Nigeria not being an exception, the economy fell into second technical recession in 6 years having recorded two consecutive negative quarterly growths. However, the Gross Domestic Product (GDP) grew by 0.11% (year-on-year) in real terms in the fourth quarter of 2020, representing the first positive quarterly growth in the last three quarters. Though weak, the positive growth reflects the gradual return of economic activities following the easing of restricted movements and commercial activities in the fourth quarter of 2020. Overall, in 2020, the annual growth of real GDP was -1.92%, a decline of -4.20% points when compared to the 2.27% recorded in 2019.

On the heels of the worst downturn in recent history and owing to the pandemic and oil price shock, the economy is seen as emerging back to growth in 2021 as demand at home and abroad recover. However, the outlook remains fragile, clouded by uncertainty regarding the oil price trajectory, rising inflation, increased unemployment, security challenges and social tensions.

The marginal growth in the GDP in the fourth quarter of 2020 has not positively impacted the consumers' standard of living as Inflation rose to 15.8% in December 2020 against 11.9% recorded in corresponding year. The increase largely resulted from food inflation which is a fallout of the general insecurity across the nation that weakened food supply, the border closure and the current global health challenges coupled with the increase in fuel prices in the year.

Nigeria re-opened its borders after 16 months of closure. The borders were closed in August 2019 to minimize smuggling of rice, ammunitions, and narcotics, among others. The re-opening of the border and our membership of the Africa Continental Free Trade Area (AfCFTA) is expected to boost regional trade and integration.

Nigeria's foreign reserves in the face of dwindling oil earnings and reduced capital inflows from risk averse foreign investors may

spell doom for the country. The decline in oil prices was largely driven by weakened crude oil demand linked to the global pandemic and oil price war between Russia and Saudi Arabia. Consequently, the external reserves have been oscillating around US\$33-39bn for most part of the year. At the beginning of the year, the country's foreign reserves stood at US\$38.5bn and fell to US\$35.36bn as of December 2020. Due to the pandemic-induced crash in global oil prices and production/demand, Nigeria began to face significant Foreign Exchange shortages which forced the Central Bank of Nigeria (CBN) to limit interventions in various windows. This led to a spike in the exchange rate at the parallel market, the Import & Export (I&E) window rate was devalued once while the official exchange rate was devalued twice. However, the official exchange rate was revalued to ₦380/\$ in the year.

Nigeria's unemployment rate as of the end of 2020 increased to 33% from 27% recorded in 2019, indicating that about 23.3million Nigerians remained unemployed. This increase was believed to have been aggravated by the pandemic. Again, the Monetary Policy Rate, (MPR) stood at 11.5% at the end of 2020 as against 12.5% in 2019. The Central Bank of Nigeria, (CBN) has consistently monitored the interest rate in ensuring and creating sustainable economic recovery.

INSURANCE INDUSTRY REVIEW

The country during the year signed the instrument of ratification to the African Trade Insurance Agency's (ATI) treaty. This finalized Nigeria's membership in ATI in a process that began some years ago. Membership in ATI allows Nigeria to attract additional insurance capacity to help improve investments and also increase ATI's capacity to support sovereign and commercial transactions in the country. Ultimately, Nigeria will benefit because effective risk mitigation is vital to increasing investments and trade flows.

In a bid to support government's efforts in ameliorating the impact of the Covid-19 pandemic, the National Insurance Commission mobilized the support of the insurance industry in Nigeria by raising a total sum of

₦612,500,000.00. The sum of ₦500,000,000.00 was transferred by the Commission to the Federal Government account and the balance of ₦112,500,000.00 was used to secure free life insurance cover from 19 Life Insurance companies for 5,000 frontline health workers on Covid-19, which will ensure that in the event of any death, their families or dependents will be compensated.

Twenty-five insurance companies have recorded claims totalling ₦20.4bn from losses that emanated from the #EndSARS protests which occurred in the country in October 2020. The Nigerian Insurers Association reported in December 2020, that out of the total of 1,661 received claims, 143 have been fully settled, 539 claimants are yet to substantiate their claims with the necessary documents, 7 claims were repudiated because they were not covered by any of the policies while 972 claims are still to be settled. However, about ₦9.7billion has been reserved by 14 insurance companies to pay claims as they are concluded upon.

The Nigerian insurance industry would soon get tracked with the National Insurance Commission (NAICOM) newly launched digital portal for more efficient and easy regulation of the industry. The Commission at the seminar themed: "Digital Transformation of the Commission & Market Development Initiatives" explained that the new portal, when fully deployed, will enable the Commission to track the daily transactions and activities of operating companies within the industry for proper monitoring and enforcement.

OPERATING RESULTS

The drive to continue to uphold comprehensive growth strategy still forms the background upon which our company is built despite the harsh operating environment caused by the novel Coronavirus disease (COVID-19) and the attendant economic and social challenges that characterized the industry within the year.

Our organization was able to record a Gross Premium Written of ₦11.12billion in 2020 as against ₦10.8billion in 2019. The Net Premium Income grew by 10% from ₦5.9billion in 2019 to ₦6.5billion in 2020. Our net underwriting income grew by 9.7% from ₦6.9billion in 2019 to

₦7.6billion in 2020. This performance resulted in a Profit Before Tax of ₦796million and a Profit after Tax of ₦688million in 2020, a 37% increase when compared with the sum of ₦503million recorded in 2019.

The size and quality of our balance sheet improved as the company's total assets increased from ₦13.4billion in 2019 to ₦14.8billion in 2020 representing 10.5% growth. Similarly, our earning per share also improved by 33.3% from 6kobo in 2019 to 8kobo in 2020. The composition of our assets is well structured to position the company for better future performance.

Furthermore, I am delighted to report that the Return on Capital Employed (ROCE) of the company recorded a positive performance of 8.1% in 2020 as against 5.6% achieved in the corresponding year of 2019, while our Investment and other income rose by 27% from ₦468million in 2019 to ₦622million in 2020.

By no means, it was a very tough year for many businesses, but the fundamentals of our company are strong, and this is buttressed by our capacity to remain profitable despite the harsh economic conditions prevailing in the operating environment.

With this result, we remain a profitable brand. We will continue to re-engineer our strategy in line with current realities and as businesses globally are recovering and putting in place required investments to pull through, we will not rest on our oars but continue to improve on our performance.

Capitalization

Having successfully raised the sum of ₦1.4billion through rights issue in 2019 which grew our paid-up capital to ₦5.68billion, we are now set to pursue our recapitalization drive in order to achieve our objective of having a paid-up capital of ₦10billion. To this end, we will be carrying out a Special Placement in the nearest future.

FUTURE OUTLOOK

While it is estimated that the global economy will resume its growth in 2021, it is anticipated that Nigeria will experience very modest growth with

the IMF forecasting 1.7% for the country. Innovation and efficiency gains will be the key pillars on which to improve our performance. We expect that 2021 will continue in the strides we made in our digital initiatives as our technology platforms and products continue to contribute to our performance and competitiveness. We also expect our cost optimization initiatives to continue.

We will remain resilient and innovative in charting new avenues for growth. We will also remain committed to delivering value to all our stakeholders in spite of the numerous social, economic, and environmental challenges faced by the communities we serve. We have been able to survive the rough tide through appropriate strategies built on financial discipline and unwavering support of all our stakeholders. Our continuous effort to further capitalize the company, is considered a veritable exercise that will improve our underwriting capacity and subsequently lead to improved profitability.

CONCLUSION

There is no gainsaying the fact that year 2020 remains unprecedented and has been traumatic as people and businesses across the globe continue to grapple with the effects of the pandemic and the associated recession. Sovereign Trust Insurance Plc remain committed to its stakeholders, customers, and the nation's future, as we continue to provide the required support and services in overcoming the challenges of the pandemic while we strive to achieve a sustainable and inclusive recovery. Although, we must continue to modify and constantly adapt in order to thrive in our ever-

dynamic operating environment. It is noteworthy that the foundation that underpin our performance include our dedication to execution, professionalism, innovation, and customer focus have remained unchanged.

Distinguished shareholders, ladies, and gentlemen, I want to sincerely appreciate our esteemed stakeholders for their unflinching support and loyalty to the brand. We assure you that the confidence reposed in the company would continuously energize us to deliver optimal performance to your delight. Let me equally use this opportunity to express my sincere gratitude to my colleagues on the Board, both executives and non-executives for their great dedication and leadership in the company. It is also noteworthy that this achievement would not have been possible without the commitment of our Management and staff who had to adjust to working from home at the initial breakout of the pandemic.

They have all been relentless at all levels of operations in meeting the needs of our esteemed policy-holders home and abroad. I am deeply grateful for their dedication and flexibility, especially amidst these difficult circumstances.

Our hearts and prayers go to those that have lost friends and family as the world finds a lasting solution to the pandemic.

OLUSEUN O. AJAYI
CHAIRMAN



ACCIDENTS

DON'T

GIVE NOTICE

GET COVERED TODAY



HAYWARD TOWN
WATERWORKS

SETUPS

26-55

BOARD OF DIRECTORS





Chairman

MR. OLUSEUN O. AJAYI Mr. Seun Ajayi is a Chartered Insurer spanning four decades in the insurance industry. He is both an Associate of the Chartered Insurance Institute of London (ACII) and Nigeria (AIIN) respectively. An astute professional who has devoted his entire working life to the practice of insurance, he was at various times with the National Insurance Corporation of Nigeria, (NICON) and International Standard Insurers Limited (ISI) where he held several Management positions. Mr. Ajayi is the Co-Founder and Pioneer MD/CEO of the company.

He has attended various Management and Leadership Development Programmes at different times in the course of his career including a professional and Management Programme at the London School of Insurance. He is also an alumnus of the Lagos Business School having completed the Chief Executive Programme (CEP) of the Institution. Mr. Ajayi has also attended leadership and Management development programmes at the IESE Business School of the University of Navarra, Spain, the University of Nottingham Business School, and the London Business School, respectively. Back home, he has also attended several Management development Programmes including leadership training at the Administrative Staff College of Nigeria (ASCON). He is also a graduate of History and Politics from the University of Ibadan.

Under his leadership, the company consistently experienced steady and remarkable accomplishments and he successfully transitioned the company from a Limited Liability Underwriting Firm to a Publicly Quoted Company in November 2006.

He brings to bear an overwhelming wealth of experience and he sits on the Board of several other companies in the country.



Non-Executive Director

MS. EMI FALOUGHI Ms. Emi Faloughi is a seasoned professional with vast years of experience in the Oil and Gas Industry ranging from developing system solutions in support of Contracting and Procurement processes. Over the years, she has successfully put together and managed an ever evolving cross functional global network of IT specialists, Contracting & procurement experts and SAP Business Improvement Analysts.

She holds a first degree in Communications and Spanish from London Guildhall University, United Kingdom and a Masters degree in urban planning from Hunter College, New York, United States of America. She is currently the Vice President of TEEOF Holdings Ltd; a company with a diverse portfolio spanning the entertainment and realty sectors.



Non-Executive Director

MR. ABIMBOLA OGUNTUNDE

Mr. Abimbola Oguntunde is the Managing Partner of Devtage Consulting & CEO of the Devtage Group, a global management consulting, technology, and corporate training & development company with offices in North America and EMEA (including Lagos, Nigeria). He currently serves as a non-executive director of Sovereign Trust Insurance Plc with specific responsibilities for capital raising, business transformation & reorganization. Abimbola, an experienced Banker, economist and certified Project Manager, with over 30 years' experience in the banking industry, management consulting and the international public sector, has held top management positions at leading institutions (UBA, Sterling and Diamond Bank) in the financial services industry.

He has acquired international working exposure, having a stint with the Ministry of Government Services, Ontario Public Services (OPS). He studied Economics at the University of Lagos where he graduated with a first class and subsequently obtained a master's degree in Economics from the same institution. He also holds an MBA in International Banking and Finance with Distinction from the University of Birmingham, United Kingdom.



Non-Executive Director

MR. ODOH SHEDRACK CHIDOZIE

Mr. Shedrack Chiedozie Odoh is a fellow of the Institute of Chartered Accountants of Nigeria. He holds a Bachelor's degree in Finance from the University of Port Harcourt and an MBA from the University of Lagos. He started his working career with Citibank Nigeria before moving to Central Bank of Nigeria and subsequently to UBA Plc and to Mobil Producing Nigeria Unlimited.

He has rich senior management experience in banking and oil & gas industries in Nigeria. His core expertise is in Logistics Chain Management, Financial Controls and Treasury Management. He attended the Senior Management Program of the Lagos Business School. He has also benefited from numerous professional and managerial trainings by Kenan-Flagler Business School of the University of North Carolina and OGCI Houston, Texas. The organization will be relying on his vast wealth of experience in fortifying the growth agenda of Sovereign Trust Insurance Plc in the days ahead.

BOARD OF DIRECTORS CONT.



Independent Director

COL. MUSA SHEHU (RTD.) Col. Musa Shehu (Rtd.) retired from Nigeria Army in 1999 after several years of meritorious service in Nigeria. He was on the country's entourage on several military peace keeping and observer missions outside Nigeria at different times during his military career. Some of the countries include Chad Republic, Iran and Iraq.

In the course of his military career, he also served as Military Administrator of Rivers State between 1996 and 1998, and of Plateau State from 1998 to 1999. Col. Musa Shehu (Rtd.) is a non-executive director on the Board of Sovereign Trust Insurance Plc. Currently, he is the Secretary-General of the Arewa Consultative Forum.



Managing Director/CEO

MR. OLAOTAN SOYINKA Mr. Olaotan Soyinka is an erudite and well-grounded Underwriter with over 20 years cognate experience. He is an Associate of the Chartered Insurance Institute of Nigeria. He is a Graduate of Insurance from University of Lagos and also holds an MSc degree in Marketing from the same university. He joined Sovereign Trust Insurance Plc in March 1998. A seasoned Professional who has plied his trade in both Marketing and Technical Divisions of the organization. He is bringing to bear his overwhelming wealth of experience in providing instructive leadership to the company while taking it to the next phase of its growth stage. Soyinka is an alumnus of the Lagos Business School having successfully completed the Senior Management Programme of the Institution. He is also a member of the prestigious Ikoyi Club 1938.



Executive Director Marketing & Business Development

MRS. UGOCHI ODEMELAM

Mrs. Ugochi Odemelam graduated from the Federal Polytechnic, Nassarawa. She holds an MBA from ESUT Business School. She is also a member of the Nigerian Institute of Management (NIM), a registered member of the Chartered Insurance Institute of Nigeria (CIIN) and Chartered Insurance Institute of London (CII London). She is an Alumnus of the Lagos Business School having successfully completed the Senior Management Programme (SMP), and the Advanced Management Programme (AMP), of the Institution respectively. She has also attended series of management and development programmes both at local and international levels. She is an Alumnus of the Kellogg School of Management, Chicago, USA.

She joined Sovereign Trust Insurance Plc in 1995. Her cognate 25 years working experience cut across the banking and insurance profession. Her experience at Sovereign Trust spans several divisions, Area office operations and other committee works.



Executive Director Technical Operations

MR. JUDE A. MODILIM

Mr. Jude Modilim was until his appointment as Executive Director, Technical, the Assistant General Manager/Group Head, Business Development with International Energy Insurance Plc, IEI. While in IEI, he carried out various functions in different capacities.

Between 2007 and 2008, he was the Group Head, Retail for Insurance PHB, (Now KBL). He had a short stint with Industrial and General Insurance Company Limited as a Manager in charge of Telecommunications Marketing. Jude equally had a long spell with NICON Insurance Plc totaling 15 years where he held various positions within the organization.

Jude Modilim is coming on Board with a considerable wealth of experience that has traversed various facets of Insurance and it is hoped that same will be utilized in galvanizing the organization to the next level of its growth agenda.

BOARD OF DIRECTORS CONT.



MR. OLAOTAN SOYINKA
Managing Director/CEO



MANAGEMENT

MANAGEMENT



OLAOTAN SOYINKA - BSc (INS), AIIN, MSc
Managing Director/CEO

Profile documented on page 28



UGOCHI ODEMELAM - HND, MBA
Executive Director Marketing & Business
Development

Profile documented on page 29



JUDE A. MODILIM - BSc(INS), MSc, ACII, AIIN
Executive Director Technical Operations

Profile documented on page 29



KAYODE ADIGUN - BSc, MSc, MBA, FCA, FCTI

General Manager/Divisional Head,
Finance & Corporate Services

Kayode Adigun is a Fellow of both the Institute of Chartered Accountants of Nigeria and The Chartered Institute of Taxation of Nigeria, respectively. He holds a Master of Science Degree in Governance and Finance from Liverpool John Moore University United Kingdom and an additional master's degree in business administration from the Obafemi Awolowo University, Ile-Ife. He is an alumnus of University of Jos, where he graduated with a Bachelor of Science degree in Geography. He is an Alumnus of Howard University, Washington D.C, USA.

He joined Sovereign Trust Insurance Plc in 1997 and has over 20 years of experience in treasury, corporate finance, accounting, tax, investments, administration, and human resources functions. He is also an expert in corporate governance structure and framework. Kayode is an Alumnus of the Lagos Business School having completed the Advanced Management Programme (AMP), of the Institution.

MANAGEMENT CONT.



SANNI OLADIMEJI - HND, FCA, FRMN, FCTI, AMNIM, MBA
Deputy General Manager/Head, Risk Management
& Compliance

Sanni Oladimeji is a graduate of Accountancy from the Federal Polytechnic Ilaro and he is charged with the responsibility of planning, developing, and implementing an overall risk management process geared at protecting and controlling the capital, resources, and assets of the company.

He is a Fellow of the Institute of Chartered Accountants of Nigeria, the Risk Managers Society of Nigeria, and the Chartered Institute of Taxation of Nigeria. He is also an Associate member of Nigerian Institute of Management. He holds a master's degree in business administration specializing in Marketing Management from Olabisi Onabanjo University. He is a Certified Professional & Approved Lead Trainer in ISO 31000 Risk Management and a Professional member of the Institute of Operational Risk, United Kingdom. He is an alumnus of the Lagos Business School having successfully completed the Advanced Management Programme of the Institution.

He joined Sovereign Trust in March 1995. He has over 25 years of working experience in Finance & Administration and Enterprise Risk Management.



SEGUN BANKOLE - BA, MBA, ANIM, ARPA
Deputy General Manager, Sales & Corporate
Communications

Segun Bankole graduated from the Obafemi Awolowo University, Ile-Ife, (OAU) He holds a master's degree in Business Administration from the University of Calabar. He has over 20 years of work experience in the Nigerian Private and public Sectors with a keen interest in Media, Public Relations, Marketing Communications, Human Relations, and business development. He is an Alumnus of the Lagos Business School having completed the Advanced Management Programme of the Institution.

Bankole is a member of the Nigerian Institute of Management (NIM) and an Associate Member of the Advertising Practitioners Council of Nigeria (APCON). He is a member of the Global Development Network (GDN), an international non-governmental organisation in the pursuit of global manpower development. He is a Fellow of the Institute of Brand Management of Nigeria, IBMN. He joined Sovereign Trust Insurance Plc in November 2007.



EMMANUEL ANIKIBE - B. Sc, MBA, AIIN
Deputy General Manager/Head, Sales
& Client Services

Emmanuel Anikibe is charged with the responsibility of supervising and coordinating the operations of the Brokers Department. He is a graduate of insurance from the Faculty of Business administration, University of Lagos. He also holds an MBA, from Obafemi Awolowo University, Ile-Ife, with specialty in Marketing Management. He is an Associate of the Chartered Insurance Institute of Nigeria (CIIN) and an alumnus of the prestigious Lagos Business School having completed the Senior Management Programme (SMP) in 2009. He has at various times attended several technical, management and Leadership courses in the course of his career.

His cognate 20 years of work experience includes working as an underwriter at Lion of Africa Insurance Company Limited and Sovereign Trust Insurance Plc where he has held several positions spanning from Underwriting, Reinsurance & Claims Administration, Branch operations, Retail and Business Development.



OLALEKAN OGUNTUNDE
- B.Sc, MBA, MCP, MCSA, AIIN
Assistant General Manager/ Head, ICT

A 1993 Computer Science Graduate from the University of Lagos and a master's degree holder in Business Administration from the University of Port Harcourt. Lekan Oguntunde is charged with the responsibility of providing seamless, cutting-edge Information and Communication Technology interventions for the organisation.

He is a Microsoft Certified Professional, MCP and also a Microsoft Certified System Administrator, MCSA. He is a professional Member of the Business Process Transformation Group, BPTG, in the United Kingdom. Lekan is an Alumnus of the Lagos Business School having completed the Advanced Management Programme of the Institution and also an Associate of the Chartered Insurance Institute of Nigeria.

He has worked with some notable insurance companies in time past, before joining Sovereign Trust Insurance Plc in 2006. He has at various times attended both local and international management and Leadership courses in the course of his career.

MANAGEMENT CONT.



SAMUEL OSENI - HND, MBA, AIIN, FCA
Assistant General Manager/Head, Internal Audit

Samuel Oseni, as he is fondly called by colleagues, is an all-around experienced professional with over 20 years hands-on experience in marketing, underwriting and administration. Samuel is an Associate of the Institute of Chartered Accountants of Nigeria, (ICAN) and the Chartered Insurance Institute of Nigeria, (CIIN) respectively. He is an Insurance graduate from the Lagos State Polytechnic and also holds an MBA from Obafemi Awolowo University, Ile-Ife. He heads the Internal Audit Department.

He is an Alumnus of Lagos Business School having completed the Senior Management Programme of the Institution. He is equally a member of the Prestigious Ikoyi Club 1938.



TAJUDEEN RUFAI - AIIN
Assistant General Manager/Head, Reinsurance

Tajudeen Rufai is a Chartered Insurer of repute with over two decades work experience garnered from years of working for both Insurance and Reinsurance companies. He has attended several insurance and management courses locally and internationally. He is presently an Associate Member of both the Chartered Insurance Institute of London and Chartered Insurance Institute of Nigeria, respectively. He brings his wealth of experience to bear as the Divisional Head, Technical in the organization.



ANGELA ONOCHIE - B.Sc, MBA, AIIN
Assistant General Manager/Head,
Eastern Area Operations

Angela Onochie is charged with the responsibility of coordinating and supervising the operations of the company's branch network in the eastern region.

She graduated from the University of Calabar with a Bachelor of Science degree in Zoology and has virtually traversed all the major divisions in the organization, namely, Technical, Human Resources, Administration and Marketing. She also holds a Masters of Business Administration from University of Port-Harcourt in Management. She is an alumnus of Lagos Business School having completed the Senior Management Programme (SMP 71) of the School.

Angela who joined the company at inception holds a Postgraduate Diploma in Management from the University of Calabar and she is an Associate of the Chartered Institute of Insurance of Nigeria, CIIN. She has attended series of management courses.



LUCAS A. DUROJAIYE - HND(INS), MBA, AIIN
Assistant General Manager/Head,
Northern Area Operations

Lucas as he is fondly called by colleagues and friends is a Graduate of Insurance from Lagos State Polytechnic, (LASPOTECH). He holds a Post Graduate Diploma in Business Strategy and an MBA from Anglia Ruskin University, London, United Kingdom.

His foray in Insurance spans over 19 years with varied cognate experience which cuts across, Insurance Administration (Brokerage Services, Underwriting, General Insurance, Investment/Life Operations, Technical/ Claims, Risk management, Business Development as well as Public Relations.

A charismatic motivator and team player, Lucas' latent managerial ability is hinged on effective leadership, sound communication and decision-making skills coupled with interpersonal and problem-solving abilities with a corporate focus and result-driven attitude.

He is both an Associate Member of the Chartered Insurance Institute of Nigeria, AIIN and the Nigerian Council of Registered Insurance Brokers, NCRIB, respectively. Lucas Adekunle Durojaiye is also a Chartered Fellow of the Institute of Credit Administration of Nigeria and the Institute of Loan & Risk Management as well. He is an alumnus of the Lagos Business School, having successfully completed the Senior Management Programme, SMP 51 of the School.

MANAGEMENT CONT.



ABISOLA ASAJU - B.A (HONS), MBA, NIM
Assistant General Manager/Head,
General Internal Services

Bisola Asaju graduated from Obafemi Awolowo University, Ile-Ife with a B.A (Hons) in the Faculty of Humanities in the English Studies Department. She also holds an MBA from Ladoke Akintola University, Ogbomosh, Oyo State.

She is an alumna of Lagos Business School having completed the Senior Management Programme (SMP) of the School. An Associate Member of the Nigerian Institute of Management (NIM).

She joined the Company as one of the pioneer staff in 1995 and has traversed some of the Divisions in the Organization ranging from Technical, Human Resources and Administration.

Bisola is charged with the responsibility of supervising and coordinating the operations of the General Internal Services Department for Sovereign Trust Insurance Plc.



NIYI OLAITAN - HND, FCA
Assistant General Manager/Head,
Finance & Accounts

Gbeminiyi Olaitan is a Fellow of the Institute of Chartered Accountants of Nigeria (ICAN) and the Chartered Institute of Taxation of Nigeria respectively. He is an alumnus of Lagos Business School having successfully completed the Senior Management Programme of the School.

He holds a Higher National diploma in Food Science and Technology from Yaba College of Technology.

His sojourn in the accounting profession started with Okay Consult before joining Sovereign Trust Insurance Plc in 1999 where he has risen through the ranks to his current position as an Assistant General Manager (Finance and Accounts) in the Finance and Corporate Services Division.

MANAGEMENT CONT.



VICTORIA EZE - B.SC, MBA, AIIN, NIM
Assistant General Manager/Head, Sales
& Client services 2

Victoria Eze is charged with supporting the attainment of the strategic corporate goals of the organization through developing plans and leading the marketing and business growth efforts of the Lagos Area offices in accordance with STI strategic business objectives.

She is a graduate of both the Institute of Management Technology, Enugu, and Federal Polytechnic, Oko. She also holds a master's degree in Business Administration with a specialty in marketing from ESUT Business School. She is a member of the Nigerian Institute of Management (NIM), and an associate of the Chartered Insurance Institute of Nigeria (CIIN). She has attended numerous leaderships, management, and executive courses in the duration of her career.

Victoria joined the Organization in 1995. Her cognate 24 years work experience cuts across administration, brokerage, underwriting, administration, Retail and Business Development, Branch Operations and Marketing.



AKINWUNMI AKINRINMADE - B.SC, M.SC, AIIN
Assistant General Manager/Head, Energy

Akin Akinrinmade is a Chartered Insurer with expertise in Special Risks/Exploration and Production Insurance. He is the Head of Energy Department of Sovereign Trust Insurance Plc. He started his Insurance career over 17 years ago as Claims Officer at Alliance & General Insurance Co. Limited and rose through the ranks working between Technical and Marketing arms of the company until his resignation in 2006. He worked briefly in the Marine Department of Leadway Assurance Co. Ltd before joining Sovereign Trust Insurance Plc in 2007.

He obtained his first degree in Accounting from Lagos State University, Ojo (LASU) and holds a Master of Science (M.Sc.) degree in Marketing from University of Lagos. He is an Associate of the Chartered Insurance Institute of Nigeria (CIIN) and has attended several technical, management and Leadership courses both at home and abroad.

MANAGEMENT CONT.



EBINYU FALOUGHI - BBA, MA
Assistant General Manager/Head, Motor

Ebinyu Faloughi is a seasoned Insurance Professional having worked with some of the world's notable insurance firms such as American International Group, (AIG) and Ace Group Limited, respectively. She holds a BBA in Risk Management & Insurance from Fox School of Business, Temple University, Philadelphia PA, USA. She also holds a master's degree from Haub School of Business, St. Joseph's University, Philadelphia PA, USA.





TREASURES WITH US

SANTALINI GROUP

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2020

1. LEGAL FORM AND PRINCIPAL ACTIVITY

In compliance with the relevant provisions of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, the Insurance Act 2003, relevant policy guidelines issued by the National Insurance Commission (NAICOM) and the Financial Reporting Council of Nigeria Act No. 6, 2011, the Directors have pleasure in submitting to the members their report together with the audited financial statements of Sovereign Trust Insurance Plc ("the Company") for the year ended 31 December 2020.

The Company was incorporated as a limited liability company on 26 February 1980 and commenced business on 2 January 1995 as a non-life insurer with an authorized share capital of ₦30 million and a fully paid up share capital of ₦20 million following the

acquisition and recapitalization of the then Grand Union Assurance Limited.

The Company which was licensed to carry out business in all classes of non-life insurance and as special risk insurers currently has authorized share capital of ₦7.5 billion divided into 15 billion units of 50 kobo per share with a paid up capital of ₦5.68 billion divided into 11.36 billion units of 50 kobo per share.

The Company's Corporate Head Office is at Victoria Island, Lagos with 17 other branches spread across major cities and commercial centers in Nigeria. The Company became a Public Limited Company (PLC) on 7 April 2004, and was listed on the Nigerian Stock Exchange on 29 November 2006.

| | 2020 N'000 | 2019 N'000 |
|-----------------------------|---------------|---------------|
| 2. OPERATING RESULTS | | |
| Gross premium written | 11,120,684 | 10,879,656 |
| Net premium income | 6,541,908 | 5,950,253 |
| Net claims expenses | (3,485,778) | (2,209,130) |
| Profit before income tax | 796,107 | 819,010 |
| Income tax expense | (108,409) | (315,629) |
| Profit after income tax | 687,698 | 503,381 |

3. DIVIDEND

No dividend is proposed in respect of the current year (2019 : Nil).

4. BUSINESS REVIEW AND FUTURE DEVELOPMENT

The Company carried out insurance activities in accordance with its Memorandum and Articles of Association. A comprehensive review of the business for the year and prospects for the ensuing year will be contained in the Managing Director's Report in the Annual Report.

REPORT OF THE DIRECTORS

FOR THE YEAR ENDED 31 DECEMBER 2020 CONT.

5. DIRECTORS

The names of the Directors at the date of this report and of those who held offices during the year are as follows:

| | | |
|----------------------------|---|----------------------------------|
| Mr. Oluseun O. Ajayi | - | Chairman |
| Mr. Olaotan Soyinka | - | Managing Director/CEO |
| Mrs. Ugochi Odemelum | - | Executive Director |
| Mr. Jude Modilim | - | Executive Director |
| Ms. Emi Faloughi | - | Non Executive Director |
| Mr. Abimbola Oguntunde | - | Non Executive Director |
| Mr. Odoh Shedrack Chidozie | - | Non Executive Director |
| Col. Musa Shehu (Rtd), OFR | - | Independent Director |
| Ms. Omozusi Iredia | - | Non Executive Director (Retired) |

6. DIRECTORS' INTERESTS

The names of the Directors and their interests in the issued and paid up share capital of the Company as recorded in the Register of Directors' shareholdings as at 31 December 2020 are as follows:

| Name | Number of direct Ordinary Shares held in 2020 | Number of indirect Ordinary Shares held in 2020 | Total 31 Dec 2020 | Total 31 Dec 2019 | Indirect Representation on the Board |
|----------------------------|---|---|-------------------|-------------------|---------------------------------------|
| Mr. Oluseun O. Ajayi | 666,156,859 | 995,100,018 | 1,661,256,877 | 1,558,882,143 | Sovereign Investments Ltd |
| Mr. Olaotan Soyinka | 8,298,960 | - | 8,298,960 | 8,298,960 | - |
| Mrs. Ugochi Odemelum | 6,735,481 | - | 6,735,481 | 6,735,481 | - |
| Ms. Emi Faloughi | 27,024,097 | 821,572,742 | 848,596,839 | 848,596,839 | TEEOF Holdings Ltd |
| Ms. Omozusi Iredia | - | 392,282,401 | 392,282,401 | 392,282,401 | TWSN Limited |
| Mr. Abimbola Oguntunde | 642,496 | - | 642,496 | 642,496 | - |
| Mr. Odoh Shedrack Chidozie | - | 2,499,000,000 | 2,499,000,000 | 2,499,000,000 | Morning Side Capital Partners Limited |
| Mr. Jude Modilim | 3,308,985 | - | 3,308,985 | 3,308,985 | - |
| Col. Musa Shehu (Rtd), OFR | - | - | - | - | - |

The names of the Directors and their interests in the issued and paid up share capital of the Company as recorded in the Register of Directors' shareholdings as at 31 December 2019 are as follows:

| Name | Number of direct Ordinary Shares held in 2019 | Number of indirect Ordinary Shares held in 2019 | Total 31 Dec 2019 | Total 31 Dec 2018 | Indirect Representation on the Board |
|----------------------------|---|---|-------------------|-------------------|---------------------------------------|
| Mr. Oluseun O. Ajayi | 666,156,859 | 892,725,284 | 1,558,882,143 | 562,588,096 | Sovereign Investments Ltd |
| Mr. Olaotan Soyinka | 8,298,960 | - | 8,298,960 | 1,532,640 | |
| Mrs. Ugochi Odemelum | 6,735,481 | - | 6,735,481 | 4,490,321 | |
| Ms. Emi Faloughi | 27,024,097 | 821,572,742 | 848,596,839 | 848,596,839 | TEEOF Holdings Ltd |
| Ms. Omozusi Iredia | - | 392,282,401 | 392,282,401 | 392,282,401 | TWSN Limited |
| Mr. Abimbola Oguntunde | 642,496 | - | 642,496 | 642,496 | |
| Mr. Odoh Shedrack Chidozie | - | 2,499,000,000 | 2,499,000,000 | 1,575,000,000 | Morning Side Capital Partners Limited |
| Mr. Jude Modilim | 3,308,985 | - | 3,308,985 | 2,205,990 | |
| Col. Musa Shehu (Rtd), OFR | - | - | - | - | |

7. DIRECTORS' INTEREST IN CONTRACTS

None of the Directors has notified the Company for the purposes of Section 277 of the Companies and Allied Matters Act, CAP C20 Laws of the Federation Nigeria 2004 of any disclosable interests in contracts in which the Company was involved as at 31 December 2020.

8. COMPLAINT MANAGEMENT POLICY

In compliance with the Securities and Exchange Commission (SEC) rules relating to the Complaints Management Framework of the Nigerian Capital Market, Sovereign Trust Insurance Plc has adopted a Complaints Management Policy. The Company shall receive and entertain all Shareholders' complaints arising out of issues covered under the Investments and Securities Act (ISA), 2007 the Rules and Regulations made pursuant to the ISA, the rules and regulations of Securities Exchanges and guidelines of recognised trade associations as directed.

9. ACQUISITION OF OWN SHARES

The Company did not purchase any of its own shares during the year.

10. COMPANY'S DISTRIBUTORS

The Company's products are marketed by insurance brokers and agents throughout the country. The Company also employs the direct marketing method to source for insurance business.

11. INSURANCE TECHNICAL AGREEMENTS

The Company had reinsurance treaty arrangements with the following companies during the year:

- African Reinsurance Corporation
- Aveni Reinsurance Company Limited
- Continental Reinsurance Plc
- WAICA Reinsurance Corporation

12. CORPORATE GOVERNANCE

The Company maintains corporate policies and standards designed to encourage good and transparent corporate governance, avoid potential conflicts of interest and promote ethical business practices. The business of the Company is conducted with integrity which pays due regard to the legitimate interests of our stakeholders.

13. SECURITIES TRADING POLICY

In line with the Nigerian Stock Exchange amended rules, Sovereign Trust Insurance Plc has policy guiding Directors, officers, key management personnel, contractors and all other employees dealing in the securities of the Company.

The policy aims to ensure that the reputation of the Company is not adversely impacted by perceptions of trading in the Company's securities at inappropriate times or in an inappropriate manner.

The policy's intention is to ensure that Directors, officers and other Company personnel do not make improper use of "price sensitive information" gained from their position or engagement in the Company.

The Company has made specific inquiries of all its directors and other insiders and is not aware of any infringement of the policy during the financial year.

14. SUSTAINABILITY ISSUES

Code of Business & Ethical Conduct

In line with our vision of maintaining and promoting good corporate governance, the company established and enforce a Code of Business & Ethical Conduct. This Code is applicable to and must be complied with by the Company's Directors, Employees, Term Contract Staff, Third Party Personnel, as well as the Company's Business Partners.

The objective of this Code of Business and Ethical Conduct is to promote a culture of Ethics and Compliance in our Company and to define the way and manner we shall conduct our business in a way that truly reflects the values we profess.

Integrity is one of our core values as a Company. Others include, Superior Customer Service, Innovation, Professionalism, Team Spirit and Empathy. By acting with integrity, we reflect positively on the image and reputation of our Company and our Brand.

Sovereign Trust Insurance Plc's operations are conducted in an open and transparent manner in accordance with the provisions of the relevant

REPORT OF THE DIRECTORS

FOR THE YEAR ENDED 31 DECEMBER 2020 CONT.

laws, ethical and professional standards.

Health Safety and Welfare at Work

The Company strictly observes all health and safety regulations. The Company maintains business premises designed with a view to guaranteeing the safety and healthy living conditions of its employees and customers alike. Employees are adequately insured against occupational and other hazards. Fire prevention and fire fighting equipment are installed in strategic locations within the Company's premises.

In addition, free medical services are provided for the Company's employees and their families through a reliable Health Management Organization (HMO). Financial provision is made for all employees in respect of transportation, housing and meals. The Company also operates a contributory pension plan in line with the Pension Reform Act 2014.

Employee Involvement and Training

The Company is committed to keeping employees fully informed as much as possible regarding the Company's performance and progress. Views of employees are sought where practicable on matters which particularly affect them as employees. The Company runs an open-door management policy. Professionalism and technical expertise are the Company's major assets, and investment in developing such skills is continuous. The Company's expanding skills base is being brought about by a wide range of in-house and external training. Our diversity and inclusion practices are a competitive advantage to our business. We always aim to provide equal opportunities that will enable all our employees to learn, grow and build successful careers for themselves. We ensure that all our employees are treated fairly, and with respect regardless of their nationality, tribe, sexual orientation or religious beliefs.

Incentive schemes designed to meet the circumstances of everyone are implemented wherever appropriate and some of these schemes include staff retirement benefit, productivity bonus, promotion and salary review.

Gender Distribution

The number and percentage of employees as at 31 December 2020 based on gender

distribution are as follows:

| | Male Number | Female Number | Male % | Female % |
|-----------|-------------|---------------|--------|----------|
| Employees | 105 | 52 | 67 | 33 |

Gender distribution of Board and Senior Management is as follows:

| | Male Number | Female Number | Male % | Female % |
|-------------------|-------------|---------------|--------|----------|
| Board | 6 | 2 | 75 | 25 |
| Senior Management | 14 | 6 | 70 | 30 |

Detailed analysis of the Board and Senior Management is as follows:

| | Male Number | Female Number | Male % | Female % |
|---------------------------|-------------|---------------|--------|----------|
| Assistant General Manager | 6 | 4 | 60 | 40 |
| Deputy General Manager | 3 | 0 | 100 | 0 |
| General Manager | 1 | 0 | 100 | 0 |
| Executive Director | 1 | 1 | 50 | 50 |
| Chief Executive Officer | 1 | 0 | 100 | 0 |
| Non-Executive Director | 4 | 1 | 80 | 20 |

Employment of Physically Challenged Persons

It is the policy of the Company that there is no discrimination in considering applications for employment including those of physically challenged persons. All employees whether physically challenged or not are given equal opportunities to develop their knowledge and to qualify for promotion in furtherance of their career.

Social Investment Policy

The adoption of a Corporate Social Responsibility agenda as a corporate strategy in advancing the course of Sovereign Trust Insurance Plc Brand in the comity of Nigerian

business organizations is geared at making enduring and progressive changes for the advancement of the public with particular regards to our operating environment both at local and national levels. As a responsible Corporate Citizen, the company places high premium on ethical, legal and moral elements in providing intervention/support to any organization or community when the need to do so arises.

Focus Area

Three major areas of concentration as regards our intervention both on short and long-term basis shall be on **Health, Sports** and the **Environment, HSE**. The company shall from time to time evaluate these areas of focus based on inside-out and outside-in approach. This basically suggest that CSR projects or initiatives can be internally identified and executed, and it can also collaborate with external organizations, consultants and intervention agencies on proposals that are considered to promote good, equitable and healthy society in line with our identified CSR platforms.

The company shall not discriminate or be biased in adopting CSR initiatives on the basis of gender, religion or social class. However, initiatives with political colouration as a matter of policy will not be entertained by the organization regardless of the proponents of such initiatives.

Sovereign Trust Insurance Plc's Corporate Social Responsibility springboard is categorized under the following thematic schemes namely;

Health

The Company's focus in this regard is intended to foster and support initiatives in the Health Sector geared towards improving the quality of lives of the Nigerian populace. The Company shall on an annual basis commit both human and financial resources to initiatives that will help in emancipating the citizenry from life-threatening health challenges at all levels of the country's social strata with a view to advancing the Human Capital Resources of the Nigerian Economy thereby projecting the organization as a Pioneering Leader in Health-related concerns.

Sports

As it has been identified that sports is a common

unifying denominator for the country, our intervention in this area will be focused on using this human activity to promote, advance and reinforce the unity of Nigeria by collaborating from time to time with various sporting organizations and professionals by committing a portion of the company's resources to the development of sports in the country at all strata of the country's government structure with a view to generating mass appeal awareness for the STI Brand through this platform.

Environment (Community)

Our role here will be to play an active part in the development and enhancement of the Nation's environment by supporting key infrastructural projects solely or in partnership with any level of the Government structures, Civil Societies and Private Organizations across the country. Fundamentally, the main objective for the company in this regard will be to amplify the campaign against degradation and depletion of our environment in any form. All other progressive human endeavours ranging from Arts, Science, Social Sciences and Humanities et al shall benefit from the company's CSR machinery under the Environmental platform.

Sustainability Mode

In accentuating the company's set out CSR initiatives and to effectively engage all stakeholders in providing sustainable intervention for its entire programme on a year-on-year basis, The Company shall deliberately set aside a portion of its annual operating budget for the execution of same.

The aspiration of the Company in the years ahead is to put in place a pool of funds to be managed under the yet-to-be-established STI Foundation with well-meaning and credible Nigerians providing trusteeship support to the Foundation.

Compliance with Laws, Rules and Regulations

Obeying the law, both in letter and in spirit, is the foundation on which our Company's ethical standards are built.

All employees must respect and obey the laws, rules and regulations of the states and countries in which the Company operates. Although employees are not expected to know the details of each of these laws, rules and regulations, it is

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2020 CONT.

important to know enough to determine when to seek advice from line managers or other appropriate personnel. Employees are reminded that ignorance of the law is not a defense. This fundamental principle applies in all jurisdictions.

We do not condone bribery or corruption in any form. We are proud of our reputation as a trusted and respected business with integrity. We do not tolerate any form of corruption whether directly by employees or indirectly through business partners who act on our behalf.

The Board

Sovereign Trust Insurance Plc is headed by an effective Board of Directors, which is collectively responsible for the successful management of the Company. The traditional role of Sovereign Trust Insurance Plc's Board is to provide the Company with entrepreneurial leadership within a framework of prudent and effective controls which enables risk to be assessed and managed while deploying the Company's resources to profitable use. The Board is responsible for determining the Company's objectives, corporate strategy, core values and standards to ensure that the necessary financial and human resources are in place to assist management in the day to day running of the Company.

Director Nomination Process

The Board's Enterprise Risk Management and Governance Committee is charged with the responsibility of leading the process for Board appointments and for identifying and nominating suitable candidates for the approval of the Board.

With respect to new appointments, the Board Enterprise Risk Management and Governance Committee identifies, reviews and recommends

candidates for potential appointment as Directors. In identifying suitable candidates, the Committee considers candidates on merit against objective criteria and with due regard for the benefit of diversity on the Board, including gender as well as the balance and mix of appropriate skills and experience.

Shareholding in the Company is not considered a criterion for the nomination or appointment of a Director. The appointment of Directors is subject to the approval of the National Insurance Commission (NAICOM) and shareholders at the Annual General Meeting.

Induction and Continuous Training of Board members

On appointment to the Board and to Board Committees, all Directors receive an induction tailored to meeting their individual requirements. The new Directors go through an orientation focusing on the Company and its operations with a view to acquiring a detailed understanding of the Company's operations, its strategic plan, its business environment, the key issues the Company faces and to introduce Directors to their fiduciary duties and responsibilities.

The training and education of Directors on issues pertaining to their oversight functions is a continuous process, to update their knowledge and skills and keep them informed of new developments in the insurance industry and operating environment.

15. EVENTS AFTER THE REPORTING DATE

There were no events after the reporting date which could have a material effect on the financial position of the Company as at 31 December 2020 or its financial performance for the year then ended that have not been adequately provided for or disclosed.

REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 DECEMBER 2020 CONT.

16. EQUITY RANGE ANALYSIS

The range of shareholding as at 31 December 2020 is as follows:

| Range | No. of Holders | Percent | Unit | Percent |
|------------------------|----------------|-------------|-----------------------|-------------|
| 1 - 1,000 | 1,087 | 12% | 515,732 | 0% |
| 1,001 - 5,000 | 1,674 | 18% | 5,001,290 | 0% |
| 5,001 - 10,000 | 1,061 | 11% | 7,939,569 | 0% |
| 10,001 - 50,000 | 2,816 | 31% | 71,056,563 | 1% |
| 50,001 - 100,000 | 954 | 10% | 68,203,078 | 1% |
| 100,001 - 500,000 | 1,147 | 12% | 237,927,151 | 2% |
| 500,001 - 1,000,000 | 188 | 2% | 138,234,636 | 1% |
| 1,000,001 - 5,000,000 | 205 | 2% | 434,106,845 | 4% |
| 5,000,001 - 10,000,000 | 31 | 0% | 236,657,406 | 2% |
| 10,000,001 - Above | 67 | 1% | 10,164,823,744 | 89% |
| Total | 9,230 | 100% | 11,364,466,014 | 100% |

Substantial interest in shares

According to the register of members at 31 December 2020, no shareholder held more than 5% of the issued share capital of the Company except as disclosed as follows:

| NAME | 2020 | | 2019 | |
|-----------------------------------|-----------------------|--------------|-----------------------|--------------|
| | No. of Holding | % of Holding | No. of Holding | % of Holding |
| Morning Side Capital Partners Ltd | 2,499,000,000 | 21.99% | 2,499,000,000 | 21.99% |
| Sovereign Investments Limited | 995,100,018 | 8.76% | 668,147,204 | 5.88% |
| TrustBanc Nominee 4 | 900,000,000 | 7.92% | 900,000,000 | 7.92% |
| Teeof Holdings Limited | 821,572,742 | 7.23% | 821,572,742 | 7.23% |
| Tripple Tees Endowment Limited | 684,381,657 | 6.02% | 684,381,657 | 6.02% |
| Ajayi Oluseun O. | 666,156,859 | 5.86% | 666,156,859 | 5.86% |
| Others | 4,798,254,738 | 42.22% | 5,125,207,552 | 45.10% |
| Total | 11,364,466,014 | 100% | 11,364,466,014 | 100% |

Trustbanc Nominee 4 and Tripple Tees Endowment Limited are not represented on the Company's Board.

REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 DECEMBER 2020 CONT.

17. DONATIONS AND SPONSORSHIP

The tax allowable donations and sponsorship made during the year was ₦6,850,000 (2019: ₦1,500,000).

For the year ended 31 December 2020.

| | 2020 N'000 | 2019 N'000 |
|--|---------------|---------------|
| Contribution to Nigerian Insurance industry for COVID-19 | 5,000 | - |
| Cancer awareness programme | 1,500 | - |
| Shekinah Praise | 250 | - |
| Marketplace Foundation | - | 500 |
| Olashore Intenational School | - | 500 |
| Chartered Institute of Taxation of Nigeria VI and Lekki District Society | 100 | 250 |
| Chartered Insurance Institute of Nigeria | - | 150 |
| Institute of Chartered Accountant of Nigeria (Lagos Mainland and District Society) | - | 100 |
| | 6,850 | 1,500 |

18. PROPERTY AND EQUIPMENT

Information relating to the Company's property and equipment is detailed in Note 25 to the financial statements.

19. BOARD COMMITTEES

The Board, in compliance with the guidelines of the National Insurance Commission carried out its oversight function through its standing committees, each which has a charter that clearly defines its purpose, composition and structure, frequency of meeting, duties, tenure and reporting lines to the Board.

The Board functions through these committees, whose membership are as follows:

a) Enterprise Risk Management and Governance Committee:

| | | |
|-----------------------------------|---|----------|
| 1. Mr. Shedrack Odoh | - | Chairman |
| 2. Colonel Musa Shehu (Rtd) (OFR) | - | Member |
| 3. Mr. Abimbola Oguntunde | - | Member |
| 4. Ms. Emi Faloughi | - | Member |
| 5. Mrs. Ugochi Odemelam | - | Member |

b) Finance, Investment and General Purposes Committee:

| | | |
|---------------------------|---|----------|
| 1. Mr. Abimbola Oguntunde | - | Chairman |
| 2. Ms. Emi Faloughi | - | Member |
| 3. Mr. Shedrack Odoh | - | Member |
| 4. Mr. Olaotan Soyinka | - | Member |
| 5. Mr. Jude Modilim | - | Member |

REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 DECEMBER 2020 CONT.

c) Audit and Compliance Committee

Pursuant to Section 359(3) of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, the Company has in place an Audit Committee comprising two shareholders and two Directors as follows:

Enterprise Risk Management and Governance Committee:

- | | | |
|----------------------------|---|--|
| 1. Mr. Babatunde Adaramaja | - | Chairman - Shareholders representative |
| 2. Mr. Emmanuel Oluwadare | - | Shareholders representative |
| 3. Mr. David Ashaolu | - | Shareholders representative |
| 4. Ms. Emi Faloughi | - | Non-Executive Director |
| 5. Mr. Shedrack Odoh | - | Non-Executive Director |

The functions of the Audit Committee are as laid down in Section 359(6) of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004. All the committees endeavoured to perform their duties competently during the the year ended 31 December 2020.

20. RECORD OF COMMITTEES ATTENDANCE

a) Record of attendance at board meetings for the year 2020

| DIRECTORS | 18-03-20 | 20-08-20 | 25-11-20 |
|----------------------------|-----------------|-----------------|-----------------|
| Mr. Oluseun Ajayi | Yes | Yes | Yes |
| Col. Musa Shehu (Rtd), OFR | Yes | Yes | Yes |
| Mr. Abimbola Oguntunde | Yes | Yes | Yes |
| Ms. Emi Faloughi | Yes | Yes | Yes |
| Mr. Shedrack Odoh | Yes | Yes | Yes |
| Ms. Omozusi Iredia | Yes | Yes | (Retired) |
| Mr. Olaotan Soyinka | Yes | Yes | Yes |
| Mr. Jude Modilim | Yes | Yes | Yes |
| Mrs. Ugochi Odemelum | Yes | Yes | Yes |

REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 DECEMBER 2020 CONT.

b) Record of attendance at the Finance, Investment & General Purposes Committee meetings for 2020

| MEMBERS | 18-03-20 | 25-06-20 | 18-08-20 | 24-11-20 |
|------------------------|-----------------|-----------------|-----------------|-----------------|
| Ms. Omozusi Iredia | Yes | Yes | Yes | (Retired) |
| Mr. Abimbola Oquntunde | Yes | Yes | Yes | Yes |
| Ms. Emi Faloughi | Yes | Yes | Yes | Yes |
| Mr. Olaotan Soyinka | Yes | Yes | Yes | Yes |
| Mr. Jude Modilim | Yes | Yes | Yes | Yes |

c) Record of attendance at the Enterprise Risk Management & Governance Committee meetings for 2020

| MEMBERS | 19-08-20 | 24-11-20 |
|------------------------------|-----------------|-----------------|
| Colonel Musa Shehu (Rtd) OFR | Yes | Yes |
| Mr. Abimbola Oquntunde | Yes | Yes |
| Ms. Emi Faloughi | Yes | Yes |
| Mr. Shedrack Odoh | Yes | Yes |
| Mrs. Ugochi Odemelam | Yes | Yes |

d) Record of attendance at the Audit & Compliance Committee meetings for 2020

| MEMBERS | 16-03-20 | 25-06-20 | 19-08-20 | 23-11-20 |
|-------------------------|-----------------|-----------------|-----------------|-----------------|
| Mr. Babatunde Adaramaja | Yes | Yes | Yes | Yes |
| Ms. Omozusi Iredia | Yes | Yes | Yes | (Retired) |
| Ms. Emi Faloughi | Yes | Yes | Yes | Yes |
| Mr. Emmanuel Oluwadare | Yes | Yes | Yes | Yes |

21. AUDITORS

The Auditors, Messrs. PKF Professional Services, have expressed their willingness to continue in office as auditors in accordance with Section 401 (2) of the Companies and Allied Matters Act, Cap C 20 Laws of the Federation of Nigeria 2020.

BY ORDER OF THE BOARD

EQUITY UNION LIMITED
(Company Secretaries / Nominees)

Yetunde Martins

FRC/2013/NBA/0000003399

Equity Union Limited
Company Secretary
Lagos, Nigeria

Date: 16 March 2021

REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 DECEMBER 2020 CONT.

In compliance with the provision of section 359(3) to 6 of the Companies and Allied Matters Act (CapC20) Laws of the Federation of Nigeria 2004, we the members of the Statutory Audit Committee of Sovereign Trust Insurance Plc ("the Company"), hereby report as follows:

- We have exercised our statutory functions under Section 359(6) of the Companies and Allied Matters Act, Cap C20, Laws of the Federation of Nigeria 2020 and we acknowledge the co-operation of management and staff in the conduct of these responsibilities.
- We confirm that the accounting and reporting policies of the Company are in accordance with legal requirements and agreed ethical practices and that the scope and planning of both the external and internal audits for the year ended 31 December 2020 were satisfactory, and reinforce the Company's internal control systems.
- We have deliberated with the external auditors, who have confirmed that necessary co-operation was received from management in the course of their statutory audit and we are satisfied with the management's response to the external auditor's recommendations on accounting

and internal control matters and with the effectiveness of the Company's system of accounting and internal control.



Mr. Babatunde Adaramaja
Chairman, Audit Committee
FRC/2012/ICAN/000000350

Date: 16 March 2021

Members of the Audit Committee are:

Mr. Babatunde Adaramaja
- Chairman - Shareholders' representative

Mr. David Ashaolu
- Shareholders representative

Mr. Emmanuel Oluwadare
- Member - shareholders' representative

Ms. Emi Faloughi
- Member - Non Executive Director

Mr. Shedrack Odoh
- Member - Non Executive Director

EQUITY UNION LIMITED
(Corporate Secretaries / Nominees)

Secretary to the Committee
Yetunde Martins

STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RELATION TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

The Companies and Allied Matters Act, 2020, requires the Directors to prepare financial statements for each financial year that give a true and fair view of the state of financial affairs of the Company at the end of the year and of its profit or loss and other comprehensive income. The responsibilities include ensuring that the Company:

- a) keeps proper accounting records that disclose, with reasonable accuracy, the financial position of the Company and comply with the requirements of the companies and allied Matters Act, 2020;
- b) establishes adequate internal controls to safeguard its asset and to prevent and detect fraud and other irregularities; and
- c) prepares its financial statements using suitable accounting policies supported by reasonable and prudent judgments and estimates, and are consistently applied.

The Directors accept responsibility for the annual financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgment and estimates, in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board; in compliance with Financial Reporting Council of Nigeria Act No.6, 2011 and in the manner required by the Companies and Allied Matters Act, 2020.

The Directors are of the opinion that the financial statements give a true and fair view of the state of the financial affairs of the Company and of its profit for the year ended 31 December 2020. The Directors further accept responsibility for the maintenance of accounting records that may be relied upon in the preparation of financial statements, as well as adequate systems of internal financial control.

Nothing has come to the attention of the Directors to indicate that the Company will not remain a going concern for at least twelve months from the date of this statement.



Mr. Oluseun O. Ajayi

Chairman

FRC/2013/CIIN/00000003373

Date: 16 March 2021



Mr. Olaotan Soyinka

Managing Director/CEO

FRC/2013/CIIN/00000002671

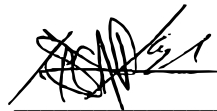
Date: 16 March 2021

CERTIFICATION PURSUANT
TO SECTION 60(2) OF
INVESTMENT AND SECURITIES
ACT NO.29 of 2007

We the undersigned hereby certify the following with regards to our financial statements for the year ended 31 December 2020 that:

- a) We have reviewed the report;
- b) To the best of our knowledge, the report does not contain:
 - i) Any untrue statement of a material fact, or
 - ii) Omit to state a material fact, which would make the financial statements misleading in the light of circumstances under which such statements were made;
- c) To the best of our knowledge, the financial statements and other financial information included in the report fairly present in all material respects the financial condition and results of operation of the Company as of, and for the years presented in the report.
- d) We:
 - (i) Are responsible for establishing and maintaining internal controls.
 - (ii) Have designed such internal controls to ensure that material information relating to the Company is made known to such officers by others within those entries particularly during the period in which the periodic reports are being prepared;
 - (iii) Have evaluated the effectiveness of the company's internal controls as of date within 90 days prior to the report;
 - (iv) Have presented in the report our conclusions about the effectiveness of our internal controls based on our evaluation as of that date;

- e) We have disclosed to the auditors of the Company and Finance, Investment and General-Purpose Committee:
 - (i) All significant deficiencies in the design or operation of internal controls which would adversely affect the Company's ability to record, process, summarize and report financial data and have identified for the company's auditors any material weakness in internal controls, and
 - (ii) Any fraud, whether or not material, that involves management or other employees who have significant role in the Company's internal controls;
- f) We have identified in the report whether or not there were significant changes in internal controls or other factors that could significantly affect internal controls subsequent to the date of our evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.



Mr. Kayode Adigun
Chief Financial Officer
FRC/2013/ICAN/00000002652

Date: 16 March 2021



Mr. Olaotan Soyinka
Managing Director/CEO
FRC/2013/CIIN/00000002671

Date: 16 March 2021

STRATEGIES 57-86

Independent Auditor's Report

To the Shareholders of Sovereign Trust Insurance Plc

Opinion

We have audited the financial statements of Sovereign Trust Insurance Plc. ("the Company"), which comprise the statement of financial position at 31 December 2020, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company at 31 December 2020, and its financial performance and its cash flows for the year the ended in accordance with International Financial Reporting Standards (IFRSs) and with the requirements of the Companies and Allied Matters Act 2020, the Insurance Act, Cap I17, LFN 2003 and relevant policy guidelines issued by the National Insurance Commission (NAICOM) and the Financial Reporting Council of Nigeria Act, No 6, 2011.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the financial statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to performing audits of financial statements in Nigeria. We have fulfilled our other ethical responsibilities in accordance with the IESBA Code and other ethical requirements that are relevant to our audit of financial statements in Nigeria. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and informing our opinion thereon, and we do not provide a separate opinion on these matters.

| Key audit matters | How the matters were addressed in the audit |
|---|---|
| <p>a) Valuation of Insurance Contract Liabilities</p> <p>The Company has insurance contract liabilities of ₦3.7 billion (2019: ₦3.3 billion) which is significant. The valuation of insurance contract liabilities involves high estimation uncertainties and significant judgment over uncertain future outcomes.</p> <p>Provisions for reported claims are based on historical experience, however, the eventual liabilities may differ from the estimated amounts. Furthermore, the estimated liabilities for claims that have occurred but are yet to be reported in respect of non-life insurance contracts involve economic assumptions about inputs such as inflation rate, ultimate loss ratio and discount rates. Hence the eventual outcome is uncertain.</p> <p>The level of complexity, the assumptions and judgment involved in estimating these amounts make insurance contract liabilities a matter of significance to our audit.</p> <p>The company has in-house actuary who assesses on periodic basis, an estimate of the insurance liabilities. At the end of each year management employed the services of an external actuary in the determination of its insurance contract liability after considering the accuracy and integrity of data used in the valuation. Necessary adjustments are made in the financial statements to reflect the liabilities determined by the actuary.</p> | <p>Our approaches in relation to management's valuation of insurance contract liabilities included the following:</p> <ul style="list-style-type: none"> i) We evaluated the design, implementation and operating effectiveness of key controls instituted by the Company which includes management review of data used for the valuation of insurance and investment contract liabilities. ii) We tested the accuracy and completeness of the underlying data used in actuarial valuations by checking claims paid, outstanding claims and underwriting data recorded in the Company's books. iii) We engaged our actuarial specialists to challenge the appropriateness of the methodology used by the Company's external actuary in calculating the insurance contract liabilities. This involved an assessment of the appropriateness of the valuation methods, taking into account available industry data and specific product features of the Company. iv) With the assistance of our actuarial specialists, we evaluated the reasonableness of the actuarial assumptions used by the Company's external actuary and performed liability adequacy tests on insurance and investment contract liabilities including assumptions and estimates on the projected cashflows, basic chain ladder runoff period, inflation rate, mortality and discount rates by comparing them to Company specific data, available industry data and market experience. |

| Key audit matters | How the matters were addressed in the audit |
|--|---|
| <p>a) Valuation of Insurance Contract Liabilities (Cont'd)</p> <p>The Company's accounting policy on the valuation of insurance contract liabilities and related disclosures are shown in Note 2.15, 3 and 28 respectively.</p> | <p>v) We considered the Company's valuation methodology and assumptions for consistency between reporting periods as well as indicators of possible management bias. We were also assisted by our actuarial specialists in this regard.</p> <p>Based on the work we have performed, we consider the valuation of insurance contract liabilities acceptable.</p> |
| <p>b) Valuation of investment properties and buildings</p> <p>The valuation of the Company's investment property is a key audit matter due to the significance of the balance and judgment required in assessing the key valuation assumptions and methodology.</p> <p>The investment properties are valued annually using the income capitalization methodology. Key assumptions in the valuation methodology include capitalization rate, vacancy rate, estimated expenses and future rental income.</p> <p>At the end of each year management employed the services of external valuers in the determination of its investment properties and buildings' valuation. Necessary adjustments are made in the financial statements to reflect the valuation determined by the valuers.</p> <p>The Company's accounting policy on investment properties; property and equipment and related disclosures are shown in Notes 2.11, 21, 2.13 and 25.</p> | <p>Our audit approach included the following:</p> <p>i) We assessed the appropriateness of the valuation methodology adopted by giving due consideration to the requirements of the relevant accounting standards and the Company accounting policies.</p> <p>ii) We challenged key assumptions applied in the valuation of the properties, including the capitalization rates, vacancy rate, estimated expenses and future rental income, by comparing the assumptions to publicly available sales information, historical data, market experience and properties specific attributes such as location and asset condition.</p> <p>iii) We ensured the appropriateness of the journals posted and agreed the figures in the financial statements to the valuation report.</p> <p>iv) We recomputed the fair value gain on investment properties.</p> <p>v) We involved our legal experts in the determination of the adequacy of the properties' title documents.</p> <p>Based on the work we have performed, we consider the valuations of investment properties and land and buildings acceptable.</p> |

| Key audit matters | How the matters were addressed in the audit |
|--|---|
| <p>c) Impairment allowance on trade receivables and claims recoverable</p> <p>The impairment assessment of trade receivables and claims recoverable are key areas of judgment due to the level of subjectivity inherent in estimating the impact of key assumptions on the recoverable amount of the trade receivables and claims recoverable.</p> <p>The use of the Expected Credit Loss (ECL) model for the computation of impairment allowance requires the application of certain indices which are derived from historical financial data within and outside the Company, this includes:</p> <ul style="list-style-type: none"> Assessing the relationship between the quantitative and qualitative factors incorporated in determining the Probability of Default (PD), and the Loss Given Default (LGD) and the Exposure at Default (EAD). Incorporating forward-looking information into the ECL model and probability weightings applied to them. <p>The Company's accounting policy on impairment and trade and other receivables are disclosed in Notes 2.9, 3, 17 and 18.</p> | <p>Our procedures in relation to management's impairment assessment of trade receivables and claims recoverable included:</p> <ul style="list-style-type: none"> i) Obtained an understanding of the Expected Credit Loss (ECL) model prepared by management for the computation of impairment on trade receivables and claims recoverable. ii) Checked the forward-looking information used by management in its ECL calculations and corroborated the information using publicly available data comprising foreign exchange rate, gross domestic (GDP) growth rate, inflation, interest rates, unemployment rate etc. iii) Assessed the appropriateness of the most significant model assumptions including loss given default and probability of default and recalculated the impairment allowance. iv) Validated material transactions during the year to debit notes. v) We reviewed subsequent receipts after year end of trade receivables. vi) Performed other substantive procedures including review of ageing of claims recoverable. vii) Evaluated the appropriateness of the related disclosures in line with IFRS9 requirements. <p>Based on the work we have performed, we consider the level of impairment allowance acceptable.</p> |

Other Matter

The financial statements of Sovereign Trust Insurance Plc for the year ended 31 December 2019, was signed by another auditor who expressed an unmodified opinion on those financial statements on 18 May 2020.

Other Information

The directors are responsible for the other information. The other information comprises the Chairman's statement, Directors' Report; Audit Committee's Report, and Statement of Directors Responsibilities which are expected to be made available to us after that date. The other information does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appeared to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors and those charged with Governance for the financial statements

The Directors are responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards (IFRSs) and with the requirements of the Companies and Allied Matters Act, 2020, the Insurance Act, Cap 117, LFN 2003 and relevant policy guidelines issued by the National Insurance Commission (NAICOM), and the Financial Reporting Council of Nigeria Act, 2011 and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

- Conclude on the appropriateness of the director's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists and related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

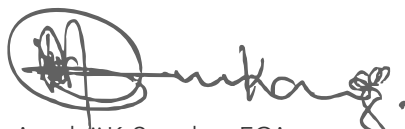
We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

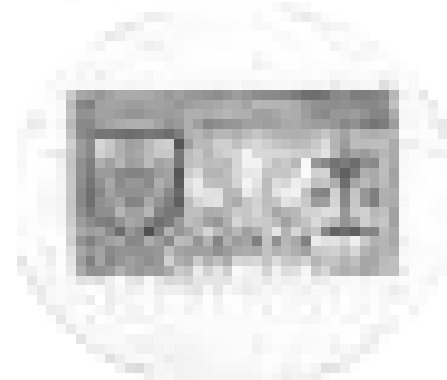
Report on other legal and regulatory requirements

In accordance with the requirements of the Companies and Allied Matters Act, 2020 and Section 28(2) of the Insurance Act, Cap I17, LFN 2003, we confirm that:

- i) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- ii) In our opinion, proper books of account have been kept by the Company, so far as it appears from our examination of those books;
- iii) The Company's statement of financial position, statement of profit or loss and other comprehensive income are in agreement with the books of account.
- iv) In accordance with the provisions of Section 28(2) of the Insurance Act 2003, the statement of financial position, statement of profit or loss and other comprehensive income present fairly, in all material respects, the financial position and financial performance of the Company.



Ayodeji K. Sonukan, FCA
FRC/2013/ICAN/0000002431
For: PKF Professional Services Chartered Accountants
Lagos, Nigeria



Date: 19 March 2021

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES FOR THE YEAR ENDED 31 DECEMBER 2020

1. Corporate information

Sovereign Trust Insurance Plc ("The Company") was incorporated as a limited liability company on 26 February 1980, but was reorganized and commenced business as a reorganized non-life insurance company on 2 January 1995 with an authorized share capital of ₦30 million and a fully paid up capital of the ₦20 million following the acquisition and recapitalization of the then Grand Union Assurance Limited. The Company was listed on the Nigerian Stock Exchange on 29 November 2006.

Sovereign Trust Insurance Plc is regulated by the National Insurance Commission of Nigeria.

The principal activity of the Company continues to be the provision of all classes of non-life insurance and special risk insurance, settlement of claims and Insurance of Policyholders' Fund. The Company's head office is at 17, Ademola Adetokunbo Street, Victoria Island, Lagos with 17 other branches spread across major cities.

2. Summary of significant accounting policies

2.1 Introduction to summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

2.2 Basis of preparation

2.2.1 Basis for measurement

The preparation of these financial statements have been based on historical cost basis except for the undermentioned areas which are measured on an alternative basis on each reporting date:

- Equity instruments at fair value through profit or loss measured at fair value
- Debt securities at amortised cost
- Equity instrument at fair value through other comprehensive income
- Investment properties measured at fair value
- Land and buildings are carried at revalued amount.
- Insurance contract liabilities measured at present value of projected cash flows

The financial statements were approved by the

board of Directors and authorised for issue on 16 March 2021.

2.2.2 Statement of compliance with IFRS

These financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board and IFRS Interpretations Committee (IFRIC) for Interpretations applicable to companies reporting under IFRS and in the manner required by the Companies and Allied Matters Act, 2020, the Financial Reporting Act, 2011, the Insurance Act 2003 and relevant National Insurance Commission (NAICOM) Circulars and Guidelines.

In accordance with IFRS 4 Insurance Contracts, the Company has applied existing accounting policies for Non-life insurance contracts, modified as appropriate to comply with the IFRS framework.

The preparation of financial statements in conformity with IFRS requires the Company's Board of Directors to exercise its judgment in applying the Company's accounting policies. The areas involving a higher degree of judgments or complexity, or areas where assumptions or estimates are significant to the financial statements are as disclosed in Note 3.

The financial statements of Sovereign Trust Insurance Plc have been prepared on a going concern basis. The Directors of the Company have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future.

2.3 Presentation currency

The financial statements are presented in Nigerian Naira (₦) and are rounded to the nearest thousand unless otherwise stated.

2.4 Foreign currencies Transactions and balances

Transactions in currencies other than the entity's functional currency (foreign currencies) are recognized at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are translated at the rates prevailing at that date.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of the initial transaction and are not subsequently restated. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of a gain or loss on change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in other comprehensive income (OCI) or profit or loss are also recognised in OCI or profit or loss, respectively).

Functional currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the Company operates (the "functional currency"). The Company is incorporated in Nigeria and has adopted the Naira as its functional currency.

2.5 Changes in accounting policies and disclosures

New and amended standards and interpretations

Several standards amendments and interpretations apply for the first time in 2020 but did not have an impact on the financial statements of the Company.

The Company has not early adopted any other standard, interpretation or amendment that has been issued but not yet effective.

2.5.1 Amendment to IFRS 3 - Business Combinations

The amendments are effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting periods beginning on or after 1 January, 2020 and to asset acquisitions that occur on or after the beginning of that period. Earlier application is permitted.

The Standards outlines the accounting when an acquirer obtains control of a business (e.g. an acquisition or merger). Such business combinations are accounted for using the 'acquisition method', which generally requires

assets acquired and liabilities assumed to be measured at their fair values at the acquisition date.

The amendment relates to the definition of a "business" and they:

- Clarify that to be considered a business, an acquired set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create outputs.
- Narrow the definitions of a business and of outputs by focusing on goods and services provided to customers and by removing the reference to an ability to reduce costs.
- Add guidance and illustrative examples to help entities assess whether a substantive process has been acquired.
- Remove the assessment of whether market participants are capable of replacing any missing inputs or processes and continuing to produce outputs.
- Add an optional concentration test that permits a simplified assessment of whether an acquired set of activities and assets is not a business.

These amendments did not have any impact on the Company's financial statements.

2.5.2 Amendment to IAS 1 - Presentation of financial statements and IA6 8 Accounting policies, changes in accounting estimates and errors

The amendments are effective for annual reporting periods beginning on or after 1 January 2020, although earlier application was permitted. The purpose for the amendment is to expand on the definition of materiality and bring more clarity to its characteristics.

The revised definition of "Material" is quoted below:

"Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

the basis of those financial statements, which provide financial information about a specific reporting entity."

The amendment emphasises five ways material information can be obscured:

- If the language regarding a material item, transaction or other event is vague or unclear.
- If information regarding a material item, transaction or other event is scattered in different places in the financial statements.
- If dissimilar items, transactions or other events are inappropriately aggregated.
- If similar items, transactions or other events are inappropriately disaggregated.
- If material information is hidden by immaterial information to the extent that it becomes unclear what information is material.

The amendment expands the definition to include:

Obscuring

Obscuring material information with information that can be omitted can have a similar effect. Although the term obscuring is new in the definition, it was already part of IAS 1.

Could reasonably be expected to influence

The existing definition referred to 'could influence' which the IASB felt might be understood as requiring too much information as almost anything 'could' influence the decisions of some users even if the possibility is remote.

Primary users

The existing definition referred only to 'users' which again the IASB feared might be understood too broadly as requiring to consider all possible users of financial statements when deciding what information to disclose.

The amendments to the definition of material did not have a significant impact on the Company's financial statements.

2.5.3 Amendments to IFRS 9, IAS 39 and IFRS 7 - Interest Rate Benchmark Reform

In September 2019, the IASB issued amendments to IFRS 9, IAS 39 and IFRS 7, which concludes phase one of its work to respond to the effects of Interbank Offered Rates (IBOR)

reform on financial reporting. The amendments provide temporary reliefs which enable hedge accounting to continue during the period of uncertainty before the replacement of an existing interest rate benchmark with an alternative nearly risk-free interest rate (an RFR).

These amendments are effective for annual reporting periods beginning on or after 1 January 2020.

The adoption of phase 1 of the IBOR reform did not lead to a change in the Company's accounting policies and do not have any interest hedge accounting. The Company is currently assessing the impact of the phase 2 amendments.

Amendments to IFRS 9

The amendments include a number of reliefs, which apply to all hedging relationships that are directly affected by the interest rate benchmark reform. A hedging relationship is affected if the reform gives rise to uncertainties about the timing and/or amount of benchmark-based cash flows of the hedged item or the hedging instrument.

Application of the reliefs is mandatory. The first three reliefs provide for:

- The assessment of whether a forecast transaction (or component thereof) is highly probable.
- Assessing when to reclassify the amount in the cash flow hedge reserve to profit and loss.
- The assessment of the economic relationship between the hedged item and the hedging instrument.

For each of these reliefs, it is assumed that the benchmark on which the hedged cash flows are based (whether or not contractually specified) and/or, for relief three, the benchmark on which the cash flows of the hedging instrument are based, are not altered as a result of IBOR reform. The fourth relief provides that, for a benchmark component of interest rate risk that is affected by IBOR reform, the requirement that the risk component is separately identifiable need be met only at the inception of the hedging relationship.

Where hedging instruments and hedged items

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

may be added to or removed from an open portfolio in a continuous hedging strategy, the separately identifiable requirement need only be met when hedged items are initially designated within the hedging relationship.

To the extent that a hedging instrument is altered so that its cash flows are based on an RFR, but the hedged item is still based on IBOR (or vice versa), there is no relief from measuring and recording any ineffectiveness that arises due to differences in their changes in fair value. The reliefs continue indefinitely in the absence of any of the events described in the amendments.

When an entity designates a group of items as the hedged item, the requirements for when the reliefs cease are applied separately to each individual item within the designated group of items. The amendments also introduce specific disclosure requirements for hedging relationships to which the reliefs are applied.

Amendments to IAS 39

The corresponding amendments are consistent with those for IFRS 9, but with the following differences:

- For the prospective assessment of hedge effectiveness, it is assumed that the benchmark on which the hedged cash flows are based (whether or not it is contractually specified) and/or the benchmark on which the cash flows of the hedging instrument are based, are not altered as a result of IBOR reform.
- For the retrospective assessment of hedge effectiveness, to allow the hedge to pass the assessment even if the actual results of the hedge are temporarily outside the 80%-125% range, during the period of uncertainty arising from IBOR reform.
- For a hedge of a benchmark portion (rather than a risk component under IFRS 9) of interest rate risk that is affected by IBOR reform, the requirement that the portion is separately identifiable need be met only at the inception of the hedge.

2.5.4 Revised Conceptual Framework for Financial Reporting

The IASB has issued a revised Conceptual

Framework which will be used in standard-setting decisions with immediate effect. Key changes include:

- increasing the prominence of stewardship in the objective of financial reporting;
- reinstating prudence as a component of neutrality;
- defining a reporting entity, which may be a legal entity, or a portion of an entity;
- revising the definitions of an asset and a liability;
- removing the probability threshold for recognition and adding guidance on derecognition;
- adding guidance on different measurement basis; and
- stating that profit or loss is the primary performance indicator and that, in principle, income and expenses in other comprehensive income should be recycled where this enhances the relevance or faithful representation of the financial statements.

No changes will be made to any of the current accounting standards. However, entities that rely on the Framework in determining their accounting policies for transactions, events or conditions that are not otherwise dealt with under the accounting standards will need to apply the revised Framework from 1 January 2020.

The conceptual framework did not have any material impact on the Company's financial statements.

2.5.5 Amendments to IAS 1 and IAS 8 - Definition of Material

In October 2018, the IASB issued amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors to align the definition of 'material' across the standards and to clarify certain aspects of the definition. The new definition states that, 'Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.'

The amendments to the definition of material did

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

not have a significant impact on the Company's financial statements.

2.6 Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks and other short term highly liquid investments. These assets are readily convertible into known amounts of cash.

2.6.1 Cash and cash equivalents for the purpose of Statement of Cashflow

The cash and cash equivalents for the purpose of the statement of cashflow comprise of cash on hand, deposits held at call with banks and other short term highly liquid investments with original maturities of three months or less and bank overdraft.

2.6 Financial assets

Initial recognition and measurement

Financial assets are classified, at initial recognition and subsequently measured at amortised cost, fair value through other comprehensive income (OCI), and fair value through profit or loss. The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient are measured at the transaction price determined under IFRS 15. Refer to the accounting policies on Revenue from noninsurance contracts with customers.

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cashflows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cashflows.

The business model determines whether cashflows will result from collecting contractual cashflows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

Business model assessment

There are three business models available under IFRS 9:

- Hold to collect Financial assets with objective to collect contractual cashflows.
- Hold to Collect and sell (Financial assets held with the objective of both collecting contractual cashflows and selling financial assets).
- Other Financial Assets held with trading intent or that do not meet the criteria of either "Hold to Collect" or "Hold to Collect and sell."

The Assessment of the business model requires judgment based on the facts and circumstances as at the date of the assessment. Sovereign Trust Insurance Plc has considered quantitative factors (e.g. expected frequency and volume of sales) and qualitative factors such as how the performance of the business model and financial assets held within the business model are evaluated and reported to management; the risk that affect the performance of the business, model and the financial assets held within the business model. In particular, the way in which those risks are managed; and how management received returns on the assets (i.e. whether the returns are based on fair value of the assets managed or on contractual cashflows collected).

Solely payments of principal and interest (SPPI)

If a financial asset is held in either a Hold to Collect or Hold to Collect and Sell model, then an assessment is determined whether contractual cashflows are solely payments of principal and interest on principal amount outstanding at initial recognition is required to determine the classification.

Contractual cashflows that are SPPI on the principal amount outstanding are considered as

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

basic lending arrangement with interest as consideration for the time value of money and the credit risk associated with the principal amount outstanding during the tenor of the agreed arrangement.

Other basic lending risks like liquidity risk and cost of administration associated with holding the financial asset for the specified tenor and the profit margin that is consistent with a basic lending arrangement.

Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortised cost (debt instruments);
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments);
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments);
- Financial assets at fair value through profit or loss.

Financial assets at amortised cost (debt instruments)

This category is the most relevant to the Company. The Company measures financial assets at amortised cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cashflows.
- The contractual terms of the financial asset give rise on specified dates to cashflows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

The Company's financial assets at amortised cost includes debt instruments (bonds), fixed deposits with banks and others.

Financial assets at fair value through OCI (debt instruments)

The Company measures debt instruments at fair value through OCI if both of the following conditions are met:

- The financial asset is held within a business model with the objective of both holding to collect contractual cashflows and selling and
- The contractual terms of the financial asset give rise on specified dates to cashflows that are solely payments of principal and interest on the principal amount outstanding.

For debt instruments at fair value through OCI, interest income, foreign exchange revaluation and impairment losses or reversals are recognised in profit or loss and computed in the same manner as for financial assets measured at amortised cost. The remaining fair value changes are recognised in OCI. Upon derecognition, the cumulative fair value change recognised in OCI is recycled to profit or loss. During the year under consideration, the Company does not have any debt instruments at fair value through OCI.

Financial assets designated at fair value through OCI (equity instruments)

Upon initial recognition, the Company can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under IAS 32 Financial Instruments: The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognised as other income in profit or loss when the right of payment has been established, except when the Company benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment. The Company elected to classify irrevocably its non-listed equity investments under this category.

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Financial assets with cashflows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortised cost or at fair value through OCI, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in profit or loss. This category includes listed equity investments which the Company had not irrevocably elected to classify at fair value through OCI. Dividends on listed equity investments are also recognised as other income in profit or loss when the right of payment has been established.

Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a Company of similar financial assets) is primarily derecognised (i.e., removed from the Company's statement of financial position) when:

- The rights to receive cashflows from the asset have expired Or
- The Company has transferred its rights to receive cashflows from the asset or has assumed an obligation to pay the received cashflows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cashflows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither

transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of its continuing involvement. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

Impairment of financial assets

The Company recognises an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cashflows due in accordance with the contract and all the cashflows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cashflows will include cashflows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For debt instruments at amortised cost, the Company applies the low credit risk simplification. At every reporting date, the Company evaluates whether the debt instrument is considered to have low credit risk using all reasonable and supportable information that is available without undue cost or effort. In making that evaluation, the Company reassesses the credit rating of the debt instrument by international credit rating agencies like S&P, Moodys and Fitch as well as

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

local ratings by Agosto and Co. It is the Company's policy to measure ECLs on such instruments on a 12-month basis. Where the credit risk of any bond deteriorates, the Company will sell the bond and purchase bonds meeting the required investment grade.

The Company's debt instruments at amortised cost comprise solely of quoted bonds that are graded in the top investment category and the credit ratings are tracked by the finance and investment teams via publications by International Credit Rating Agencies and trading exchange platforms.

The Company's fixed income investment portfolio consists of Investment grade and high speculative bonds and, therefore, are considered to be low credit risk investments. It is the Company's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Company uses the ratings from the International Credit Rating Agencies both to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.

The Company considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cashflows.

Further disclosures relating to impairment of financial assets are also provided in the following:

- Disclosures for significant estimates Judgements and assumptions - Note 3;
- Financial assets at amortised cost;
- Other receivables and prepayments.

Write off

Financial assets are written off when there is no reasonable expectation of recovery, such as a

debtor failing to engage in a repayment plan with the company. The Company categorises its receivables for write-off when a debtor fails to make contractual payments greater than 360 days past due. Where financial assets have been written off, the company continues to engage in enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognised in profit or loss.

The gross carrying amount of an asset is written off (either fully or partially) to the extent that there is no realistic prospect of recovery. This is generally the case when the Company determines that the counterparty does not have assets or sources of income that could generate sufficient cashflows to repay the amount subject to write off. However, the financial assets that are subjected to write-off could still be subject to enforcement activities in other to comply with the Company's procedures for recovery of amount due.

2.7 Financial liabilities and equity instruments

2.7.1 Classification as debt or equity

Debt and equity instruments issued by the Company are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

2.7.2 Equity Instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognised as the proceeds received, net of direct issue costs. Repurchase of the Company's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

2.7.3 Financial liabilities Initial recognition and measurement

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

The Company does not have any financial liability that is measured at fair value through profit or loss during the period under review.

2.7.4 Other financial liabilities Subsequent measurement

Other financial liabilities (including borrowings) are subsequently measured at amortized cost using the effective interest method. The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

2.7.5 Derecognition of financial liabilities

The Company derecognises financial liabilities when, and only when, the Company's obligations are extinguished- i.e. when the obligation specified in the contract is discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss. The difference between the carrying amount of a financial liability (or part of a financial liability) extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

An exchange between an existing borrower and lender of debt instruments with substantially different terms is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. Similarly, a substantial modification of the terms of an existing financial liability or a part of it (whether or not attributable to the financial difficulty of the debtor) shall be accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability.

2.7.6 Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement

of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

2.8 Other assets

Other receivables principally consist of prepayments, accrued income and sundry debtors and are carried at amortised cost.

2.9 Reinsurance contracts

The Company enters into reinsurance contracts in the normal course of business in order to limit the potential for losses arising from certain exposures. Outwards reinsurance premiums are accounted for in the same period as the related premiums for the direct or inwards reinsurance business being reinsured.

2.9.1 Reinsurance assets

Reinsurance assets include balances due from reinsurance companies for paid and unpaid losses and ceded policy claims. Reinsurance assets are measured consistently with the amounts associated with the underlying insurance contracts and in accordance with the terms of the reinsurance contract. Reinsurance is recorded as an asset unless a right of set-off exists, in which case the associated liabilities are reduced to take account of reinsurance.

Reinsurance assets are subject to impairment testing when and only when:

- a) there is objective evidence, as a result of an event that occurred after initial recognition of the reinsurance asset, that the cedant may not receive all amounts due to it under the terms of the contract; and
- b) that event has a reliably measurable impact on the amounts that the cedant will receive from the reinsurer.

The carrying amount is reduced to its recoverable amount when there is an impairment loss. The impairment loss is recognised as an expense in the profit or loss. The asset is impaired if objective evidence is available to suggest that it is probable that the Company will not be able to collect the amounts due from reinsurers.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

2.9.2 Reinsurance recoveries

Reinsurance recoveries in respect of Incurred but not reported (IBNR) claims are assumed to be consistent with the historical recoveries on paid and outstanding claims, adjusted to reflect changes in the nature and extent of the Company's reinsurance programmes. An assessment is made of the recoverability of reinsurance having regard to available data on the financial strength of the reinsurance companies. Gains or losses on buying reinsurance are recognised in income at the date of purchase and are not amortised.

2.9.3 Reinsurance liabilities

Reinsurance liabilities comprise premiums payable for outwards reinsurance contracts and are recognised as an expense when due.

Reinsurance liabilities are derecognized when, and only when, it is extinguished - i.e. when the obligation specified in the contract is discharged or cancelled or expires.

2.10 Deferred acquisition costs

The incremental costs directly attributable to the acquisition of new business are deferred by recognising an asset. For other insurance contracts, acquisition costs including both incremental acquisition costs and other indirect costs of acquiring and processing new business are deferred.

"Where such business is reinsured the reinsurers' share is carried forward as deferred income".

Deferred acquisition costs and deferred origination costs are amortized systematically over the life of the contracts and tested for impairment at each reporting date. Any amount not recoverable is expensed. They are derecognized when the related contracts are settled or disposed of.

Deferred income - Reinsurance commissions

The Company recognises commissions receivable on outwards reinsurance contracts as a deferred income and amortised over the average term of the expected premiums payable.

2.11 Investment properties

Investment properties are measured initially at cost, including transaction costs. Subsequent to

initial recognition, investment properties are measured at fair value. Gains and losses arising from changes in the fair value of investment properties are included in statement of profit or loss in the period in which they arise. Fair values are determined based on an annual evaluation performed by an accredited independent external valuer applying a valuation model.

An investment property is derecognized upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in statement of profit or loss in the period in which the property is derecognized.

If an investment property becomes owner-occupied, it is reclassified as property and equipment, and its fair value at the date of reclassification becomes its cost for subsequent accounting purposes.

If a property initially classified as property and equipment becomes an investment property because its use has changed, any difference arising between the carrying amount and the fair value of this item at the date of transfer is recognised in statement of other comprehensive income as a revaluation of property and equipment. However, if a fair value gain reverses a previous impairment loss, the gain is recognised in profit or loss. Upon the disposal of such investment property, any surplus previously recorded in equity is transferred to retained earnings; the transfer is not made through profit or loss.

2.12 Intangible assets

Software

The amount initially recognised for intangible assets is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria. Where no internally generated intangible asset can be recognized, development expenditure is recognised in profit or loss in the period in which it is incurred.

Costs associated with maintaining computer software programmes are recognised as an

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

expense as incurred. Directly attributable costs that are capitalised as part of the software product include the software development employee costs and an appropriate portion of directly attributable overheads. Other development expenditures that do not meet these criteria are recognised as an expense as incurred.

Subsequent to initial recognition, intangible assets are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets that are acquired separately. Its estimated useful life typically varies between 3 and 5 years. Amortisation method, useful lives, and residual values are reviewed at each financial year-end and adjusted if appropriate.

Intangible assets with indefinite useful lives are not amortised, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

An intangible asset is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising upon derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of profit or loss.

2.13 Property, plant and equipment

Property, plant and equipment are those owned and used by the Company, and are stated in the statement of financial position at cost except for building which are at revalued amount, less any subsequent accumulated depreciation and accumulated impairment. Property, plant and equipment in the course of construction for production, supply or administrative purposes are carried at cost, less any recognised impairment. Cost includes professional fees and, for qualifying assets, borrowing costs capitalized in accordance with the Company's accounting policy. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets, on

the same basis as other property assets, commences when the assets are available for their intended use.

Depreciation is recognised so as to write off the cost or valuation of assets (other than freehold land and properties under construction) less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis. Freehold land is not depreciated. Depreciation begins when an asset is available for use and ceases at the earlier of the date that the asset is derecognised or classified as held for sale in accordance with IFRS 5. A non-current asset or disposal group is not depreciated while it is classified as held for sale.

Property, plant and equipment (excluding building) is stated at cost, excluding the costs of day-to-day servicing, less accumulated depreciation and accumulated impairment losses. Replacement or major inspection costs are capitalised when incurred and if it is probable that future economic benefits associated with the item will flow to the entity and the cost of the item can be measured reliably.

Building is measured at fair value less accumulated depreciation and impairment losses recognised after the date of the revaluation. Valuations are performed frequently to ensure that the fair value of a revalued asset does not differ materially from its carrying amount. Any revaluation surplus is recorded in statement of other comprehensive income and hence, credited to the asset revaluation reserve in equity, except to the extent that it reverses a revaluation decrease of the same asset previously recognised in the statement of profit or loss, in which case, the increase is recognised in the profit or loss. A revaluation deficit is recognised in the profit or loss, except to the extent that it offsets an existing surplus on the same asset recognised in the asset revaluation.

Accumulated depreciation as at the revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. Upon disposal, any revaluation reserve relating

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

to the particular asset being sold is transferred to retained earnings.

Depreciation is calculated on a straight line method to write down the cost of assets in equal instalments over their estimated useful lives, at the following annual rates:

| | |
|------------------------|-------|
| Land | - |
| Building | 2% |
| Leasehold improvements | 10% |
| Motor vehicles | 25% |
| Furniture and fittings | 15% |
| Computer and equipment | 33.3% |
| Office equipment | 20% |
| Plant and machinery | 15% |

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in profit or loss. The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate.

2.14 Statutory deposit

Statutory deposit represents a deposit of 10% of the regulatory share capital kept with the Central Bank of Nigeria. The amount held will increase or decrease in relation to the amount of paid up share capital in issue. The cash amount held is considered to be a restricted cash balance.

2.15 Insurance contract liabilities

2.15.1 Provision for outstanding claims and incurred but not reported (IBNR) claims

Provision for liabilities of insurance contracts is made for outstanding claims and settlement expenses incurred at the reporting date including an estimate for the cost of claims incurred but not reported (IBNR) at that date. Included in the provision is an estimate of the internal and external costs of handling the outstanding claims.

Material salvage and other recoveries including reinsurance recoveries are presented as assets. Significant delays are experienced in the

notification and settlement of certain types of general insurance claims, particularly in respect of liability business, environmental and pollution exposures, the ultimate cost of which may vary from the original assessment. Adjustments to the amounts of claims provisions established in prior years are reflected in the financial statements for the period in which the adjustments are made and disclosed separately, if material.

The liability for Incurred but not Reported (IBNR) claims is calculated at the end of the reporting period, using a range of standard actuarial claim projection techniques, based on empirical data and current assumptions that may include a margin for adverse deviation. The liability was not discounted for time value of money; and no further provision was made for equalisation or catastrophe reserves (as prohibited by IFRS 4). These liabilities are derecognised when the obligation to pay a claim is extinguished (i.e. expired, discharged or cancelled).

2.15.2 Provision for unearned premiums and unexpired risks

The provision for unearned premiums represents that part of written premiums, gross of commission payable to intermediaries that is estimated to be earned in subsequent periods. The change in the provision is recorded in the profit or loss to recognize revenue over the period of the risk.

2.15.3 Liability adequacy

At each reporting date the Company performs a liability adequacy test on its insurance liabilities less related deferred acquisition cost to ensure that the carrying value is adequate, using current estimates of future cash flows, taking into account the relevant investment return.

If that assessment shows that the carrying amount of the liabilities is inadequate, any deficiency is recognised as an expense in the profit or loss and subsequently by recognising an additional liability for claims provisions or recognising a provision for unexpired risks. The unexpired risks provision is assessed in aggregate for business classes which are managed together.

2.16 Earnings per share

The Company presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period excluding treasury shares held by the Company.

Diluted earnings per share amounts are calculated by dividing the net profit by the weighted number of ordinary shares outstanding during the year plus the weighted number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

2.17 Trade payables

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method. The fair value of a non-interest bearing liability is its discounted repayment amount. If the due date is less than one year, discounting is omitted.

2.18 Other payables

Other payables are initially recognised at fair value, fair value represents transaction price and subsequently measured at amortised cost.

2.19 Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

2.19.1 Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the statement of profit or loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible.

The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

The current taxes include: Company Income Tax at 30% of taxable profit; Education Tax at 2% of assessable profit; Capital Gain Tax at 10% of chargeable gains; and Information Technology Development Levy at 1% of accounting profit. Minimum tax may be computed based on CITA.

2.19.2 Deferred tax

Deferred tax is recognized on temporary differences between the carrying amounts of

assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary difference, unutilised tax loss and unutilised tax credits.

Such deferred tax assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

2.19.3 Current and deferred tax for the year

Current and deferred tax are recognized in statement of profit or loss, except when they relate to items that are recognized in statement of other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognized in statement of other comprehensive income or directly in equity respectively.

Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

An entity shall offset deferred tax assets and deferred tax liabilities if, and only if:

- a) the entity has a legally enforceable right to set off current tax assets against current tax liabilities; and
- b) the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on either:
 - (i) the same taxable entity; or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and
 - (ii) settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

2.20 Employee benefit costs

Defined contribution pension scheme

Payments to defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

This is done in line with the Pension Reform Act 2014, whereby the minimum rate of Pension Contribution is 18% of monthly emolument, where 8% will be contributed by employee and 10% by the employer.

Short-term benefits

Wages, salaries, paid annual leave, bonuses and non-monetary benefits are recognised as employee benefit expenses when the associated services are rendered by the employees of the Company.

Defined benefit plan

The Company operates a defined benefit plan to

employees who are qualified as at the period it was discontinued.

Remeasurements, comprising actuarial gains and losses and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately in the statement of financial position with a corresponding debit or credit to retained earnings through OCI in the period in which they occur. Remeasurements are not reclassified to profit or loss in subsequent periods.

Past service costs are recognised in profit or loss on the earlier of the date of the plan amendment or curtailment or the date that the Company recognises related restructuring costs or termination benefits.

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset. The Company recognises the following changes in the net defined benefit obligation under 'Management expenses' in the statement of profit or loss:

- Service costs comprising current service costs, past service costs, and non-routine settlements.
- Net interest expense or income.

2.21 Borrowings

Finance cost comprise interest payable on loans and bank overdrafts. They are charged to profit or loss as incurred, except those that relate to qualifying assets.

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest rate method. Gains and losses are recognised in the profit or loss when the liabilities are derecognised as well as through the effective interest rate (EIR) amortisation process. Amortised cost is calculated by taking into account any discount or premium on acquisition and fee or costs that is an integral part of the EIR. The EIR amortisation is included in finance cost in the profit or loss.

2.22 Share capital

Shares are classified as equity when there is no obligation to transfer cash or other assets. Incremental external costs that are directly

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

attributable to the issue of these shares are recognised in equity, net of tax.

2.23 Statutory contingency reserve

The Company maintains Statutory contingency reserve in accordance with the provision of Section 21(2) of the Insurance Act CAP I17, LFN 2004 to cover fluctuations in securities and variations in statistical estimates at a rate equal to greater of 3% of gross premium or 20% of net profits until the accumulated amount reaches the greater of the minimum paid-up capital or 50% of the net premium.

2.24 Dividends

Dividend to the shareholders of the Company is recognised in the period in which the dividend are declared as a first interim dividend approved by the Board of Directors or a second interim dividend approved by the Company's shareholders at the Company's annual general meeting

Final dividend for the year that are approved after the reporting date are dealt with as event after the reporting date. This is approved by the shareholders at the Annual General Meeting.

2.25 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is received. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty. The Company has concluded that it is the principal in all of its revenue arrangements since it is the primary obligor in all the revenue arrangements, has pricing latitude, and is also exposed to inventory and credit risks. The specific recognition criteria described below must also be met before revenue is recognised.

2.25.1 Gross written premium

Written premiums comprise the premiums on contracts incepted in the financial year. Written premiums are stated gross of commissions that are payable to intermediaries and exclusive of taxes and duties on premiums.

Unearned premiums are those proportions of the premium which relate to periods of risk after

the reporting date. Unearned premiums are calculated on a time apportionment basis.

2.25.2 Fees and commission income

Fees and commission income consists primarily of agency and brokerage commission, reinsurance and profit commissions, policyholder administration fees and other contract fees. Reinsurance commission income are deferred in the same way as acquisition costs. All other fees and commission income are recognized as the services are provided.

2.25.3 Investment income

Investment income consists of dividend, interest and rent received, movements in amortized cost on debt securities and other loans and receivables, realized gains and losses, and unrealized gains and losses on fair value assets.

Interest income

Interest income is recognized in the statement of profit or loss as it accrues and is calculated by using the effective interest rate method. Fees and commissions that are an integral part of the effective yield of the financial asset or liability are recognized as an adjustment to the effective interest rate of the instrument.

Dividend income

Dividend income from investments is recognized when the shareholders' rights to receive payment have been established.

Rental income

Rental income is recognized on an accrual basis.

Realized gains and losses

Gains and losses on the sale of investments are calculated as the difference between net sales proceeds and the original or amortized cost and are recorded on occurrence of the sale transaction.

Unrealised gains and losses

Unrealized gains or losses represent the difference between the carrying value at the year end and the carrying value at the previous year end or purchase value during the year, less the reversal of previously recognized unrealized gains and losses in respect of disposals during the year.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

2.26 Benefits, claims and expenses recognition

2.26.1 Insurance benefits and claims

Insurance claims include all claims occurring during the year, whether reported or not, related internal and external claims handling costs that are directly related to the processing and settlement of claims, a reduction for the value of salvage and other recoveries, and any adjustments to claims outstanding from previous years.

Reinsurance claims

The Company recognises reinsurance claims when the related gross insurance claims are recognised according to the terms of the relevant contracts.

2.26.2 Underwriting expenses

Underwriting expenses refer to all expenses, inclusive of net commissions, that are applicable to the servicing of net premiums written. These expenses encompass all that are incurred by an insurance company.

Underwriting expenses for insurance contracts are recognised as expense when incurred, with the exception of acquisition costs which are recognised on a time apportionment basis in respect of risk.

Acquisition costs comprise all direct and indirect costs arising from the writing of insurance contracts.

Other underwriting expenses are those incurred in servicing existing policies/contract. These expenses are charged in the accounting period in which they are incurred.

2.26.3 Other expenses

All other operating expenses are recognized directly in profit or loss and when incurred.

2.27 Related parties

Related parties include the company and other connected entities. Directors, their close family members and any employees who is able to exert a significant influence on the operating policies of the Company, are also considered to be related parties. Key management personnel are also regarded as related parties. Key management personnel are those persons having authority and responsibility for planning,

directing and controlling the activities of the entity, directly or indirectly, including any director (whether executive or otherwise) of the entity.

2.28 Contingent liabilities and assets

A contingent liability is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or the Company has a present obligation as a result of past events which is not recognised because it is not probable that an outflow of resources will be required to settle the obligation; or the amount cannot be reliably estimated. Contingent liabilities normally comprise of legal claims under arbitration or Court process in respect of which a liability may crystallise.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company. Contingent assets are never recognised but are disclosed in the financial statements when they arise.

Initial recognition and measurement

The Company assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period in exchange for consideration.

Company as a lessee

The Company applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Company recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

i) Right-of-use assets

The Company recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). The cost of a right-of-use asset at inception of the lease includes an estimate of costs to be incurred by the Company in dismantling and removing the underlying asset, restoring the site on which

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease. The Company incurs the obligation for those costs at the commencement date or as a consequence of having used the underlying asset during a particular period.

Right-of-use assets are subsequently measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received.

Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets (Real Estate 2 to 5 years). If ownership of the leased asset transfers to the Company at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset. The right-of-use assets are also subject to impairment. Refer to the accounting policies in section(s) Impairment of non-financial assets Property and equipment - (Note 2.13).

The Company's lease arrangements are majorly real estate leases which include leases of office spaces. These lease arrangements do not contain an obligation to dismantle and remove the underlying asset, restore the site on which it is located or restore the underlying asset to a specified condition.

In the financial statements for the current and prior periods, no right of use (ROU) asset is recognized because of the application of short term lease exception.

ii) Lease liabilities

At the commencement date of the lease, the Company recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of

a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating the lease, if the lease term reflects the Company exercising the option to terminate.

Variable lease payments that do not depend on an index or a rate are recognised as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Company uses its incremental borrowing rate at the lease commencement date where the interest rate implicit in the lease is not clearly stated in the lease contract. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

iii) Short-term leases and leases of low-value assets

The Company applies the short-term lease recognition exemption to those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option. It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered to be low value. Lease payments on short-term leases and leases of low value assets are recognised as expense on a straight-line basis over the lease term.

Company as a lessor

Leases in which the Company does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the lease terms and is included in revenue in the statement of profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Tenant deposits

Tenant deposits are initially recognised at fair value and subsequently measured at amortised cost. Any difference between the initial fair value and the nominal amount is included as a component of operating lease income and recognised on a straight-line basis over the lease term.

3. Critical accounting judgments and key sources of estimation uncertainty

In the application of the Company's accounting policies, the Directors are required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Critical judgments in applying the Company's accounting policies

The following are the critical judgments, apart from those involving estimations (which are dealt with separately below), that the directors have made in the process of applying the Company's accounting policies and that have the most significant effect on the amounts recognized in financial statements.

Going Concern

The financial statements have been prepared on the going concern basis and there is no intention to curtail business operations. Capital adequacy, profitability and liquidity ratios are continuously reviewed and appropriate action taken to ensure that there are no going concern threats to the operation of the Company. The Directors have made assessment of the Company's ability to continue as a going concern and have no reason

to believe that the Company will not remain a going concern in the years ahead.

Determining the lease term of contracts with renewal and termination options - Company as lessee

The Company determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Company has several lease contracts that include extension and termination options. The Company applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Company reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customisation to the leased asset).

The Company included the renewal period as part of the lease term for leases of office spaces and plant and machinery with shorter non-cancellable period (i.e., three to five years) where this is expressly stated in the lease contract or enforceable at law per the lease contract. The Company typically exercises its option to renew for these leases because there will be a significant negative effect on its operation if a replacement asset is not readily available. The renewal periods for leases of office spaces are not included as part of the lease term as these are not reasonably certain to be exercised. Furthermore, the periods covered by termination options are included as part of the lease term only when they are reasonably certain not to be exercised.

Property lease classification - Company as lessor

The Company has entered into commercial property leases on its investment property

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

portfolio. The Company has determined, based on an evaluation of the terms and conditions of the arrangements, such as the lease term not constituting a major part of the economic life of the commercial property and the present value of the minimum lease payments not amounting to substantially all of the fair value of the commercial property, that it retains all the significant risks and rewards of ownership of these properties and accounts for the contracts as operating leases.

Product classification and contract liabilities

The Company's Non-life insurance contracts are classified as insurance contracts. As permitted by IFRS 4, assets and liabilities of these contracts are accounted for under previously applied GAAP.

Insurance contracts are those contracts when the Company (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Company determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk. Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expire. Investment contracts can, however, be reclassified as insurance contracts after inception if insurance risk becomes significant.

Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below:

Valuation of liabilities of non-life insurance contracts

Estimates are made for both the expected ultimate cost of claims reported and claims incurred but not reported (IBNR) at the statement of financial position date. The estimate of IBNR is generally subject to a greater degree of

uncertainty than that for reported claims. The ultimate cost of outstanding claims is estimated by using a range of standard actuarial claims projection techniques, such as the Chain Ladder, Stochastic reserving (Bootstrap) and Bornheutter-Ferguson methods.

The main assumption underlying these techniques is that a Company's past claims development experience can be used to project future claims development and hence ultimate claims costs. As such, these methods extrapolate the development of paid and incurred losses, average costs per claim and claim numbers based on the observed development of earlier years and expected loss ratios. Historical claims development is mainly analysed by accident years, but can also be further analysed by geographical area, as well as by significant business lines and claim types. Large claims are usually separately addressed, either by being reserved at the face value of loss adjuster estimates or separately projected in order to reflect their future development.

Additional qualitative judgement is used to assess the extent to which past trends may not apply in future, (e.g., to reflect one-off occurrences, changes in external or market factors such as public attitudes to claiming, economic conditions, levels of claims inflation, judicial decisions and legislation, as well as internal factors such as portfolio mix, policy features and claims handling procedures) in order to arrive at the estimated ultimate cost of claims that present the likely outcome from the range of possible outcomes, taking account of all the uncertainties involved.

Similar judgements, estimates and assumptions are employed in the assessment of adequacy of provisions for unearned premium. Judgement is also required in determining whether the pattern of insurance service provided by a contract requires amortisation of unearned premium on a basis other than time apportionment. The carrying amount for non-life insurance contract liabilities at the reporting date is ~~€~~3.763 billion (2019: ~~€~~3.324 billion).

Fair value of financial instruments using valuation techniques

The Directors use their judgment in selecting an appropriate valuation technique. Where

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

possible, financial instruments are marked at prices quoted in active markets. In the current market environment, such price information is typically not available for all instruments and the company uses valuation techniques to measure such instruments.

These techniques use “market observable inputs” where available, derived from similar assets in similar and active markets, from recent transaction prices for comparable items or from other observable market data. For positions where observable reference data are not available for some or all parameters the company estimates the non-market observable inputs used in its valuation models.

Other financial instruments are valued using a discounted cash flow analysis based on assumptions supported, where possible, by observable market prices or rates although some assumptions are not supported by observable market prices or rates.

Impairment under IFRS 9

The impairment requirements of IFRS 9 apply to all debt instruments that are measured at amortised cost. The determination of impairment loss and allowance moves from the incurred credit loss model whereby credit losses are recognised when a defined loss event occurs under IAS 39, to expected credit loss model under IFRS 9, where expected credit losses are recognised upon initial recognition of the financial asset based on expectation of potential credit losses at the time of initial recognition.

Staged Approach to the Determination of Expected Credit Losses

IFRS 9 outlines a three-stage model for impairment based on changes in credit quality since initial recognition. These stages are as outlined below:

Stage 1: The Company recognises a credit loss allowance at an amount equal to the 12 months expected credit losses. This represents the portion of lifetime expected credit losses from default events that are expected within 12 months of the reporting date, assuming that credit risk has not increased significantly after the initial recognition.

Stage 2: The Company recognises a credit loss allowance at an amount equal to the lifetime expected credit losses (LTECL) for those financial assets that are considered to have experienced a significant increase in credit risk since initial recognition. This requires the computation of ECL based on Lifetime probabilities of default that represents the probability of a default occurring over the remaining lifetime of the financial assets. Allowance for credit losses is higher in this stage because of an increase in credit risk and the impact of a longer time horizon being considered compared to 12 months in stage 1.

Stage 3: The Company recognises a loss allowance at an amount equal to life-time expected credit losses, reflecting a probability of default (PD) of 100% via the recoverable cash flows for the asset. For those financial assets that are credit impaired. The Company's definition of default is aligned with the regulatory definition. The treatment of the loans and other receivables in stage 3 remains substantially the same as the treatment of impaired financial assets under IAS 39 except for the portfolios of assets purchased or originated as credit impaired.

The determination of whether a financial asset is credit-impaired focuses exclusively on default risk, without taking into consideration the effect of credit risk mitigants such as collateral or guarantees. Specifically, the financial asset is credit impaired and in stage 3 when: the Company considers the obligor is unlikely to pay its credit obligations to the company. The termination may include forbearance actions, where a concession has been granted to the borrower or economic or legal reasons that a qualitative indicators of credit impairment; or contractual payments of either principal or interest by the obligor are pass due by more than 90 days.

For financial assets considered to be credit impaired, the ECL allowance covers the amount of loss the Company is expected to suffer. The estimation of ECLs is done on a case by case basis for non-homogenous portfolios, or by applying portfolio based parameters to individual financial assets in this portfolios by the Company's ECL model for homogenous portfolios.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

Forecast of future economic conditions when calculating ECLs are considered. The lifetime expected losses are estimated based on the probability - weighted present value of the difference between:

- The contractual cash flows that are due to the Company under the contract; and
- The cash flows that the Company expects to receive.

Elements of ECL models that are considered accounting judgements and estimates include:

- The Company's criteria for assessing if there has been a significant increase in credit risk and so allowances for financial assets should be measured on a LTECL basis and the qualitative assessment
- The development of ECL models, including the various formulas and the choice of inputs.
- Determination of associations between macroeconomic scenarios and, economic inputs, such as unemployment levels, interest rate, Gross Domestic Product (GDP) and collateral values, and the effect on Probability of Default (Pds), Exposure at Defaults (EADs) and Lost Given Defaults (LGDs)
- Selection of forward-looking macroeconomic scenarios and their probability weightings, to derive the economic inputs into the ECL models.

Expected lifetime:

The expected life time of a financial asset is a key factor in determine the life time expected credit losses. Lifetime expected credit losses represents default events over the expected life of a financial asset. The company measures expected credit losses considering the risk of default over the maximum contractual period (including any borrower's extension option) over which it is exposed to credit risk.

4. Standards issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's financial statements are disclosed below. The Company intends to adopt these standards, if applicable, when they become effective.

4.1 Standards issued and effective on or after 1 January 2020

4.1.1 IFRS 17 Insurance contracts

A comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure, which replaces IFRS 4 Insurance Contracts.

IFRS 17 is effective for annual reporting periods beginning on or after 1 January 2023, with comparative figures required. Early application is permitted, provided the entity also applies IFRS 9 and IFRS 15 on or before the date it first applies IFRS 17. Retrospective application is required.

However, if full retrospective application for a group of insurance contracts is impracticable, then the entity is required to choose either a modified retrospective approach or a fair value approach.

IFRS 17 is a comprehensive standard for insurance contracts covering recognition and measurement, presentation and disclosure, which replaces IFRS 4 Insurance Contracts.

In contrast to the requirements in IFRS 4, which are largely based on grandfathering previous local accounting policies for measurement purposes, IFRS 17 provides a comprehensive model (the general model) for insurance contracts, supplemented by the variable fee approach for contracts with direct participation features that are substantially investment-related service contracts, and the premium allocation approach mainly for short-duration which typically applies to certain non-life insurance contracts.

The main features of the new accounting model for insurance contracts are, as follows:

- The measurement of the present value of future cash flows, incorporating an explicit risk adjustment, remeasured every reporting period (the fulfilment cash flows).
- A Contractual Service Margin (CSM) that is equal and opposite to any day one gain in the fulfilment cash flows of a group of contracts.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

The CSM represents the unearned profitability of the insurance contracts and is recognised in profit or loss over the service period (i.e., coverage period).

- Certain changes in the expected present value of future cash flows are adjusted against the CSM and thereby recognised in profit or loss over the remaining contractual service period.
- The effect of changes in discount rates will be reported in either profit or loss or other comprehensive income, determined by an accounting policy choice.
- The recognition of insurance revenue and insurance service expenses in the statement of comprehensive income based on the concept of services provided during the period.
- Amounts that the policyholder will always receive, regardless of whether an insured event happens (non-distinct investment components) are not presented in profit or loss, but are recognised directly on the statement of financial position.
- Insurance services results (earned revenue less incurred claims) are presented separately from the insurance finance income or expense.
- Extensive disclosures to provide information on the recognised amounts from insurance contracts and the nature and extent of risks arising from these contracts.

The Company started a project to implement IFRS 17 and has been performing a high-level impact assessment of IFRS 17.

The Company expects that the new standard will result in an important change to the accounting policies for insurance contract liabilities of the Company and is likely to have a significant impact on profit and total equity together with presentation and disclosure.

4.1.2 Amendments to IAS 1 - Classification of liabilities as current or non-current

The narrow-scope amendments to IAS 1 Presentation of Financial Statements clarify that liabilities are classified as either current or noncurrent, depending on the rights that exist at the end of the reporting period. Classification is unaffected by the expectations of the entity or events after the reporting date (e.g. the receipt of

a waiver or a breach of covenant). The amendments also clarify what IAS 1 means when it refers to the 'settlement' of a liability.

The amendments could affect the classification of liabilities, particularly for entities that previously considered management's intentions to determine classification and for some liabilities that can be converted into equity.

They must be applied retrospectively in accordance with the normal requirements in IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors.

In May 2020, the IASB issued an Exposure Draft proposing to defer the effective date of the amendments to 1 January 2023.

The effective date is 1 January 2022 (possibly deferred to 1 January 2023).

The impact of this amendment on the Company financial statements is currently under assessment

4.1.3 Amendments to IAS 16 - Proceeds before intended use

The amendments are effective for annual reporting periods beginning on or after 1 January 2022. Early application is permitted. It amends the standard to prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling such items, and the cost of producing those items, in profit or loss.

The Company does not expect these amendments to have impact on its financial statements when it becomes effective.

4.1.4 Amendments to IAS 37 - Onerous contracts - Cost of fulfilling a contract

The amendments are effective for annual reporting periods beginning on or after 1 January 2022. Early application is permitted.

The changes in Onerous Contracts - Cost of Fulfilling a Contract specify that the 'cost of fulfilling' a contract comprises the 'costs that

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES CONT. FOR THE YEAR ENDED 31 DECEMBER 2020

relate directly to the contract'. Costs that relate directly to a contract can either be incremental costs of fulfilling that contract (examples would be direct labour, materials) or an allocation of other costs that relate directly to fulfilling contracts (an example would be the allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract).

The Company will not be affected by these amendments on the date of transition.

4.1.5 Amendments to IFRS 16 - COVID-19-related rent concessions

The amendment is effective for annual reporting periods beginning on or after 1 June 2020.

Earlier application is permitted, including in financial statements not yet authorised for issue at 28 May 2020. The amendment is also available for interim reports. The changes in Covid-19-Related Rent Concessions (Amendment to IFRS 16) amend IFRS 16 to:

- provide lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification;
- require lessees that apply the exemption to account for COVID-19-related rent concessions as if they were not lease modifications;
- require lessees that apply the exemption to disclose that fact; and require lessees to apply the exemption retrospectively in accordance with IAS 8, but not require them to restate prior period figures.

The main change from the proposal in the exposure draft is that the IASB had proposed that the practical expedient should only be available for lease payments originally due in 2020. However, after having considered the feedback to the exposure draft, the IASB decided to extend this period to June 2021 to also capture rent concessions granted now and lasting for 12 months.

The Company does not expect these amendments to have impact on its financial statements when they become effective.

4.1.6 Amendments to IFRS 3 - Reference to the conceptual framework

Minor amendments were made to IFRS 3 Business Combinations to update the reference

to the Conceptual Framework for Financial Reporting and add an exception for the recognition of liabilities and contingent liabilities within the scope of IAS 37 Provision. Contingent Liabilities and Contingent Assets and Interpretation 21 Levies. The amendments also confirm that contingent assets should not be recognised at the acquisition date.

The effective date is 1 January 2022.

The amendment will have no material effect on the Company's financial statements.

4.1.7 Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that the gain or loss resulting from the sale or contribution of assets that constitute a business, as defined in IFRS 3, between an investor and its associate or joint venture, is recognised in full. Any gain or loss resulting from the sale or contribution of assets that do not constitute a business, however, is recognised only to the extent of unrelated investors' interests in the associate or joint venture. The IASB has deferred the effective date of these amendments indefinitely, but an entity that early adopts the amendments must apply them prospectively.

The Company will apply these amendments when they become effective.

4.1.8 Annual Improvements to IFRS Standards 2018 - 2020

The following Improvements were finalised in May 2020:

- IFRS 9 Financial Instruments - clarifies which fees should be included in the 10% test for derecognition of financial liabilities.
- IFRS 16 Leases - To remove the illustration of payments from the lessor relating to leasehold improvements, to remove any confusion about the treatment of lease incentives.

The effective date is 1 January 2022.

DCSL Corporate Services Limited235 Ikorodu Road
Ilupeju, Lagos**Abuja Office:**Statement Hotel, Plot 1002
1st Avenue, Off Shehu Shagari
Way, AbujaP. O. Box 965, Marina
Lagos, Nigeria
Tel: +234 9 1271 7817
www.dcs.com.ngTel: +234 9 461 4902
RC NO. 352393

April 2021

REPORT OF THE EXTERNAL CONSULTANTS ON THE PERFORMANCE EVALUATION OF THE BOARD OF DIRECTORS AND CORPORATE GOVERNANCE AUDIT OF SOVEREIGN TRUST INSURANCE PLC FOR THE YEAR ENDED DECEMBER 31, 2020.

DCSL Corporate Services Limited (DCSL) was engaged by Sovereign Trust Insurance Plc ("STI") to carry out a performance evaluation of the Board of Directors and a corporate governance compliance audit for the year-ended December 31, 2020 in line with the provisions of the Nigerian Code of Corporate Governance 2018 (NCCG), National Insurance Commission (NAICOM) Regulations and Code of Corporate Governance, Securities and Exchange Commission (SEC) Regulations and Corporate Governance Guidelines (SCGG), Nigerian Stock Exchange (NSE) Regulations, Companies and Allied Matters Act 2020 (CAMA), as well as global best practices on Corporate Governance.

The appraisal entailed a review of the Company's corporate and statutory documents, Minutes of Board and Committee meetings, policies and other ancillary documents made available to us and the administration of questionnaires to Directors.

To ascertain the extent of compliance with relevant corporate governance principles and appraise the performance of the Board, we benchmarked the Company's corporate governance structures, policies and processes against the above-mentioned Codes and regulations as well as global Best Practices and considered the following seven key corporate governance themes:

1. Board Structure and Composition;
2. Strategy and Planning;
3. Board Operations and Effectiveness;
4. Measuring and Monitoring of Performance;
5. Risk Management and Compliance;
6. Corporate Citizenship; and
7. Transparency and Disclosure

The Board has the responsibility for putting in place adequate corporate governance structures and practices and approving policies that will ensure the Company carries on its business in accordance with its Memorandum and Articles of Association as well as in conformity with applicable laws, codes and regulations to guarantee sustainability. Upon the conclusion of the corporate governance audit and the performance evaluation of the Board, we confirm that the Board and Company substantially complied with the provisions of the applicable Codes and regulations.

Details of our key findings and recommendations are contained in our detailed Reports.

Yours faithfully,

For: DCSL Corporate Services Ltd

Bisi Adeyemi

Managing Director**FRC/2013/NBA/0000002716**

Facts & Figures

90-147





Aerial view:
Seaside, Victoria Island,
Lagos, Nigeria

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2020

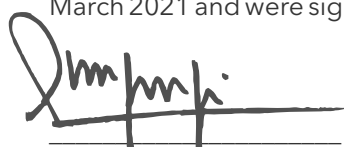
| | Notes | 2020 N'000 | 2019 N'000 |
|---|-------|-------------------|---------------|
| Gross premium written | 5 | 11,120,684 | 10,879,656 |
| Gross premium income | 5 | 11,284,087 | 10,714,266 |
| Premiums ceded to reinsurers | 5 | (4,742,179) | (4,764,013) |
| Net premium income | | 6,541,908 | 5,950,253 |
| Commission income | 6 | 1,015,889 | 940,991 |
| Net underwriting income | | 7,557,797 | 6,891,244 |
| Net claims expenses | 7 | (3,485,778) | (2,209,130) |
| Underwriting expenses | 8 | (2,080,767) | (2,608,723) |
| Underwriting profit | 43 | 1,991,252 | 2,073,391 |
| Investment income | 9 | 448,197 | 405,797 |
| Fair value gain/(loss) on equity instruments | 16.3 | 86,296 | (12,480) |
| Realised gain on equity instruments | | 26,553 | 9,075 |
| Credit loss (expense)/reversal | 12 | (18,064) | 14,257 |
| Fair value gain on investment properties | 21 | 30,315 | 45,796 |
| Other operating income | 10 | 7,827 | 309,247 |
| Management expenses | 11 | (1,740,696) | (1,867,755) |
| Result of operating activities | | 831,680 | 977,328 |
| Share of profit from associate | 20.1 | 3,886 | 6,492 |
| Interest on borrowings | 29.1 | (39,459) | (164,810) |
| Profit before income tax | | 796,107 | 819,010 |
| Income tax expense | 13 | (108,409) | (315,629) |
| Profit after income tax | | 687,698 | 503,381 |
| Other comprehensive income: | | | |
| <i>Other comprehensive income not to be reclassified to profit or loss in subsequent periods</i> | | | |
| Revaluation gain on property and equipment, net of tax | 33.4 | 165,457 | - |
| Fair value loss on equity instruments at fair value through other comprehensive income | 16.3 | (13,662) | (6,181) |
| Other comprehensive income for the year, net of tax | | 151,795 | (6,181) |
| Total comprehensive income for the year, net of tax | | 839,493 | 497,200 |
| Earnings per share: | | | |
| Basic (kobo) | 14 | 8 | 6 |

The accompanying summary of significant accounting policies and notes to the financial statements are an integral part of these financial statements.

STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2020

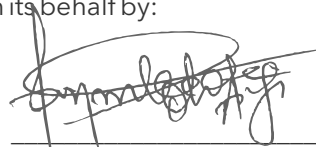
| | Notes | 2020 N'000 | 2019 N'000 |
|-------------------------------------|-------|-------------------|-------------------|
| Assets | | | |
| Cash and cash equivalents | 15 | 7,274,017 | 7,141,882 |
| Investment securities | 16 | 565,133 | 407,288 |
| Trade receivables | 17 | 747,407 | 536,980 |
| Reinsurance assets | 18 | 2,684,186 | 2,021,507 |
| Other receivables and prepayments | 19 | 227,155 | 275,062 |
| Investment in associate | 20 | 91,812 | 87,926 |
| Investment properties | 21 | 1,013,643 | 973,328 |
| Intangible assets | 22 | 2,763 | 6,123 |
| Deferred acquisition costs | 23 | 299,934 | 327,178 |
| Right of use assets | 24.1 | 63,000 | - |
| Property, plant and equipment | 25 | 1,549,186 | 1,326,152 |
| Statutory deposit | 27 | 315,000 | 315,000 |
| Total assets | | 14,833,236 | 13,418,426 |
| Liabilities and equity | | | |
| Liabilities | | | |
| Insurance contract liabilities | 28 | 3,762,588 | 3,324,005 |
| Borrowings | 29 | 1,250,580 | 1,152,429 |
| Trade payables | 30 | 453,993 | 711,161 |
| Other payables and accruals | 31 | 146,092 | 77,357 |
| Lease liabilities | 24.2 | 63,379 | - |
| Current income tax payable | 26.1 | 390,097 | 159,455 |
| Deferred tax liabilities | 26.2 | 140,408 | 207,413 |
| Total liabilities | | 6,207,137 | 5,631,820 |
| Equity | | | |
| Ordinary share capital | 33.1 | 5,682,248 | 5,682,248 |
| Share premium | 33.2 | 74,057 | 74,057 |
| Contingency reserve | 33.3 | 3,307,999 | 2,974,378 |
| Revaluation reserve | 33.4 | 390,560 | 225,103 |
| Fair value reserve | 33.5 | 551 | 14,213 |
| Accumulated losses | 33.6 | (829,316) | (1,183,393) |
| Total equity | | 8,626,099 | 7,786,606 |
| Total liabilities and equity | | 14,833,236 | 13,418,426 |

The financial statements and accompanying summary of accounting policies and notes to the financial statements were approved and authorised for issue by the Board of Directors on 16 March 2021 and were signed on its behalf by:



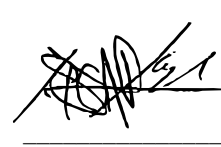
Mr. Oluseun O. Ajayi
Chairman

FRC/2013/CIIN/00000003373



Mr. Olaotan Soyinka
Managing Director/CEO

FRC/2013/CIIN/00000002671



Mr. Kayode Adigun
Chief Financial Officer

FRC/2013/ICAN/00000002652

The accompanying summary of significant accounting policies and notes to the financial statements are an integral part of these financial statements.

STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2020

| | Ordinary share capital N'000 | Share premi- um N'000 | Contingency reserve N'000 | Revaluation reserve N'000 | Fair value reserve N'000 | Accumulated losses N'000 | Total equity N'000 |
|--|---------------------------------------|--------------------------------|---------------------------------|---------------------------------|--------------------------------|--------------------------------|-----------------------|
| At 1 January 2019 | <u>4,170,412</u> | <u>116,843</u> | <u>2,647,988</u> | <u>225,103</u> | <u>20,394</u> | <u>(1,360,384)</u> | <u>5,820,356</u> |
| Profit after income tax for the year | - | - | - | - | - | 503,381 | 503,381 |
| Fair value loss on equity instruments at -FVTOCI | - | - | - | - | (6,181) | - | (6,181) |
| Total comprehensive income for the year | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>(6,181)</u> | <u>503,381</u> | <u>497,200</u> |
| Transaction directly affecting equity holders | | | | | | | |
| Rights issue in the year | 1,511,836 | - | - | - | - | - | 1,511,836 |
| Capital raising expenses | - | (42,786) | - | - | - | - | (42,786) |
| Transfer between reserves | - | - | 326,390 | - | - | (326,390) | - |
| At 31 December 2019 | <u>5,682,248</u> | <u>74,057</u> | <u>2,974,378</u> | <u>225,103</u> | <u>14,213</u> | <u>(1,183,393)</u> | <u>7,786,606</u> |
| At 1 January 2020 | <u>5,682,248</u> | <u>74,057</u> | <u>2,974,378</u> | <u>225,103</u> | <u>14,213</u> | <u>(1,183,393)</u> | <u>7,786,606</u> |
| Profit after income tax for the year | - | - | - | - | - | 687,698 | 687,698 |
| Fair value loss on equity instruments at -FVTOCI | - | - | - | - | (13,662) | - | (13,662) |
| Revaluation gain on property and equipment | - | - | - | 236,367 | - | - | 236,367 |
| Deferred tax adjustment | - | - | - | (70,910) | - | - | (70,910) |
| Total comprehensive income for the year | <u>-</u> | <u>-</u> | <u>-</u> | <u>165,457</u> | <u>(13,662)</u> | <u>687,698</u> | <u>839,493</u> |
| Transaction directly affecting equity holders | | | | | | | |
| Transfer between reserves | - | - | 333,621 | - | - | (333,621) | - |
| At 31 December 2020 | <u>5,682,248</u> | <u>74,057</u> | <u>3,307,999</u> | <u>390,560</u> | <u>551</u> | <u>(829,316)</u> | <u>8,626,099</u> |

The accompanying summary of significant accounting policies and notes to the financial statements are an integral part of these financial statements.

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2020

| | Notes | 2020 N'000 | 2019 N'000 |
|--|-------|------------------|------------------|
| Operating activities: | | | |
| Premium received from policyholders | | 10,215,945 | 10,723,308 |
| Reinsurance receipts in respect of claims | 7 | 703,915 | 513,835 |
| Cash paid to and on behalf of employees | 11.1 | (826,619) | (951,104) |
| Reinsurance premium paid | | (5,577,554) | (4,906,234) |
| Fees and commission income | 6 | 1,015,889 | 940,991 |
| Underwriting expenses | 8 | (2,053,523) | (2,709,008) |
| Other operating cash payments | | (708,583) | (680,723) |
| Investment income | 9 | 448,197 | 405,797 |
| Claims paid | 28.1 | (2,900,626) | (2,782,105) |
| Gratuity benefit paid to employees | 32.2 | - | (105,569) |
| Income tax paid | 26.1 | (15,682) | (66,134) |
| Net cash flows from operating activities | 35 | 301,359 | 383,054 |
| Investing activities: | | | |
| Purchase of property, plant and equipment | 25 | (127,930) | (12,072) |
| Purchase of intangible assets | 22 | (1,800) | - |
| Receipts from mortgage loans | 16.3 | 6,683 | 29,183 |
| Purchase of debt instruments at amortised cost | | - | (25,144) |
| Proceeds from bonds maturity | 16.3 | 82,453 | 13,232 |
| Purchase of investment properties | 21 | (10,000) | (2,601) |
| Proceeds from other receivable (investment properties) | 19.1 | 33,916 | 30,000 |
| Purchase of quoted shares | 16.3 | (317,570) | (72,158) |
| Proceeds from disposal of quoted stock | 16.3 | 167,150 | 72,157 |
| Realised gain on equities | | - | 9,075 |
| Disposal of unquoted stock | | - | 71,637 |
| Net cash flows from investing activities | | (167,098) | 113,309 |
| Financing activities: | | | |
| Additional share capital | | - | 1,511,836 |
| Capital raising expenses | | - | (42,786) |
| Net cash flows from financing activities | | - | 1,469,050 |
| Net increase in cash and cash equivalents | | 134,261 | 1,965,413 |
| Short term investments above 91 days | | (554,150) | |
| Net foreign exchange difference | | - | 260,613 |
| Cash and cash equivalents at 1 January | | 7,151,430 | 4,925,404 |
| Cash and cash equivalents at 31 December | 34 | 6,731,541 | 7,151,430 |

The accompanying summary of significant accounting policies and notes to the financial statements are an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2020

5. Net premium income

Premium earned by principal class of business.

| | 2020 | | | 2019 | | |
|------------------------------|-------------------------------|--------------------------------------|-----------------------------|-------------------------------|--------------------------------------|-----------------------------|
| | Gross premium income N'000 | Premium ceded to reinsurers N'000 | Net premium income N'000 | Gross premium income N'000 | Premium ceded to reinsurers N'000 | Net premium income N'000 |
| Motor | 2,104,675 | - | 2,104,675 | 2,286,314 | (9,079) | 2,277,235 |
| Fire and property | 1,691,038 | (561,756) | 1,129,282 | 1,819,409 | (667,378) | 1,152,031 |
| General accident | 850,363 | (495,491) | 354,872 | 918,097 | (585,002) | 333,095 |
| Marine and aviation | 955,223 | (515,473) | 439,750 | 825,634 | (373,669) | 451,965 |
| Oil and gas | 3,991,567 | (2,787,593) | 1,203,974 | 3,889,282 | (2,751,689) | 1,137,593 |
| Car and engineering | 1,527,818 | (367,135) | 1,160,683 | 1,140,920 | (397,743) | 743,177 |
| Gross premium written | 11,120,684 | (4,727,448) | 6,393,236 | 10,879,656 | (4,784,560) | 6,095,096 |
| Changes in unearned premium | 163,403 | (14,731) | 148,672 | (165,390) | 20,547 | (144,843) |
| Total premium income | 11,284,087 | (4,742,179) | 6,541,908 | 10,714,266 | (4,764,013) | 5,950,253 |

6. Commission income

| | 2020 N'000 | 2019 N'000 |
|---------------------|------------------|----------------|
| Oil and gas | 936,997 | 336,768 |
| Fire and property | - | 184,998 |
| General accident | 12,946 | 188,433 |
| Marine and aviation | 27,931 | 96,473 |
| Car and engineering | 38,015 | 134,319 |
| | 1,015,889 | 940,991 |

Commission income represents commission received on direct business and transactions ceded to re-insurance during the year. It is recognised over the life of the contract.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|---|------------------|------------------|
| 7. Net claims expenses | | |
| Gross claims paid (Note 28.1) | 2,900,626 | 2,782,105 |
| Changes in outstanding claims provision | 601,986 | 69,777 |
| | <u>3,502,612</u> | <u>2,851,882</u> |
| Re-insurance recoverable: | | |
| Claims recoveries | (703,915) | (513,835) |
| Changes in outstanding claims due from reinsurers | 687,081 | (128,917) |
| | <u>3,485,778</u> | <u>2,209,130</u> |
| 8. Underwriting expenses | | |
| Acquisition costs incurred: | | |
| Commission paid (Note 23) | 1,376,770 | 1,367,839 |
| Changes in deferred acquisition costs | 27,242 | (100,285) |
| Commission incurred (Note 23) | 1,404,012 | 1,267,554 |
| Maintenance costs | 676,755 | 1,341,169 |
| | <u>2,080,767</u> | <u>2,608,723</u> |
| Maintenance costs comprise of underwriting survey, motor tracking expenses and other related underwriting expenses other than commission payable on premium income. | | |
| 9. Investment income | | |
| Interest income | 410,360 | 386,464 |
| Dividend income | 30,238 | 16,232 |
| Rental income from investment properties (Note 21) | 7,599 | 3,101 |
| | <u>448,197</u> | <u>405,797</u> |
| The interest income are mainly income from short term placements with financial institutions and this is calculated using effective interest rate method. | | |
| 10. Other operating income | | |
| Net foreign exchange gain | - | 260,613 |
| Sundry income | 7,827 | 48,634 |
| | <u>7,827</u> | <u>309,247</u> |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|--|------------------|------------------|
| 11. Management expenses | | |
| Employee benefits expense (Note 11.1) | 826,619 | 951,104 |
| Other expenses (Note 11.2) | 684,661 | 717,201 |
| Depreciation on property, plant and equipment (Note 25) | 141,263 | 154,600 |
| Exchange difference on Daewoo Bond (Note 29.1) | 59,071 | 14,259 |
| Directors fee and allowance | 15,922 | 14,475 |
| Amortisation of intangible assets (Note 22) | 5,160 | 6,116 |
| Auditors' remunerations | 8,000 | 10,000 |
| | <u>1,740,696</u> | <u>1,867,755</u> |
| 11.1 Employee benefits expense | | |
| Wages and salaries | 761,345 | 887,012 |
| Defined contribution pension costs (Note 11.1.1) | 65,274 | 64,092 |
| | <u>826,619</u> | <u>951,104</u> |
| 11.1.1 The total contribution pension charged to profit or loss during the year is ₦65.3 million (2019 : ₦64.1 million) | | |
| 11.2 Other expenses | | |
| Advertising | 71,284 | 128,459 |
| Bank charges | 67,946 | 67,358 |
| Rent and rate | 37,025 | 60,270 |
| Fuel, electricity and energy | 42,042 | 52,432 |
| Insurance | 49,922 | 50,429 |
| Staff training and education | 7,608 | 50,176 |
| NAICOM Levy | 115,137 | 39,198 |
| Transport and travelling expenses | 16,023 | 31,739 |
| Data processing | 26,360 | 28,887 |
| Automobile expenses | 14,691 | 24,918 |
| Office building maintenance and security | 24,376 | 28,146 |
| Gifts | 25,157 | 24,616 |
| Professional fees | 36,108 | 24,115 |
| Telephone expenses | 9,089 | 21,924 |
| Annual general meeting expenses | 14,754 | 17,069 |
| Forms and printing expenses | 15,105 | 13,269 |
| Contribution to I.T.F. levy | 16,159 | 8,864 |
| Office and stationery expenses | 10,721 | 8,817 |
| Contribution to NSITF | 5,113 | 5,675 |
| Equipment maintenance and repairs | 5,107 | 4,534 |
| Hotel accommodation | 2,690 | 4,135 |
| Contribution to NHF | 4,728 | 3,595 |
| Periodicals and books | 2,550 | 3,352 |
| Tax consultancy expenses | 2,993 | 3,323 |
| Courier and postages expenses | 4,124 | 3,219 |
| Entertainment | 3,348 | 2,684 |
| Local government dues | 1,794 | 1,622 |
| Security Exchange Commission and Nigerian Stock Exchange expenses | 3,071 | 1,504 |
| Contribution and donation | 6,850 | 1,500 |
| Club membership and subscriptions | 2,785 | 1,222 |
| Staff uniforms | - | 150 |
| Stamp duty | 7,537 | - |
| Tax fine on VAT and Withholding tax | 32,464 | - |
| | <u>684,661</u> | <u>717,201</u> |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|---|------------------|------------------|
| 11.3 Expenses by nature | | |
| Gross claims paid (Note 28.1) | 2,900,626 | 2,782,105 |
| Changes in outstanding claims provision | 601,986 | 69,777 |
| Claims recoveries | (703,915) | (513,835) |
| Changes in outstanding claims due from reinsurers | 687,081 | (128,917) |
| Commission paid (Note 23) | 1,376,770 | 1,367,839 |
| Changes in deferred acquisition costs | 27,242 | (100,285) |
| Maintenance costs | 676,755 | 1,341,169 |
| Employee benefits expense (Note 11.1) | 826,619 | 951,104 |
| Depreciation on property, plant and equipment (Note 25) | 141,263 | 154,600 |
| Directors fee and allowance | 59,071 | 14,259 |
| Amortisation of intangible assets (Note 22) | 15,922 | 14,475 |
| Exchange difference on Daewoo Bond (Note 29.1) | 5,160 | 6,116 |
| Auditors' remunerations (Note 11.3.1) | 8,000 | 10,000 |
| Advertising | 71,284 | 128,459 |
| Bank charges | 67,946 | 67,358 |
| Rent and rate | 37,025 | 60,270 |
| Fuel, electricity and energy | 42,042 | 52,432 |
| Insurance | 49,922 | 50,429 |
| Staff training and education | 7,608 | 50,176 |
| NAICOM Levy | 115,137 | 39,198 |
| Transport and travelling expenses | 16,023 | 31,739 |
| Data processing | 26,360 | 28,887 |
| Automobile expenses | 14,691 | 24,918 |
| Office building maintenance and security | 24,376 | 28,146 |
| Gifts | 25,157 | 24,616 |
| Professional fees | 36,108 | 24,115 |
| Telephone expenses | 9,089 | 21,924 |
| Annual general meeting expenses | 14,754 | 17,069 |
| Forms and printing expenses | 15,105 | 13,269 |
| Contribution to I.T.F. levy | 16,159 | 8,864 |
| Office and stationery expenses | 10,721 | 8,817 |
| Contribution to NSITF | 5,113 | 5,675 |
| Equipment maintenance and repairs | 5,107 | 4,534 |
| Hotel accommodation | 2,690 | 4,135 |
| Contribution to NHF | 4,728 | 3,595 |
| Periodicals and books | 2,550 | 3,352 |
| Tax consultancy expenses | 2,993 | 3,323 |
| Courier and postages expenses | 4,124 | 3,219 |
| Entertainment | 3,348 | 2,684 |
| Local government dues | 1,794 | 1,622 |
| Security Exchange Commission and Nigerian Stock Exchange expenses | 3,071 | 1,504 |
| Contribution and donation | 6,850 | 1,500 |
| Club membership and subscriptions | 2,785 | 1,222 |
| Staff uniforms | - | 150 |
| Stamp duty | 7,537 | - |
| Tax fine on VAT and Withholding tax | 32,464 | - |
| | <u>7,307,241</u> | <u>6,685,608</u> |

11.3.1 This represents fee charged on the audit exercise carried out by the external auditors (the "Firm) during the year for the Company. The Firm did not carry out any other non-audit engagements for the Company during the year.

11.4 Expenses by function

| | | |
|--------------------------------|------------------|------------------|
| Net claims expenses (Note 7) | 3,485,778 | 2,209,130 |
| Underwriting expenses (Note 8) | 2,080,767 | 2,608,723 |
| Management expenses (Note 11) | 1,740,696 | 1,867,755 |
| | <u>7,307,241</u> | <u>6,685,608</u> |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | Stage 1 N'000 | Stage 2 N'000 | Stage 3 N'000 | Total N'000 |
|---|------------------|------------------|----------------------|----------------------|
| 12. Credit loss expense/(reversal) | | | | |
| 31 December 2020 | | | | |
| Cash in banks and short-term deposits (Note 15.2b) | 2,126 | - | - | 2,126 |
| Trade receivables | 6,258 | - | - | 6,258 |
| Claims recoverable | 9,671 | - | - | 9,671 |
| Debt instruments at amortised cost: | | | | |
| Bonds | 9 | - | - | 9 |
| Loans and advances (Note 16.2) | - | - | - | - |
| | <u>9</u> | <u>-</u> | <u>-</u> | <u>9</u> |
| | <u>18,064</u> | <u>-</u> | <u>-</u> | <u>18,064</u> |
| 31 December 2019 | | | | |
| Cash in banks and short-term deposits (Note 15b) | (2,284) | - | - | (2,284) |
| Other receivables and prepayments (Note 19) | 3,411 | - | - | 3,411 |
| Debt instruments at amortised cost: | | | | |
| Bonds | - | (793) | - | (793) |
| Loans and advances (Note 16.2) | (14,591) | - | - | (14,591) |
| | <u>(14,591)</u> | <u>(793)</u> | <u>-</u> | <u>(15,384)</u> |
| | <u>(16,875)</u> | <u>(793)</u> | <u>-</u> | <u>(14,257)</u> |
| | | | 2020 N'000 | 2019 N'000 |

13. Income tax expense

The major components of income tax expense for the year ended 31 December 2020 are:

13.1 Current tax year charge

Current year tax:

| | | |
|--|----------------|----------------|
| Company income tax | 202,405 | 92,327 |
| Education tax | 16,763 | 16,580 |
| Information technology levy | 5,802 | 8,190 |
| Police Trust Fund levy | 42 | 41 |
| Total corporate tax (Note 26.1) | <u>225,012</u> | <u>117,138</u> |
| Over-provision for tax | 21,312 | - |

Deferred taxation:

| | | |
|---------------------------------|------------------|----------------|
| (Write-back)/charge (Note 26.2) | <u>(137,915)</u> | <u>198,491</u> |
|---------------------------------|------------------|----------------|

Total income tax expense

| | | |
|--|----------------|----------------|
| | <u>108,409</u> | <u>315,629</u> |
|--|----------------|----------------|

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|--|----------------|----------------|
| 13.2 Reconciliation of tax charge | | |
| Profit before income tax | <u>796,107</u> | <u>819,010</u> |
| Tax at Nigerian's statutory income tax rate of 30% | 238,832 | 245,703 |
| Tax exempt income | (440,598) | (520,339) |
| Information technology | 5,802 | 8,190 |
| Non-deductible expenses | 287,568 | 565,454 |
| Police Trust Fund levy | 42 | 41 |
| Education tax @ 2% of assessable profit | 16,763 | 16,580 |
| | <u>108,409</u> | <u>315,629</u> |

14. Earnings per share

Basis earnings per share amounts is calculated by dividing the net profit for the year attributable to ordinary shareholders by the weighted average number of ordinary share outstanding at the reporting date.

The following reflects the income and share data used in the basic earnings per share computations:

| | | |
|--|-------------------|-------------------|
| Net profit attributable to ordinary shareholders for basic earnings | <u>687,698</u> | <u>503,381</u> |
| Total outstanding number of ordinary shares in the year | <u>11,364,496</u> | <u>11,364,496</u> |
| Weighted average number of ordinary shares for basic earning per share | <u>8,592,797</u> | <u>8,592,797</u> |
| Basic earnings per ordinary share (kobo) | <u>8.00</u> | <u>5.86</u> |

There have been no other transactions involving ordinary share or potential ordinary share between the reporting date and the date of authorisation of these financial statements.

There is not potential ordinary shares as at year end.

15. Cash and cash equivalents

| | | |
|---|------------------|------------------|
| Cash in banks | 2,897,737 | 1,974,881 |
| Short-term deposits with banks and other financial institutions | 4,387,954 | 5,176,549 |
| | <u>7,285,691</u> | <u>7,151,430</u> |
| Allowance for expected credit loss (Note 15.1b) | (11,674) | (9,548) |
| | <u>7,274,017</u> | <u>7,141,882</u> |
| Current | 7,274,017 | 7,141,882 |
| non-current | - | - |
| | <u>7,274,017</u> | <u>7,141,882</u> |

15.1 Short-term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Company. All short-term deposits are subject to an average variable interest rate of 10.89% per annum (2019: 11%).

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

15.2 Impairment allowance for current account with bank and short-term deposits measured at amortised cost

a. The table below shows the credit quality and the maximum exposure to credit risk based on the Company's internal credit rating system and year-end stage classification. The amounts presented are gross of impairment allowances.

| | Stage 1 N'000 | Stage 2 N'000 | Stage 3 N'000 | Total N'000 |
|---------------------------|------------------|------------------|------------------|------------------|
| Performing | | | | |
| High grade | - | - | - | - |
| Standard grade | 7,285,691 | - | - | 7,285,691 |
| Sub-standard grade | - | - | - | - |
| Past due but not impaired | - | - | - | - |
| Non-performing | | | | |
| Individually impaired | - | - | - | - |
| | <u>7,285,691</u> | <u>-</u> | <u>-</u> | <u>7,285,691</u> |

b. An analysis of changes in the gross carrying amount and the corresponding ECL allowances is as follows:

Gross carrying amount

| | | | | |
|------------------------------------|------------------|----------|----------|------------------|
| At 1 January 2020 | 7,151,430 | - | - | 7,151,430 |
| New assets originated or purchased | 4,350,484 | - | - | 4,350,484 |
| Assets derecognised or repaid | (4,216,223) | - | - | (4,216,223) |
| At 31 December 2020 | <u>7,285,691</u> | <u>-</u> | <u>-</u> | <u>7,285,691</u> |

ECL allowance

| | | | | |
|------------------------------------|---------------|----------|----------|---------------|
| At 1 January 2020 | 9,548 | - | - | 9,548 |
| New assets originated or purchased | 11,674 | - | - | 11,674 |
| Assets derecognised or repaid | (9,548) | - | - | (9,548) |
| Credit loss expense (Note 12) | 2,126 | - | - | 2,126 |
| At 31 December 2020 | <u>11,674</u> | <u>-</u> | <u>-</u> | <u>11,674</u> |

Credit analysis as at 31 December 2020

Performing

| | Current account with bank N'000 | Short-term deposit N'000 | Total N'000 |
|---------------------------|--|--------------------------------|----------------|
| High grade | - | - | - |
| Standard grade | 2,897,737 | 4,387,954 | 7,285,691 |
| Sub-standard grade | - | - | - |
| Past-due but not impaired | - | - | - |

Non-performing

| | | | |
|--------------|------------------|------------------|------------------|
| Individually | - | - | - |
| | <u>2,897,737</u> | <u>4,387,954</u> | <u>7,285,691</u> |

15.2 Impairment allowance for current account with bank and short-term deposits measured at amortised cost

a. The table below shows the credit quality and the maximum exposure to credit risk based on the Company's internal credit rating system and year-end stage classification. The amounts presented are gross of impairment allowances.

| | Stage 1 N'000 | Stage 2 N'000 | Stage 3 N'000 | Total N'000 |
|---------------------------|------------------|------------------|------------------|------------------|
| Performing | | | | |
| High grade | - | - | - | - |
| Standard grade | 7,151,430 | - | - | 7,151,430 |
| Sub-standard grade | - | - | - | - |
| Past due but not impaired | - | - | - | - |
| Non-performing | | | | |
| Individually impaired | - | - | - | - |
| | <u>7,151,430</u> | <u>-</u> | <u>-</u> | <u>7,151,430</u> |

b. An analysis of changes in the gross carrying amount and the corresponding ECL allowances is as follows:

| | | | | |
|------------------------------------|------------------|----------|----------|------------------|
| Gross carrying amount | | | | |
| At 1 January 2019 | 5,253,345 | - | - | 5,253,345 |
| New assets originated or purchased | 4,092,799 | - | - | 4,092,799 |
| Assets derecognised or repaid | (2,455,327) | - | - | (2,455,327) |
| Foreign exchange adjustment | 260,613 | - | - | 260,613 |
| At 31 December 2019 | <u>7,151,430</u> | <u>-</u> | <u>-</u> | <u>7,151,430</u> |
| ECL allowance | | | | |
| At 1 January 2019 | 11,832 | - | - | 11,832 |
| New assets originated or purchased | 9,548 | - | - | 9,548 |
| Assets derecognised or repaid | (11,832) | - | - | (11,832) |
| Credit loss reversal (Note 12) | (2,284) | - | - | (2,284) |
| At 31 December 2019 | <u>9,548</u> | <u>-</u> | <u>-</u> | <u>9,548</u> |

| | Current account with bank N'000 | Short-term deposit N'000 | Total N'000 |
|---|--|--------------------------------|------------------|
| Credit analysis as at 31 December 2019 | | | |
| Performing | | | |
| High grade | - | - | - |
| Standard grade | 1,974,881 | 5,176,549 | 7,151,430 |
| Sub-standard grade | - | - | - |
| Past-due but not impaired | - | - | - |
| Non-performing | | | |
| Individually | - | - | - |
| | <u>1,974,881</u> | <u>5,176,549</u> | <u>7,151,430</u> |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|--|----------------|----------------|
| 16. Investment securities | | |
| Equity instruments at fair value through profit or loss | 421,473 | 160,821 |
| Equity instrument at fair value through other comprehensive income (Note 16.1) | 44,519 | 58,181 |
| Debt securities at amortised cost (Note 16.2) | 99,141 | 188,286 |
| | <u>565,133</u> | <u>407,288</u> |
| 16.1 Equity instrument at fair value through other comprehensive income | | |
| Waica Reinsurance Corporation | 41,898 | 55,560 |
| Interconnect Clearinghouse Nigeria Limited | 2,621 | 2,621 |
| | <u>44,519</u> | <u>58,181</u> |
| 16.2 Debt securities at amortised cost | | |
| Federal Government bonds | - | 79,706 |
| State Government bonds | 62,672 | 65,430 |
| Corporate bonds | 35,991 | 35,980 |
| Mortgage loan | 7,694 | 14,377 |
| Gross amount (Note a) | <u>106,357</u> | <u>195,493</u> |
| Allowance for expected credit loss (Note b) | (7,216) | (7,207) |
| | <u>99,141</u> | <u>188,286</u> |

a. The table below shows the credit quality and the maximum exposure to credit risk based on the Company's internal credit rating system and year-end stage classification. The amounts presented are gross of impairment allowances.

| | Stage 1 N'000 | Stage 2 N'000 | Stage 3 N'000 | Total N'000 |
|---------------------------|------------------|------------------|------------------|----------------|
| Performing | | | | |
| High grade | 98,663 | - | - | 98,663 |
| Standard grade | 7,694 | - | - | 7,694 |
| Sub-standard grade | - | - | - | - |
| Past due but not impaired | - | - | - | - |
| Non-performing | | | | |
| Individually impaired | - | - | - | - |
| | <u>106,357</u> | <u>-</u> | <u>-</u> | <u>106,357</u> |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

16.2 Impairment allowance for debt instruments at amortised cost

b An analysis of changes in the gross carrying amount and the corresponding ECL allowances is as follows:

| | Stage 1 N'000 | Stage 2 N'000 | Stage 3 N'000 | Total N'000 |
|------------------------------------|------------------|------------------|------------------|----------------|
| Gross carrying amount | | | | |
| At 1 January 2020 | 195,493 | - | - | 195,493 |
| New assets originated or purchased | - | - | - | - |
| Assets derecognised or repaid | (89,136) | - | - | (89,136) |
| At 31 December 2020 | <u>106,357</u> | <u>-</u> | <u>-</u> | <u>106,357</u> |
| ECL allowances | | | | |
| At 1 January 2020 | 7,207 | - | - | 7,207 |
| New assets originated or purchased | 9 | - | - | 9 |
| Assets derecognised or repaid | - | - | - | - |
| Credit loss expense (Note 12) | 9 | - | - | 9 |
| At 31 December 2020 | <u>7,216</u> | <u>-</u> | <u>-</u> | <u>7,216</u> |

a The table below shows the credit quality and the maximum exposure to credit risk based on the Company's internal credit rating system and year-end stage classification. The amounts presented are gross of impairment allowances.

| | Stage 1 N'000 | Stage 2 N'000 | Stage 3 N'000 | Total N'000 |
|---------------------------|------------------|------------------|------------------|----------------|
| Performing | | | | |
| High grade | 181,116 | - | - | 181,116 |
| Standard grade | 14,377 | - | - | 14,377 |
| Sub-standard grade | - | - | - | - |
| Past due but not impaired | - | - | - | - |
| Non-performing | | | | |
| Individually impaired | - | - | - | - |
| | <u>195,493</u> | <u>-</u> | <u>-</u> | <u>195,493</u> |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

b. An analysis of changes in the gross carrying amount and the corresponding ECL

| | Stage 1 N'000 | Stage 2 N'000 | Stage 3 N'000 | Total N'000 |
|------------------------------------|------------------|------------------|------------------|----------------|
| Gross carrying amount | | | | |
| At 1 January 2019 | 185,028 | 27,736 | - | 212,764 |
| New assets originated or purchased | 25,144 | - | - | 25,144 |
| Assets derecognised or repaid | (14,679) | (27,736) | - | (42,415) |
| At 31 December 2019 | 195,493 | - | - | 195,493 |
| ECL allowances | | | | |
| At 1 January 2019 | 8,724 | 13,868 | - | 22,592 |
| New assets originated or purchased | - | - | - | - |
| Assets derecognised or repaid | (1,517) | (13,868) | - | (15,385) |
| Credit loss reversal (Note 12) | (1,517) | (13,868) | - | (15,385) |
| At 31 December 2019 | 7,207 | - | - | 7,207 |

16.3 Movement in investment securities

| | Equity at fair value through profit or loss N'000 | Equity at fair through other comprehen sive income N'000 | Debt instruments at amortised cost N'000 | Total N'000 |
|--|--|--|--|----------------|
| At 1 January 2020 | 160,821 | 58,181 | 195,493 | 414,495 |
| Additions | 317,570 | - | - | 317,570 |
| Disposals | (167,150) | - | - | (167,150) |
| Reclassified to sundry receivables | (2,617) | - | - | (2,617) |
| Receipts from loans | - | - | (6,683) | (6,683) |
| Proceeds from bonds maturity | - | - | (82,453) | (82,453) |
| Fair value gain recognised in profit or loss | 112,849 | - | - | 112,849 |
| Fair value loss recorded in other comprehensive income | - | (13,662) | - | (13,662) |
| | 421,473 | 44,519 | 106,357 | 572,349 |
| Expected credit losses | - | - | (7,216) | (7,216) |
| At 31 December 2020 | 421,473 | 44,519 | 99,141 | 565,133 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | Equity securities at FVTPL N'000 | Equity securities at FVOCI N'000 | Debt instruments at amortised cost N'000 | Total N'000 |
|--|-------------------------------------|-------------------------------------|---|----------------|
| 16.3 Movement in investment securities | | | | |
| At 1 January 2019 | 173,300 | 135,999 | 212,764 | 522,063 |
| Additions | 72,158 | - | 25,144 | 97,302 |
| Disposals | (72,157) | (71,637) | - | (143,794) |
| Receipts from loans | - | - | (29,183) | (29,183) |
| Proceeds from bonds maturity | - | - | (13,232) | (13,232) |
| Fair value loss recognised in profit or loss | (12,480) | - | - | (12,480) |
| Fair value loss recorded in other comprehensive income | - | (6,181) | - | (6,181) |
| | 160,821 | 58,181 | 195,493 | 414,495 |
| Expected credit losses | - | - | (7,207) | (7,207) |
| At 31 December 2019 | 160,821 | 58,181 | 188,286 | 407,288 |

16.4 Determination of fair value and fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by value technique:

Level 1 : Quoted (unadjusted) prices in active markets for identical assets.

Level 2 : Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly, and Level 3: Techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

| | Carrying amount N'000 | Level 1 N'000 | Level 2 N'000 | Level 3 N'000 | Total N'000 |
|--|--------------------------|------------------|------------------|------------------|----------------|
| 31 December 2020 | | | | | |
| Equity instruments at fair value through profit or loss | 421,473 | 421,473 | - | - | 421,473 |
| Equity instrument at fair value through other comprehensive income | 44,519 | - | - | 44,519 | 44,519 |
| Debt securities at amortised cost | 99,141 | - | 99,141 | - | 99,141 |
| Reconciliation of level 3 items | | | | | |
| At 1 January 2020 | - | - | - | 58,181 | 58,181 |
| Loss recognised through other comprehensive income | - | - | - | (13,662) | (13,662) |
| At 31 December 2020 | 565,133 | 421,473 | 99,141 | 44,519 | 565,133 |
| 31 December 2019 | | | | | |
| Equity instruments at fair value through profit or loss | 160,821 | 160,821 | - | - | 160,821 |
| Equity instrument at fair value through other comprehensive income | 58,181 | - | - | 58,181 | 58,181 |
| Debt securities at amortised cost | 188,286 | - | 188,286 | - | 188,286 |
| Reconciliation of level 3 items | | | | | |
| At 1 January 2019 | - | - | - | 64,362 | 64,362 |
| Loss recognised through other comprehensive income | - | - | - | (6,181) | (6,181) |
| At 31 December 2019 | 407,288 | 160,821 | 188,286 | 58,181 | 407,288 |

During the year ended 31 December 2020 and comparative year 31 December 2019, there were no transfers between level 1 and level 2 and in and out of level 1 and 3.

16.4. Determination of fair value and fair value hierarchy

Level 3 fair value measurement

16.4.1 Unobservable inputs used in measure fair value

The table below sets out information about significant unobservable inputs used at 31 December 2020 and 31 December 2019 in measuring financial instruments categorized as level 3 in the fair value hierarchy.

| Type of instrument | Fair value N'000 | Valuation technique | Significant unobservable input | Range of estimates |
|----------------------------|---------------------|---------------------|---|--|
| Unquoted equity investment | 44,519 | Equity DCF Model | Discount rate Estimate cash flow | Risk premium of 11% - 13% (2019: 10.6 - 11%) above risk-free interest rate of 14% (2019 : 14%). 5-years Compound Annual Growth Rate (CAGR) of cash flow of 5% (2019: 5%). |

16.4.2 The effect of unobservable inputs on fair value measurements

Although the Company believes that its estimate of fair value are appropriate, the use of different methodologies or assumptions could lead to different measurements of fair value. For fair value measurement in Level 3, changing one or more of the assumptions would have the following effects.

| | | 2020 N'000 | 2019 N'000 |
|-----------------------------|-----|---------------|---------------|
| Effect on OCI | | | |
| Discount rate | +5% | (14,345) | (6,655) |
| | -5% | 12,979 | 900 |
| Compound Annual Growth Rate | +5% | 2,592 | 2,592 |
| | -5% | (2,592) | (2,592) |

The fair value of the unquoted equity holding in WAICA Re is determined using dividend discounted cash flow model. Inputs in future dividend cash flows to equity, valuation horizon and Capital Assets Pricing Model (CAPM) discount rate (Risk free rate plus).

16.4.3 Fair valuation methods and assumptions

Fair value of financial assets and liabilities

Below are the methodologies and assumptions used to determine fair values for those financial instruments in the financial statements:

16.5 Assets for which fair value approximates carrying value

For financial assets and financial liabilities that have a short-term maturity (less than three months), demand deposits and savings accounts without a specified maturity, the carrying amounts approximate to their fair value. The carrying amounts of loans and receivables as disclosed above approximate fair value at the reporting date.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

16.5.1 Equity instruments at fair value through profit or loss - Quoted

The fair values of the quoted equity instruments are derived from quoted market prices in active market, the Nigerian Stock Exchange (NSE).

16.5.2 Equity instruments at fair value through OCI - Unquoted

The fair values of the non-listed equity investments have been estimated using a DCF model. The valuation requires management to make certain assumptions about the model inputs, including forecast cash flows, the discount rate. The probabilities of the various estimates within the range can be reasonably assessed and are used in management's estimate of fair value for these nonlisted equity investments.

16.5.3 Debt instruments at amortised cost - Federal, State Government and Corporate bonds

Certain unquoted investments for which fair values could not be reliably estimated have been carried at cost less impairment. There are no active markets for these financial instruments, fair value information are therefore not available, this makes it impracticable for the Company to fair value these investments. They have therefore been disclosed at cost less impairment. The carrying amount is the expected recoverable amounts on these investments. This investment can be disposed through private placement.

16.5.4 Debt instruments at amortised cost - Loans and advances

The fair value of loans and advances was estimated using the maximum lending rate quoted on Central Bank of Nigeria website as at year end.

| | 2020 N'000 | 2019 N'000 |
|--|------------------|------------------|
| 17. Trade receivables | | |
| Insurance receivables | 753,665 | 536,980 |
| Impairment allowance | (6,258) | - |
| | <u>747,407</u> | <u>536,980</u> |
| The carrying amounts disclosed above approximate fair value at the reporting date. | | |
| 17.1 Analysis of insurance receivables by counter party | | |
| Gross due from insurance brokers | <u>753,665</u> | <u>536,980</u> |
| 18. Reinsurance assets | | |
| Reinsurance share of outstanding claims | 1,185,811 | 498,730 |
| Prepaid reinsurance (Note18.1) | 1,508,046 | 1,522,777 |
| | <u>2,693,857</u> | <u>2,021,507</u> |
| Impairment allowance | (9,671) | - |
| | <u>2,684,186</u> | <u>2,021,507</u> |

At 31 December 2020, the Company conducted an impairment review of the reinsurance assets. The carrying amounts disclosed above approximate the fair value at the reporting date.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|--|------------------|------------------|
| 18.1 Movement in prepaid reinsurance | | |
| At 1 January | 1,522,777 | 1,502,530 |
| Additions during the year | 4,727,448 | 4,784,260 |
| Recognised in profit or loss (Note 5) | (4,742,179) | (4,764,013) |
| At 31 December | 1,508,046 | 1,522,777 |
| 19. Other receivables and prepayments | | |
| Contribution to Nigerian Insurance Association | 50,300 | 50,300 |
| Staff debtors | 8,876 | 15,808 |
| Others (Notes 19.1) | 139,791 | 173,707 |
| Prepayments (Note 19.2) | 28,982 | 38,658 |
| Sundry receivable | 2,617 | - |
| | 230,566 | 278,473 |
| Impairment allowance | (3,411) | (3,411) |
| | 227,155 | 275,062 |

19.1 This balance represents amount owed to the Company for the disposal of an investment property at Agbara Estate. The carrying amount at inception was ₦203.7 million out of which ₦63.9 million has been recovered till date, out of which ₦33.9 million was received during the year.

The carrying amount disclosed above approximate the fair value at the reporting date. All other receivable amounts are collectible within one year and the prepayment utilisable within one year.

19.2 Included as prepayment are the prepaid insurance and prepaid rent.

20. Investment in associate

Investment accounted for using equity method

| | | |
|---|---------------|---------------|
| Investment in STI Leasing | 74,200 | 74,200 |
| Share of retained earnings in STI Leasing (Note 20.1) | 17,612 | 13,726 |
| | 91,812 | 87,926 |

20.1 Analysis of share of profit from associate

| | | |
|---------------------------------|---------------|---------------|
| At 1 January | 13,726 | 7,234 |
| Share of profit during the year | 3,886 | 6,492 |
| At 31 December | 17,612 | 13,726 |

The Company has 43% interest in STI Leasing Limited, which is involved in Leasing services to private and public sector contributors. STI Leasing Limited was incorporated as a Limited Liability Company under the Companies and Allied Matters Act, CAP C20 Laws of the Federation 2004 and licensed as a Leasing Company. STI Leasing Limited is domiciled in Nigeria and its registered office is at 22, Keffi Street, Ikoyi, Lagos. Sovereign Trust Insurance Plc does not have control but only has significant influence as it does not control the Board of Directors.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|----------------------------------|------------------|----------------|
| 21. Investment properties | | |
| At 1 January | 973,328 | 1,128,638 |
| Addition during the year | 10,000 | 2,601 |
| Disposal in the year | - | (203,707) |
| Fair value gain | 30,315 | 45,796 |
| At 31 December | 1,013,643 | 973,328 |

The addition to investment property was the recognition of the cost of perfecting the title document in respect of Awolowo Towers Property.

Investment properties are stated at fair value, which has been determined based on valuations performed by Gerry Iputu & Partners. (FRC/2015/NIESV/00000006098), J. Ajayi Patunola & Co. (FRC/2013/000000000679), Rogba Orimolade & Co. (FRC/2012/NIESV/00000000107), Amos Jolaoye & Co. (FRC/2016/NIESV/00000013727) accredited independent valuers as at 31 December 2020. The valuers are specialists in valuing these types of investment properties. The determination of fair value of the investment property was supported by market evidence. The modalities and process of valuation utilized extensive analysis of market data and other sectors specific peculiarities corroborated with available data derived from previous experiences.

Valuations are performed on an annual basis and the fair value gains and losses were recorded within the Statement of profit or loss.

There are no restrictions on the realisability of investment property or remittance of income and proceeds of disposal. The Company has no contractual obligations to purchase, construct or develop investment property or for repairs or enhancement.

| | 2020 N'000 | 2019 N'000 |
|--|---------------|---------------|
| Rental income derived from investment properties (Note 9) | 7,599 | 3,101 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

The fair value disclosure for investment properties is as follows:

Fair value measurement using

| | Quoted prices in active market | Significant observable inputs | Significant unobservable inputs | |
|---------------------------|---|-------------------------------------|---------------------------------------|-----------|
| | Level 1 | Level 2 | Level 3 | Total |
| | N'000 | N'000 | N'000 | N'000 |
| Date of valuation: | | | | |
| 31 December 2020 | | | | |
| Investment properties | - | - | 1,013,643 | 1,013,643 |
| 31 December 2019 | | | | |
| Investment properties | - | - | 973,328 | 1,013,643 |

During the reporting year ended 31 December 2020, there were no transfers between level 1 and level 2 and in and out of level 3.

Description of valuation techniques used and key inputs to valuation on investment properties

The valuation of the properties is based on the price for which comparable land and properties are being exchanged and/or are being marketed for sale. Therefore, the market-approach Method of Valuation was used.

This means that valuations performed by the valuer are based on active market prices, significantly adjusted for differences in the nature, location or condition of the specific property.

The items of investment properties are as shown below:

| | | 2020 | 2019 |
|--------------------------|------------------------|------------------|----------------|
| | Name of Valuer | N'000 | N'000 |
| May Fair Gardens | Rogba Orimolade & Co | 30,000 | 30,000 |
| Ibeshe Properties | J. Ajayi Patuola & Co | 81,500 | 77,400 |
| Sunrise Estate, Ipaja | Amos Jolaoye & Co | 49,077 | 49,000 |
| Solteby Apartment | Amos Jolaoye & Co | 47,500 | 47,000 |
| Epie Swali Road, Yenagoa | Gerry Iputu & Partners | 95,100 | 81,633 |
| Alagbaka Junction, Akure | J. Ajayi Patuola & Co | 422,370 | 415,335 |
| Awolowo Road, Ikoyi | Amos Jolaoye & Co | 288,096 | 272,960 |
| | | <u>1,013,643</u> | <u>973,328</u> |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

The movement in investment properties is shown as below:

| | 31-Dec-19 | Additions | Disposal / reclassification | Fair value gain | 31-Dec-20 |
|--------------------------|-----------|-----------|--------------------------------|--------------------|-----------|
| | N'000 | N'000 | N'000 | N'000 | N'000 |
| 31 December 2020 | | | | | |
| May Fair Gardens | 30,000 | - | - | - | 30,000 |
| Ibeshe Properties | 77,400 | - | - | 4,100 | 81,500 |
| Sunrise Estate, Ipaja | 49,000 | - | - | 77 | 49,077 |
| Solteby Apartment | 47,000 | - | - | 500 | 47,500 |
| Epie Swali Road, Yenagoa | 81,633 | - | - | 13,467 | 95,100 |
| Alagbaka Junction, Akure | 415,335 | - | - | 7,035 | 422,370 |
| Awolowo Road, Ikoyi | 272,960 | 10,000 | - | 5,136 | 288,096 |
| | 973,328 | 10,000 | - | 30,315 | 1,013,643 |

| | 31-Dec-18 | Additions | Disposal / reclassification | Fair value gain | 31-Dec-19 |
|--|-----------|-----------|--------------------------------|--------------------|-----------|
| | N'000 | N'000 | N'000 | N'000 | N'000 |
| 31 December 2019 | | | | | |
| May Fair Gardens | 30,000 | - | - | - | 30,000 |
| Ibeshe Properties | 72,000 | - | - | 5,400 | 77,400 |
| Agbara Estate Properties | 203,707 | - | (203,707) | - | - |
| Sunrise Estate Ipaja | 44,000 | - | - | 5,000 | 49,000 |
| Solteby Apartment | 41,000 | - | - | 6,000 | 47,000 |
| Investment Properties along, Epie Swali Road, Yenagoa | 78,232 | - | - | 3,401 | 81,633 |
| Investment Properties at Alagbaka Junction, Akure | 399,700 | - | - | 15,635 | 415,335 |
| Investment Properties along Awolowo Road, Ikoyi | 260,000 | 2,600 | - | 10,360 | 272,960 |
| | 1,128,639 | 2,600 | (203,707) | 45,796 | 973,328 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|----------------------------------|---------------|---------------|
| 22. Intangible assets | | |
| Computer software | | |
| Cost: | | |
| At 1 January | 72,751 | 72,751 |
| Additions | 1,800 | - |
| At 31 December | 74,551 | 72,751 |
| Accumulated amortization: | | |
| At 1 January | 66,628 | 60,512 |
| Amortisation charge | 5,160 | 6,116 |
| At 31 December | 71,788 | 66,628 |
| Carrying amount | 2,763 | 6,123 |

22.1 Intangible assets represent externally purchased software for the running of the business.

23. Deferred acquisition costs

This represents commission paid to brokers on unearned premium relating to the unexpired tenure of risk.

| | Fire N'000 | Motor N'000 | General accident N'000 | Engineering N'000 | Marine & aviation N'000 | Oil and gas N'000 | Total N'000 |
|----------------------------|---------------|----------------|------------------------------|----------------------|-------------------------------|-------------------------|----------------|
| At 1 January 2019 | 123,204 | 5,544 | 30,463 | 46,179 | 17,089 | 4,414 | 226,893 |
| Commission paid | 406,203 | 256,087 | 180,317 | 219,079 | 220,553 | 85,600 | 1,367,839 |
| Amortisation (Note 8) | (385,329) | (259,359) | (169,591) | (204,319) | (165,658) | (83,298) | (1,267,554) |
| At 31 December 2019 | 144,078 | 2,272 | 41,189 | 60,939 | 71,984 | 6,716 | 327,178 |
| Commission paid | 367,095 | 243,445 | 164,240 | 285,976 | 225,906 | 90,106 | 1,376,768 |
| Amortisation (Note 8) | (417,243) | (192,730) | (168,629) | (311,251) | (218,597) | (95,562) | (1,404,012) |
| At 31 December 2020 | 93,930 | 52,987 | 36,800 | 35,664 | 79,293 | 1,260 | 299,934 |
| Current | 93,930 | 52,987 | 36,800 | 35,664 | 79,293 | 1,260 | 299,934 |
| Non-current | - | - | - | - | - | - | - |

| | 2020 N'000 | 2019 N'000 |
|---------------------------------|---------------|---------------|
| 24. Leases | | |
| 24.1 Right of use assets | | |
| Motor vehicle | | |
| Cost | | |
| At 1 January | - | - |
| Additions | 63,000 | - |
| At 31 December | 63,000 | - |
| Accumulated depreciation | | |
| Depreciation charge | - | - |
| At 31 December | - | - |
| Carrying amount | 63,000 | - |

Charge and depreciation will commence in 2021.

24.2 Lease liabilities

| | | |
|-----------------------|---------------|----------|
| At 1 January | - | - |
| Additions | 63,000 | - |
| Interest expense | 379 | - |
| At 31 December | 63,379 | - |

The lease is a finance lease.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

25. Property, plant and equipment

| | Land | Building | Leasehold improvements | Office equipment | Furniture & fittings | Plant & machinery | Motor vehicles | Computer & equipment | Total |
|---------------------------------|----------------|----------------|------------------------|------------------|----------------------|-------------------|------------------|----------------------|------------------|
| | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 |
| Cost/revaluation | | | | | | | | | |
| At 1 January 2019 | 522,000 | 634,708 | 135,844 | 88,825 | 115,200 | 81,062 | 1,197,284 | 220,327 | 2,995,250 |
| Additions | - | - | - | 3,357 | 2,316 | 445 | - | 5,954 | 12,072 |
| Disposal | - | - | - | - | - | - | - | - | - |
| At 31 December 2019 | 522,000 | 634,708 | 135,844 | 92,182 | 117,516 | 81,507 | 1,197,284 | 226,281 | 3,007,322 |
| Additions | - | 18,300 | - | 1,557 | 1,025 | 10,665 | 86,200 | 10,183 | 127,930 |
| Disposal | - | - | - | - | - | - | (7,500) | - | (7,500) |
| Reclassification | - | 135,844 | (135,844) | - | - | - | - | - | - |
| Revaluation surplus/(deficit) | 236,367 | - | - | - | - | - | - | - | 236,367 |
| Revaluation adjustment | - | (242,808) | - | - | - | - | - | - | (242,808) |
| At 31 December 2020 | 758,367 | 546,044 | - | 93,739 | 118,541 | 92,172 | 1,275,984 | 236,464 | 3,121,311 |
| Accumulated depreciation | | | | | | | | | |
| At 1 January 2019 | - | 98,843 | 97,718 | 81,893 | 107,023 | 62,517 | 868,551 | 210,025 | 1,526,570 |
| Charge | - | 12,694 | 13,584 | 2,728 | 3,796 | 6,395 | 108,325 | 7,078 | 154,600 |
| At 31 December 2019 | - | 111,537 | 111,302 | 84,621 | 110,819 | 68,912 | 976,876 | 217,103 | 1,681,170 |
| Charge | - | 12,785 | 7,184 | 3,040 | 2,253 | 6,874 | 98,801 | 10,326 | 141,263 |
| Disposal | - | - | - | - | - | - | (7,500) | - | (7,500) |
| Reclassification | - | 118,486 | (118,486) | - | - | - | - | - | - |
| Revaluation adjustment | - | (242,808) | - | - | - | - | - | - | (242,808) |
| At 31 December 2020 | - | - | - | 87,661 | 113,072 | 75,786 | 1,068,177 | 227,429 | 1,572,125 |
| Carrying amount | | | | | | | | | |
| At 31 December 2020 | 758,367 | 546,044 | - | 6,078 | 5,469 | 16,386 | 207,807 | 9,035 | 1,549,186 |
| At 31 December 2019 | 522,000 | 523,171 | 24,542 | 7,561 | 6,697 | 12,595 | 220,408 | 9,178 | 1,326,152 |

- i. No leased assets are included in the above property and equipment (2019: Nil).
- ii. There were no capital commitment contracted or authorised as at the reporting date (2019: Nil).
- iii. There were not capitalised borrowing cost related to the acquisition of property and equipment during the year (2019: Nil).
- iv. None of the assets are pledged during the year (2019: Nil).

The Building at 17, Ademola Adetokunbo, Victoria Island, Lagos (with initial cost of N600 million) was valued on the basis of an open market valuation for existing use as of 31 December 2020 for N1,011,467,300 by Amos Jolaoye & Co. Chartered Surveyors (FRC/2012/NIESV/00000000597), Valuers and Real Estate Consultants. Also, the Company's building at 1707A Olugbo Close, Victoria Island, Lagos with (initial cost of N224 million) was valued on the basis of an open market valuation for existing use as at 31 December 2020 for N292,942,750 by Amos Jolaoye & Co. Chartered Surveyors, Valuers and Real Estate Consultants.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|--|----------------|----------------|
| The fair value hierarchy for the fair valuation of the building is in level 3. If Building was measured using the cost model, the carrying amount would be as follows: | | |
| Cost | 824,000 | 824,000 |
| Accumulated depreciation | (135,263) | (118,423) |
| | <u>688,737</u> | <u>705,577</u> |
| 26. Taxation | | |
| 26.1 Current income tax payable | | |
| At 1 January | 159,455 | 108,451 |
| Amounts recorded in the profit or loss (Note 13.1) | 225,012 | 117,138 |
| Under-provision for 2019 tax | 21,312 | - |
| Payments made during the year | (15,682) | (66,134) |
| At 31 December | <u>390,097</u> | <u>159,455</u> |
| | 390,097 | |
| 26.2 Deferred tax liabilities | | |
| Deferred tax liabilities | 140,408 | 207,413 |
| Movement in deferred tax liabilities | | |
| At 1 January | 207,413 | 8,922 |
| Amounts recorded in the profit or loss (Note 13.1) | (137,915) | 198,491 |
| Effect of revaluation of property and equipment (Note 33.4) | 70,910 | - |
| At 31 December | <u>140,408</u> | <u>207,413</u> |
| Deferred tax liabilities is attributable to the following: | | |
| Property and equipment | 140,408 | 121,535 |
| Investment property | - | 13,738 |
| Unrealised foreign exchange gain | - | 78,184 |
| ECL on financial assets | - | (6,044) |
| | <u>140,408</u> | <u>207,413</u> |

27. Statutory deposit

The statutory deposit of ₦315,000,000 represents the amount deposited with the Central Bank of Nigeria as at 31 December 2020 (31 December 2019: ₦315,000,000) in accordance with Section 10 (3) of Insurance Act 2003. The deposit has been tested for adequacy as at 31 December 2020 and found to be adequate.

Interest income earned at annual average rate of 13.17% per annum (2019 : 13.17%) and this is included within investment income. However, access to the deposit is restricted.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|---|------------------|------------------|
| 28. Insurance contract liabilities | | |
| Claims reported by policyholders | 1,064,778 | 486,604 |
| Claims incurred but not reported (IBNR) | 541,940 | 518,128 |
| Outstanding claims provisions (Note 28.1) | 1,606,718 | 1,004,732 |
| Unearned premiums (Note 28.3) | 2,155,870 | 2,319,273 |
| | 3,762,588 | 3,324,005 |
| Current | 2,802,526 | 3,159,179 |
| Non-current | 960,062 | 164,826 |
| | 3,762,588 | 3,324,005 |

The Company engaged Logic Professional Services (FRC/2017/NAS/00000017548) to perform an Insurance liability valuation as at 31 December 2020 for its insurance business.

28.1 Outstanding claims provisions

| | | |
|--|------------------|------------------|
| At 1 January | 1,004,732 | 934,955 |
| Claims incurred in the current year (Note 7) | 3,502,612 | 2,851,882 |
| Claims paid during the year (Note 7) | (2,900,626) | (2,782,105) |
| At 31 December | 1,606,718 | 1,004,732 |

The aging analysis for claims reported and losses adjusted.

| Days | | |
|---|------------------|------------------|
| 0 - 90 | 55,574 | 685 |
| 91 - 180 | 33,290 | 48,907 |
| 181 - 270 | 10,503 | 185,990 |
| 271 - 360 | 5,349 | 86,196 |
| 361 and above | 960,062 | 164,826 |
| Incurred but not reported (IBNR) | 541,940 | 518,128 |
| | 1,606,718 | 1,004,732 |

Outstanding claims arise as a result of incomplete documentation by the claimants, claims under investigation as well as claims that are being disputed.

Analysis of reported claims per class of insurance

| | | |
|----------------------------------|------------------|------------------|
| Motor | 49,782 | 25,045 |
| Fire and property | 195,742 | 96,472 |
| Marine and aviation | 48,586 | 152,636 |
| General accidents | 86,614 | 152,711 |
| C.A.R. and engineering | 24,579 | 40,940 |
| Energy | 659,475 | 18,800 |
| Incurred but not reported (IBNR) | 541,940 | 518,128 |
| | 1,606,718 | 1,004,732 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|---|------------------|------------------|
| 28.2 Claims incurred but not reported | | |
| This represents additional provision as a result of actuarial valuation as at year end. | | |
| 28.3 The movement in unearned premium during the year | | |
| At 1 January | 2,319,273 | 2,153,883 |
| Premiums written in the year (Note 5) | 11,120,684 | 10,879,656 |
| Premiums earned during the year (Note 5) | (11,284,087) | (10,714,266) |
| At 31 December | 2,155,870 | 2,319,273 |
| 29. Borrowings | | |
| Convertible bond (Note 29.1) | 1,250,580 | 1,152,429 |
| 29.1 Convertible bond | | |
| At 1 January | 1,152,429 | 973,360 |
| Interest | 39,080 | 164,810 |
| Foreign exchange difference | 59,071 | 14,259 |
| At 31 December | 1,250,580 | 1,152,429 |

This represents zero coupon JPY 846,000,000 direct, unconditional, unsubordinated and unsecured European Bond with options issued to Daewoo Securities Europe Limited in 2008. The underlying Bond had a put period of 30 months with a yield to put of 4.25% per annum while the tenor of the convertible option is valid up to year 2024. The purpose for which the Bond was issued relates to Expansion of Branch Network, Upgrade of Information and Communication Technology and Working Capital. However, the Company has secured the consent and agreement of Daewoo Securities (Europe) Limited to restructure the bond for a period of 5 years commencing from year 2013 to 2017 under a new interest rate (10%) arrangement which incorporate any previous default interest.

The Company and Daewoo arrived at full and final figure of \$3.43 million in October 2019 and the interest on the balance was frozen. The parties agreed that first tranche payment of \$1.5 million should be paid with the balance spread over six instalments between 2020 and 2022.

Due to the outbreak of Covid-19 pandemic in December 2019 and the subsequent lockdown of cities/restriction of movements in many countries, the parties to the agreement have not been able to fully execute the agreement. The Board of the Company believes that the Agreement would be fully executed and the terms and conditions would be fulfilled as stated.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|---|----------------|----------------|
| 30. Trade payables | | |
| Deferred commission income (Note 30.1) | 151,840 | 253,213 |
| Due to reinsurance companies | 302,153 | 457,948 |
| | <u>453,993</u> | <u>711,161</u> |
| Current | <u>453,993</u> | <u>711,161</u> |

This represents the amount payable to insurance and reinsurance companies as at year end. Also included is commission income on premium that has not been earned in the current year. The carrying amounts of trade payable as disclosed above approximate their fair value at the reporting date.

30.1 Deferred commission income

| | | |
|-----------------------------------|----------------|----------------|
| At 1 January | 253,213 | 154,641 |
| Additions during the year | 914,516 | 1,039,563 |
| Credit to profit or loss (Note 6) | (1,015,889) | (940,991) |
| At 31 December | <u>151,840</u> | <u>253,213</u> |

Deferred commission income relates to unearned commission income on premium received in the year.

31. Other payables and accruals

| | | |
|------------------------------|----------------|---------------|
| Account payable | 35,000 | 12,531 |
| Pension payable | 4,032 | - |
| Accrued expenses (Note 31.2) | 45,660 | 13,000 |
| Unclaimed dividends | 46,444 | 51,016 |
| Withholding tax payable | 1,380 | - |
| VAT payable | 13,108 | - |
| Sundry creditors | 468 | 810 |
| | <u>146,092</u> | <u>77,357</u> |
| Current | <u>146,092</u> | <u>77,357</u> |

31.1 The carrying amounts disclosed above approximate the fair value at the reporting date. All other payable are due

31.2 Included in accrued expenses above are Nigerian Insurance Association payable, actuary fee, audit fee and other levies.

32. Retirement benefit obligation

Defined contribution plan

The defined contribution plan is a pension plan under which the Company pays fixed contributions in line with the Pension Reform Act 2014. There is no legal or constructive obligation to pay further contributions. The assets of the plan are held separately from those of the Company.

Defined benefit plan

A defined benefit plan is a gratuity plan that defines an amount of gratuity benefit that an employee is entitled to receive on retirement, dependent on one or more factors such as age, years of service and salary. A full actuarial valuation by a qualified independent actuary is carried out every year.

The plan liability is measured on an actuarial basis using the projected unit credit method, adjusted for unrecognised actuarial gains and losses. The defined benefit plan liability is discounted using rates equivalent to the market yields at the reporting date of high-quality corporate/government bonds that are denominated in the currency in which benefits will be paid, and that have a maturity approximating to the terms of the related pension liability.

| | 2020 N'000 | 2019 N'000 |
|---|---------------|---------------|
| Retirement benefit obligation | - | - |
| 32.1 Net benefit expense (recognised in statement of profit or loss) | | |
| Interest cost | - | - |
| 32.2 Movement of gratuity | | |
| At 1 January | - | 105,569 |
| Benefits paid | - | (105,569) |
| | - | - |

32.3 The Company's gratuity plan is on a winding down basis. The Company stopped the scheme in 2013 and only staff who are qualified at the end of 2013 are qualified to benefit from the scheme.

The gratuity balance has now been fully paid off in the current year.

32.4 The principal assumptions used in determining defined benefit obligations for the Company's plans are shown

| | 2020 % | 2019 % |
|--------------------------|-----------|-----------|
| Discount rate | - | - |
| Rate of salary increases | - | - |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|--|---------------|---------------|
| 32.5 The following payments are expected contributions to the defined benefit plan in the future: | | |
| Between 10 and 15 years | - | - |
| Between 15 and 20 years | - | - |
| Between 20 and 25 years | - | - |
| | <u>-</u> | <u>-</u> |

33. Equity

33.1 Authorised and Issued and paid-up share capital

Authorised share capital 15 billion (2019 : 15 billion) units of ordinary share of ₦0.50k each

| | | |
|-----------------------|------------------|------------------|
| At 1 January | 7,500,000 | 7,500,000 |
| At 31 December | 7,500,000 | 7,500,000 |

Ordinary shares issued and fully paid

11,364,466,014 ordinary shares at ₦0.50k each

| | | |
|--------------------------|------------------|------------------|
| At 1 January | 5,682,248 | 4,170,412 |
| Increase during the year | - | 1,511,836 |
| At 31 December | 5,682,248 | 5,682,248 |

The Company had rights issue of 3,023,672,000 of ordinary shares of ₦0.50k each per share which was concluded in December 2019. This exercise resulted in addition of share capital of ₦1.5 billion in 2019.

33.2 Share premium

| | | |
|--------------------------|---------------|---------------|
| At 1 January | 74,057 | 116,843 |
| Capital raising expenses | - | (42,786) |
| At 31 December | 74,057 | 74,057 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|---------------------------------|------------------|------------------|
| 33.3 Contingency reserve | | |
| At 1 January | 2,974,378 | 2,647,988 |
| Transfer from profit or loss | 333,621 | 326,390 |
| At 31 December | 3,307,999 | 2,974,378 |

Contingency reserve in respect of non-life business is the higher of 20% of net profit and 3% of total premium as specified in Section 21 (2) of the Insurance Act 2003.

33.4 Revaluation reserve

This is revaluation surplus in respect of building in line with the Company's accounting policy.

| | | |
|------------------------------------|----------------|----------------|
| At 1 January | 225,103 | 225,103 |
| Revaluation gain during the year | 236,367 | - |
| Effect of deferred tax (Note 26.2) | (70,910) | - |
| At 31 December | 390,560 | 225,103 |

33.5 Fair value reserve

The Fair value reserve represents the net cumulative change in the fair value of equity instrument measured at fair value through other comprehensive income until the investment is derecognised or impaired.

| | | |
|----------------------------------|------------|---------------|
| At 1 January | 14,213 | 20,394 |
| Revaluation loss during the year | (13,662) | (6,181) |
| At 31 December | 551 | 14,213 |

33.6 Accumulated losses

| | | |
|------------------------------|------------------|--------------------|
| At 1 January | (1,183,394) | (1,360,385) |
| Profit or loss for the year | 687,698 | 503,381 |
| Transfer from profit or loss | (333,621) | (326,390) |
| At 31 December | (829,317) | (1,183,394) |

34. Cash and cash equivalents for the purpose of statements of cash flows consist of the following:

| | | |
|--|------------------|------------------|
| Cash and cash equivalents (Note 15) | 7,285,691 | 7,151,430 |
| Short-term deposits with banks and other financial institutions above 3 months | (554,150) | - |
| Cash and cash equivalents | 6,731,541 | 7,151,430 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|--|----------------|----------------|
| 35. Reconciliation of profit before tax to cash flows provided by operating activities: | | |
| Profit before income tax | 796,107 | 819,010 |
| Adjustments for non-cash items: | | |
| Fair value (gain)/loss on quoted equities (Note 16.3) | (86,296) | 12,480 |
| Interest on borrowing (Note 29) | 39,080 | 164,810 |
| Interest expense on lease liabilities | 379 | - |
| Depreciation of property, plant and equipment (Note 24) | 141,263 | 154,600 |
| Amortisation of intangible assets (Note 22) | 5,160 | 6,116 |
| Realised gain on equities | (26,553) | (9,075) |
| Fair value gain on investment properties (Note 21) | (30,315) | (45,796) |
| Share of profit in associate (Note 20.1) | (3,886) | (6,492) |
| Credit loss expense/(reversal) (Note 12) | 18,064 | (14,257) |
| Foreign exchange gain on cash and cash equivalents (Note 10) | - | (260,613) |
| Unrealised exchange loss on foreign borrowing (Note 29) | 59,071 | 14,259 |
| Cash flow from operating profit before changes in operating assets and liabilities | 912,074 | 835,042 |
| Changes in operating assets and liabilities | | |
| Decrease/(increase) in trade receivables | (216,685) | (156,348) |
| Increase in reinsurance assets | (672,350) | (149,163) |
| Decrease/(increase) in other receivables and prepayments | 16,608 | (10,182) |
| Decrease/(increase) in deferred acquisition costs | 27,244 | (100,285) |
| Decrease in trade payables | (257,168) | (47,920) |
| Increase/(decrease) in other payables and accruals | 68,735 | (51,553) |
| Increase/(decrease) in outstanding claims | 601,986 | 69,777 |
| (Decrease)/increase in unearned premium | (163,403) | 165,390 |
| Gratuity paid | - | (105,569) |
| Income tax paid | (15,682) | (66,134) |
| Net cash flows from operating activities | 301,359 | 383,055 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|--|----------------|----------------|
| 36. Reclassification | | |
| Certain reclassifications were made to the recorded figures of prior year to conform to this year's presentation. | | |
| 37. Employees and Directors | | |
| 37.1 Employees | | |
| 37.1.1 Compensation for the staff are as follows: | | |
| Wages and salaries | 71,284 | 128,459 |
| Defined contribution pension | 37,025 | 60,270 |
| | <u>108,309</u> | <u>188,729</u> |
| 37.1.2 Average number of persons employed during the year | | |
| by category: | Number | Number |
| Executive directors | 3 | 3 |
| Management | 17 | 20 |
| Non-management | 137 | 153 |
| | <u>157</u> | <u>176</u> |
| 37.1.3 Number of employees whose emoluments during the year, fell within the ranges shown below: | | |
| Less than N500,000 | - | - |
| N500,000 - N1,000,000 | 13 | 17 |
| N1,000,000 and above | 144 | 159 |
| | <u>157</u> | <u>176</u> |
| | N'000 | N'000 |
| 37.2 Directors | | |
| 37.2.1 Directors' emoluments: | | |
| The remuneration paid to directors are as follows: | | |
| Executive compensation | 65,262 | 80,171 |
| Fees and sitting allowances | 15,922 | 14,475 |
| | <u>81,184</u> | <u>94,646</u> |
| Fees and other emoluments disclosed above include amounts paid to: | | |
| The Chairman | <u>800</u> | <u>800</u> |
| The highest paid director | <u>25,486</u> | <u>29,188</u> |
| The number of directors who received fees and other emoluments (excluding pension contributions and other allowances) in the following ranges was: | | |
| | Number | Number |
| Below N2,000,000 | - | - |
| N2,000,000 - N4,000,000 | - | - |
| above N5,000,000 | 8 | 10 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

38. Related party disclosures

38.1 Related party

A related party is a person or an entity that is related to the reporting entity:

- A person or a close member of that person's family is related to a reporting entity if that person has control, joint control or significant influence over the entity or is a member of its key management personnel.
- An entity is related to a reporting entity if, among other circumstances, it is a parent, subsidiary, fellow subsidiary, associate, or joint venture of the reporting entity, or it is controlled, jointly, jointly controlled, or significantly influenced or managed by a person who is a related party.

38.2 Related parties transactions

A related party transaction is a transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a price is charged. If an entity has had related party transactions during the periods covered by the financial statements, IAS 24 requires it to disclose the nature of the related party relationship as well as information about those transactions and outstanding balances, including commitments, necessary for users to understand the potential effect of the relationship on the financial statements.

38.2.1 Transactions with related parties

Transactions/balances with related parties during the year are:

| Name of related party | Relationship | Nature of transaction | Amount/Balance | |
|-----------------------|--------------|-----------------------|----------------|---------------|
| | | | 2020 N'000 | 2019 N'000 |
| STI Leasing Ltd | Associate | Fund placement | 150,973 | 199,461 |

These transactions were carried out in ordinary course of business at arm's length.

38.3 Key management personnel

Key management personnel are those persons having authority and responsibility for planning, directing, and controlling the activities of the company, directly or indirectly, including any directors (whether executive or otherwise).

| | | |
|----------------------------|---|------------------------|
| Mr. Oluseun O. Ajayi | - | Non-Executive Director |
| Mr. Olaotan Soyinka | - | Executive Director |
| Mrs. Ugochi Odemelam | - | Executive Director |
| Ms. Emi Faloughi | - | Non-Executive Director |
| Mr. Abimbola Oguntade | - | Non-Executive Director |
| Mr. Odoh S. Chidozie | - | Non-Executive Director |
| Mr. Jude Modilim | - | Executive Director |
| Col. Musa Shehu (Rtd), OFR | - | Non-Executive Director |
| Mr. Kayode Adigun | - | General Manager |
| Mr. Sanni Oladimeji | - | Deputy General Manager |
| Mr. Emmanuel Anikibe | - | Deputy General Manager |
| Mr. Olusegun Bankole | - | Deputy General Manager |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | 2019 N'000 |
|--|----------------|----------------|
| 38.3.1 Compensation of key management personnel | | |
| Short term employee benefits | 132,819 | 101,721 |
| Post employment pension benefits | 6,637 | 4,646 |
| Total compensation of key management personnel | 139,456 | 106,367 |

39. Risk management framework

39.1 Governance framework

The primary objective of the Company's risk and financial management framework is to protect the Company's shareholders from events that hinder the sustainable achievement of financial performance objectives, including failing to exploit opportunities. Key management recognises the critical importance of having efficient and effective risk management systems in place.

The Company has established a risk management function with clear terms of reference from the board of directors, its committees and the associated executive management committees. This is supplemented with a clear organisational structure with documented delegated authorities and responsibilities from the board of directors to executive management committees and senior managers. Lastly, a Company policy framework which sets out the risk profiles for the Company, risk management, control and business conduct standards for the Company's operations has been put in place. Each policy has a member of senior management charged with overseeing compliance with the policy throughout the Company.

The board of directors approves the Company risk management policies and meets regularly to approve any commercial, regulatory and organisational requirements of such policies. These policies define the Company's identification of risk and its interpretation, limit structure to ensure the appropriate quality and diversification of assets, align underwriting and reinsurance strategy to the corporate goals, and specify reporting requirements.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

39.2 Capital management objectives, policies and approach

The Company has established the following capital management objectives, policies and

- 1) To maintain the required level of stability of the Company thereby providing a degree of security to policyholders;
- 2) To allocate capital efficiently and support the development of business by ensuring that returns on capital employed meet the requirements of its capital providers and of its shareholders;
- 3) To retain financial flexibility by maintaining strong liquidity and access to a range of capital markets;
- 4) To align the profile of assets and liabilities taking account of risks inherent in the business;
- 5) To maintain financial strength to support new business growth and to satisfy the requirements of the policyholders, regulators and stakeholders;
- 6) To maintain strong credit ratings and healthy capital ratios in order to support its business objectives and maximise shareholders value.

In reporting financial strength, capital and solvency are measured using the rules prescribed by the National Insurance Commission. These regulatory capital tests are based upon required levels of solvency, capital and a series of prudent assumptions in respect of the type of business written.

The Company's capital management policy for its insurance business is to hold sufficient capital to cover the statutory requirements based on the NAICOM directives, including any additional amounts required by the regulator. The Company seeks to optimise the structure and sources of capital to ensure that it consistently maximises returns to the shareholders and policyholders. The Company has had no significant changes in its policies and processes to its capital structure during the past year from previous years.

| | 2020 N'000 | 2019 N'000 |
|--|------------------|------------------|
| Available capital resources as at 31 December | | |
| Total shareholders' funds per financial statements | 8,626,099 | 7,786,606 |
| Regulatory adjustments | - | (1,094,881) |
| Available capital resources | 8,626,099 | 6,691,725 |
| Minimum capital based required by regulator | 3,000,000 | 3,000,000 |
| Excess in solvency margin | 5,626,099 | 3,691,725 |

The regulatory adjustments represent assets inadmissible for regulatory reporting purpose. However, current year available capital resources are subject to Regulator's review and approval.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

39.3 The Solvency Margin for the Company as at 31 December 2020 is as follows:

| | Admissible N'000 | Inadmissible N'000 | Total N'000 | 2019 N'000 |
|---|---------------------|-----------------------|-------------------|-------------------|
| Admissible assets | | | | |
| Cash and cash equivalents | 7,274,017 | - | 7,274,017 | 7,141,882 |
| Fair value through profit and loss | 421,473 | - | 421,473 | 160,821 |
| Equity instrument at fair value through other comprehensive | 44,519 | - | 44,519 | 58,181 |
| Debt securities at amortised cost | 99,141 | - | 99,141 | 188,286 |
| Trade receivables | 747,407 | - | 747,407 | 536,980 |
| Reinsurance assets | 2,684,186 | - | 2,684,186 | 2,021,507 |
| Deferred acquisition cost | 299,934 | - | 299,934 | 327,178 |
| Other receivables and prepayments | 8,876 | 218,279 | 227,155 | 15,808 |
| Investments in associates | 91,812 | - | 91,812 | 87,926 |
| Investment properties | 1,000,000 | 13,643 | 1,013,643 | 973,328 |
| Intangible assets | 2,763 | - | 2,763 | 6,123 |
| Property, plant and equipment | 244,775 | 1,304,411 | 1,549,186 | 283,112 |
| Statutory deposits | 315,000 | - | 315,000 | 315,000 |
| | <u>13,233,903</u> | <u>1,536,333</u> | <u>14,770,236</u> | <u>12,116,132</u> |
| Admissible liabilities | | | | |
| Insurance liabilities | 3,762,588 | - | 3,762,588 | 3,324,005 |
| Borrowing | 1,250,580 | - | 1,250,580 | 1,152,429 |
| Trade payables | 453,993 | - | 453,993 | 711,161 |
| Other payables and accruals | 146,092 | - | 146,092 | 77,357 |
| Current income tax payable | 390,097 | - | 390,097 | 159,455 |
| Deferred tax liabilities | - | 140,408 | 140,408 | - |
| | <u>6,003,350</u> | <u>140,408</u> | <u>6,143,758</u> | <u>5,424,407</u> |
| Solvency margin | 7,230,553 | | | 6,691,725 |
| Minimum solvency required | 3,000,000 | | | 3,000,000 |
| Surplus | 4,230,553 | | | 3,691,725 |
| Solvency ratio (%) | 2.41 | | | 2.23 |

39.4 Regulatory framework

Regulators are primarily interested in protecting the rights of policyholders and monitor them closely to ensure that the Company is satisfactorily managing affairs for their benefit. At the same time, regulators are also interested in ensuring that the Company maintains an appropriate solvency position to meet unforeseen liabilities arising from economic shocks or natural disasters.

39.5 Asset liability management (ALM) framework

The principal technique of the Company's ALM is to match assets to the liabilities arising from insurance contracts by reference to the type of benefits payable to contract holders. For each category of liabilities, a separate portfolio of assets is maintained.

The Company's ALM is:

An integral part of the insurance risk management policy, to ensure in each period sufficient cash flows is available to meet liabilities arising from insurance contracts.

39.6 Insurance risk

The principal risk the Company faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

The risk exposure is mitigated by diversification across a large portfolio of insurance contracts and geographical areas. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance arrangements.

The Company purchases reinsurance as part of its risks mitigation programme. Reinsurance ceded is placed on both a proportional and non-proportional basis. The majority of proportional reinsurance is quota-share reinsurance which is taken out to reduce the overall exposure of the Company to certain classes of business. Non-proportional reinsurance is primarily excess-of-loss reinsurance designed to mitigate the Company's net exposure to catastrophe losses. Retention limits for the excess-of-loss reinsurance vary by product line and territory.

Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements. The Company's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the Company substantially dependent upon any single reinsurance contract. There is no single counterparty exposure that exceeds 20% of total reinsurance assets at the reporting date.

The Company principally issues the following types of general insurance contracts: fire, motor, general accident, engineering, marine and aviation and oil and gas. Risks under non-life insurance policies usually cover twelve months duration. For general insurance contracts, the most significant risks arise from climate changes, natural disasters and terrorist activities. For longer tail claims that take some years to settle, there is also inflation risk.

The Company has also limited its exposure by imposing maximum claim amounts on certain contracts as well as the use of reinsurance arrangements in order to limit exposure to catastrophic events (e.g., hurricanes, earthquakes and flood damage).

The above risk exposure is mitigated by diversification across a large portfolio of insurance contracts and geographical areas. The variability of risks is improved by careful selection and implementation of underwriting strategies, which are designed to ensure that risks are diversified in terms of type of risk, and level of insured benefits. This is largely achieved through diversification across industry sectors and geography. Furthermore, strict claim review policies to assess all new and ongoing claims, regular detailed review of claims handling procedures and frequent investigation of possible fraudulent claims are all policies and procedures put in place to reduce the risk exposure of the Company.

NOTES TO THE FINANCIAL STATEMENTS CONT.

FOR THE YEAR ENDED 31 DECEMBER 2020

The Company further enforces a policy of actively managing and promptly pursuing claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the business. Inflation risk is mitigated by taking expected inflation into account when estimating insurance contract liabilities.

The purpose of these underwriting and reinsurance strategies is to limit exposure to catastrophes based on the Company's risk appetite as decided by management. The overall aim is currently to restrict the impact of a single catastrophic event to approximately 50% of shareholders' equity on a gross basis and 10% on a net basis. In the event of such a catastrophe, counterparty exposure to a single reinsurer is estimated not to exceed 2% of shareholders' equity. The Board may decide to increase or decrease the maximum tolerances based on market conditions and other factors.

Key assumptions

The principal assumption underlying the liability estimates is that the Company's future claims development will follow a similar pattern to past claims development experience. This includes assumptions in respect of loss ratio, discount rate and claim handling costs of claim paid for each accident year. Additional qualitative judgments are used to assess the extent to which past trends may not apply in the future, for example: once-off occurrence, changes in market factors such as public attitude to claiming, economic conditions, as well as internal factors such as portfolio mix, policy conditions and claims handling procedures. Judgment is further used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates.

Other key circumstances affecting the reliability of assumptions include variation in interest rates, delays in settlement and changes in foreign currency rates.

Claims development table

The following tables show the estimates of cumulative incurred claims, including both claims notified and incurred but not reported (IBNR) for each successive accident year at each reporting date, together with cumulative payments to date.

In general, the uncertainty associated with the ultimate claims experience in an accident year is greatest when the accident year is at an early stage of development and the margin necessary to provide the necessary confidence in the provisions adequacy is relatively at its highest. As claims develop, and the ultimate cost of claims becomes more certain, the relative level of margin maintained should decrease. However, due to the uncertainty inherited in the estimation process, the actual overall claim provision may not always be in surplus.

The development of insurance liabilities provides a measure of the Company's ability to estimate the ultimate value of claims. The top half of each below illustrates how the Company's estimate of total claims outstanding for each year has changed at successive year-ends.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

39.6 Insurance risk - cont'd

39.6.1 Claims Paid Triangulations as at 31 December 2020

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|-----------------|---------|---------|--------|-------|-------|-------|-------|-------|-------|
| | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 |
| Motor | | | | | | | | | |
| Accident | | | | | | | | | |
| Year | | | | | | | | | |
| 2007 | 161,220 | 116,717 | 4,485 | 311 | 49 | - | - | - | - |
| 2008 | 169,900 | 107,836 | 13,187 | 3,384 | 3,405 | 800 | - | - | - |
| 2009 | 181,552 | 146,736 | 15,858 | 801 | 704 | - | 1,143 | - | - |
| 2010 | 225,016 | 122,872 | 10,143 | 693 | 414 | 551 | - | 117 | - |
| 2011 | 292,165 | 126,133 | 8,335 | 670 | 1,392 | - | 59 | - | 439 |
| 2012 | 209,066 | 153,520 | 1,135 | 28 | 1 | 166 | - | 159 | - |
| 2013 | 253,325 | 56,039 | 11,951 | - | 745 | 16 | 99 | - | - |
| 2014 | 448,185 | 151,855 | 90 | 1,208 | 10 | - | - | - | - |
| 2015 | 419,353 | 164,457 | 11,856 | 554 | 581 | 732 | - | - | - |
| 2016 | 339,042 | 119,370 | 12,595 | 5,885 | 5,181 | - | - | - | - |
| 2017 | 400,840 | 144,144 | 2,767 | 8,216 | - | - | - | - | - |
| 2018 | 409,781 | 135,009 | 11,587 | - | - | - | - | - | - |
| 2019 | 393,003 | 215,790 | - | - | - | - | - | - | - |
| 2020 | 706,511 | - | - | - | - | - | - | - | - |

| | | | | | | | | | |
|-----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Fire | | | | | | | | | |
| Accident | | | | | | | | | |
| Year | | | | | | | | | |
| 2007 | 23,548 | 38,469 | 39,019 | 39,514 | 39,923 | 39,941 | 39,941 | 39,941 | 39,941 |
| 2008 | 145,426 | 170,830 | 190,167 | 191,584 | 191,860 | 194,210 | 194,210 | 194,210 | 194,210 |
| 2009 | 38,671 | 68,699 | 75,794 | 92,924 | 94,057 | 94,057 | 95,409 | 95,409 | 95,409 |
| 2010 | 48,683 | 218,708 | 233,350 | 233,519 | 233,923 | 233,993 | 233,993 | 233,993 | 233,993 |
| 2011 | 40,147 | 128,001 | 142,688 | 142,984 | 144,674 | 144,674 | 145,217 | 145,832 | 146,273 |
| 2012 | 34,801 | 106,650 | 109,959 | 111,144 | 111,236 | 111,267 | 111,267 | 111,267 | 111,267 |
| 2013 | 96,493 | 124,882 | 149,546 | 149,591 | 158,579 | 158,579 | 158,579 | 158,579 | - |
| 2014 | 269,309 | 478,403 | 478,409 | 507,012 | 508,521 | 508,538 | 508,538 | - | - |
| 2015 | 99,928 | 290,502 | 374,472 | 379,019 | 379,202 | 379,202 | - | - | - |
| 2016 | 139,327 | 341,782 | 370,209 | 373,363 | 376,389 | - | - | - | - |
| 2017 | 318,536 | 627,880 | 947,130 | 969,711 | - | - | - | - | - |
| 2018 | 319,792 | 588,777 | 623,135 | - | - | - | - | - | - |
| 2019 | 340,005 | 657,539 | - | - | - | - | - | - | - |
| 2020 | 185,331 | - | - | - | - | - | - | - | - |

| | | | | | | | | | |
|--------------------|---------|-----------|---------|---------|---------|--------|--------|-----|--------|
| Oil and gas | | | | | | | | | |
| Accident | | | | | | | | | |
| Year | | | | | | | | | |
| 2007 | - | - | - | - | - | - | - | - | - |
| 2008 | - | - | 429 | - | - | 541 | - | - | - |
| 2009 | - | 112,508 | 28,416 | 24,800 | 8,674 | - | 3,736 | - | - |
| 2010 | 1,155 | 29,201 | 98,043 | 262,355 | - | 1,396 | - | - | 1,041 |
| 2011 | - | 44,144 | 55,006 | 140 | 11,666 | - | 462 | 156 | - |
| 2012 | - | 224,059 | 347 | 171,746 | - | 2,496 | 93,010 | - | 19,516 |
| 2013 | 93,898 | 15,617 | 13,978 | - | 62,077 | 61,564 | - | 789 | - |
| 2014 | 540,525 | 31,335 | - | 525 | 566 | - | 376 | - | - |
| 2015 | 6,491 | 83,183 | 3,020 | 990 | 353,587 | 881 | - | - | - |
| 2016 | 39,047 | 134,108 | 22,062 | 10,853 | 798 | - | - | - | - |
| 2017 | 233,037 | 1,977,079 | 221,626 | 700,666 | - | - | - | - | - |
| 2018 | 3,155 | 115,874 | 62,633 | - | - | - | - | - | - |
| 2019 | - | 629 | - | - | - | - | - | - | - |
| 2020 | 15,876 | - | - | - | - | - | - | - | - |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

39.6 Insurance risk - cont'd

39.6.1 Claims Paid Triangulations as at 31 December 2020

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|-------------------------|---------|---------|--------|--------|-------|-------|-------|-------|-------|
| | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 |
| General accident | | | | | | | | | |
| Accident Year | | | | | | | | | |
| 2007 | 78,870 | 51,047 | 21,990 | 5,149 | 1,109 | 382 | 1,342 | - | - |
| 2008 | 107,762 | 62,614 | 20,556 | 4,291 | 436 | - | - | 10 | - |
| 2009 | 71,177 | 74,274 | 42,344 | 2,061 | 2,567 | 197 | 899 | - | - |
| 2010 | 56,380 | 75,169 | 12,276 | 13,467 | 805 | 1,787 | 34 | - | - |
| 2011 | 64,532 | 83,603 | 16,555 | 687 | 3,155 | 257 | 824 | 1,927 | 26 |
| 2012 | 134,451 | 133,618 | 3,124 | 7,988 | - | 1,972 | 1,249 | 5,528 | 589 |
| 2013 | 62,941 | 23,864 | 19,583 | - | 1,522 | 978 | 77 | 25 | - |
| 2014 | 193,012 | 103,077 | - | 15,204 | 2,295 | 467 | 861 | - | - |
| 2015 | 96,443 | 208,591 | 15,673 | 45,911 | 3,007 | 162 | - | - | - |
| 2016 | 129,179 | 97,502 | 15,083 | 2,091 | 5,792 | - | - | - | - |
| 2017 | 73,628 | 121,245 | 41,278 | 10,776 | - | - | - | - | - |
| 2018 | 14,382 | 113,797 | 18,588 | - | - | - | - | - | - |
| 2019 | 78,988 | 121,916 | - | - | - | - | - | - | - |
| 2020 | 76,967 | - | - | - | - | - | - | - | - |

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 |
| Engineering | | | | | | | | | |
| Accident Year | | | | | | | | | |
| 2007 | 8,083 | 15,041 | 18,933 | 19,138 | 19,138 | 19,138 | 19,138 | 19,138 | 19,138 |
| 2008 | 6,219 | 19,685 | 19,685 | 19,685 | 19,685 | 19,685 | 19,685 | 19,685 | 19,685 |
| 2009 | 4,035 | 10,383 | 10,807 | 11,323 | 11,854 | 11,854 | 11,911 | 12,580 | 12,580 |
| 2010 | 14,206 | 40,635 | 42,472 | 43,666 | 43,779 | 43,779 | 43,779 | 43,779 | 43,779 |
| 2011 | 33,165 | 66,255 | 86,187 | 86,235 | 86,254 | 86,254 | 86,326 | 86,326 | 86,326 |
| 2012 | 41,347 | 62,038 | 62,381 | 62,429 | 62,429 | 62,429 | 62,429 | 62,429 | 62,429 |
| 2013 | 3,266 | 9,457 | 15,650 | 15,650 | 15,650 | 15,856 | 16,074 | 16,074 | - |
| 2014 | 14,750 | 33,911 | 33,911 | 34,311 | 34,318 | 34,318 | 34,318 | - | - |
| 2015 | 8,635 | 26,984 | 30,438 | 33,325 | 33,354 | 33,354 | - | - | - |
| 2016 | 14,981 | 43,500 | 44,287 | 44,518 | 44,518 | - | - | - | - |
| 2017 | 10,823 | 35,901 | 35,901 | 37,939 | - | - | - | - | - |
| 2018 | 12,771 | 48,944 | 49,521 | - | - | - | - | - | - |
| 2019 | 20,038 | 67,385 | - | - | - | - | - | - | - |
| 2020 | 16,498 | - | - | - | - | - | - | - | - |

Claims Paid Triangulations as at 31 December 2020

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|----------------------|---------|---------|--------|--------|--------|-------|-------|-------|-------|
| | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 |
| Marine | | | | | | | | | |
| Accident Year | | | | | | | | | |
| 2007 | 12,088 | 28,812 | 7,825 | 60 | 30,370 | 6 | - | - | - |
| 2008 | 648 | 7,468 | 97 | - | - | - | - | - | - |
| 2009 | 2,312 | 22,297 | 338 | 6,912 | - | 200 | - | - | - |
| 2010 | 14,527 | 19,225 | 9,547 | 6,423 | 25 | 46 | - | - | - |
| 2011 | 35,171 | 25,574 | 30,244 | 190 | 7,084 | - | - | - | - |
| 2012 | 30,164 | 116,629 | - | 491 | - | - | - | - | - |
| 2013 | 32,653 | 7,113 | 23,178 | - | 3 | 1,567 | - | - | - |
| 2014 | 142,076 | 112,097 | - | 605 | 1,574 | - | - | - | - |
| 2015 | 44,911 | 37,147 | 31,554 | 571 | 1,201 | - | - | - | - |
| 2016 | 35,286 | 57,357 | 39,507 | 34,203 | 3,072 | - | - | - | - |
| 2017 | 36,911 | 273,961 | 84,380 | - | - | - | - | - | - |
| 2018 | 160,327 | 120,653 | 25,029 | - | - | - | - | - | - |
| 2019 | 65,053 | 191,139 | - | - | - | - | - | - | - |
| 2020 | 65,378 | - | - | - | - | - | - | - | - |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

The table below sets out the concentration of non-life insurance contract liabilities by type of contract:

| | 2020 | | | 2019 | | |
|-------------|-------------------|----------------------------------|-----------------|-------------------|----------------------------------|-----------------|
| | Gross liabilities | Reinsurance share of liabilities | Net liabilities | Gross liabilities | Reinsurance share of liabilities | Net liabilities |
| | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 |
| Accident | 149,782 | (96,957) | 52,825 | 221,879 | (147,932) | 73,947 |
| Engineering | 123,743 | (70,842) | 52,901 | 93,944 | (51,689) | 42,255 |
| Fire | 315,921 | (273,915) | 42,006 | 228,322 | (176,866) | 51,456 |
| Marine | 218,372 | (103,564) | 114,808 | 199,758 | (122,243) | 77,515 |
| Motor | 90,018 | - | 90,018 | 93,651 | - | 93,651 |
| Oil & Gas | 708,882 | (640,533) | 68,349 | 167,178 | - | 167,178 |
| | <u>1,606,718</u> | <u>(1,185,811)</u> | <u>420,907</u> | <u>1,004,732</u> | <u>(498,730)</u> | <u>506,002</u> |

39.7 Financial risks

39.7.1 Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss to the other party by failing to discharge an obligation.

The following policies and procedures are in place to mitigate the Company's exposure to credit risk:

- Reinsurance is placed with counterparties that have a good credit rating and concentration of risk is avoided by following policy guidelines in respect of counterparties' limits that are set each year by the board of director and are subject to regular reviews. At each reporting date, management performs an assessment of creditworthiness of reinsurers and updates the reinsurance purchase strategy, ascertaining suitable allowance for impairment.
- The Company sets the maximum amounts and limits that may be advances to corporate counterparties by reference to their long-term credit ratings.
- The credit risk in respect of customer balances incurred on non-payment of premiums or contributions will only persist during the grace period specified in the policy document until expiry, when the policy is either paid or fully provided for and commission paid to intermediaries is netted off against amounts receivable from them to reduce the risk of doubtful debts.
- Net exposure limits are set for each counterparty i.e limits are set for investments and cash deposits, foreign exchange trade exposures and minimum credit ratings for investments that may be held.
- A Company credit risk policy which sets out the assessment and determination of what constitutes credit risk for the Company. Compliance with the policy is monitored and exposures and breaches are reported to the Company's risk committee. The policy is regularly reviewed for pertinence and for changes in the risk environment.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

Credit exposure

The Company's maximum exposure to credit risk for the components of the statement of financial position at 31 December 2020 and 2019 is the carrying amounts as presented below.

The credit risk analysis below is presented in line with how the Company manages the risk. The Company manages its credit risk exposure based on the carrying value of the financial instruments.

| | Financial services N'000 | Govern- ment N'000 | Others N'000 | Total N'000 |
|----------------------------|--------------------------------|--------------------------|-----------------|------------------|
| Industry analysis | | | | |
| At 31 December 2020 | | | | |
| Debt securities (Loans) | - | - | 7,694 | 7,694 |
| Other receivables | - | - | 198,967 | 198,967 |
| Statutory deposit | - | 315,000 | - | 315,000 |
| Debt securities (Bonds) | 35,991 | 62,672 | - | 98,663 |
| | <u>35,991</u> | <u>377,672</u> | <u>206,661</u> | <u>620,324</u> |
| Trade receivables | 747,407 | - | - | 747,407 |
| Cash and cash equivalents | 7,285,691 | - | - | 7,285,691 |
| | <u>8,069,089</u> | <u>377,672</u> | <u>206,661</u> | <u>8,653,422</u> |
| At 31 December 2019 | | | | |
| Debt securities (Loans) | - | - | 14,377 | 14,377 |
| Other receivables | - | - | 239,815 | 239,815 |
| Statutory deposit | - | 315,000 | - | 315,000 |
| Debt securities (Bonds) | 35,980 | 145,136 | - | 181,116 |
| | <u>35,980</u> | <u>460,136</u> | <u>254,192</u> | <u>750,308</u> |
| Trade receivables | 536,980 | - | - | 536,980 |
| Cash and cash equivalents | 7,151,430 | - | - | 7,151,430 |
| | <u>7,724,390</u> | <u>460,136</u> | <u>254,192</u> | <u>8,438,718</u> |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

The table below provides information regarding the credit risk exposure of the Company by classifying assets according to the Company's credit ratings of counter parties:

| | Neither past-due not impaired | | | Past due but not impaired | Total |
|----------------------------|-------------------------------|-----------------------------------|-------------------------------------|---------------------------|------------------|
| | Investment grade | Non-investment grade satisfactory | Non-investment grade unsatisfactory | | |
| | N'000 | N'000 | N'000 | N'000 | N'000 |
| At 31 December 2020 | | | | | |
| Other receivables | - | 198,967 | - | - | 198,967 |
| Statutory deposit | 315,000 | - | - | - | 315,000 |
| Debt securities | 106,357 | - | - | - | 106,357 |
| Trade receivables | 747,407 | - | - | - | 747,407 |
| Cash and cash equivalents | 7,285,691 | - | - | - | 7,285,691 |
| | 8,454,455 | 198,967 | - | - | 8,653,422 |
| As 31 December 2019 | | | | | |
| Other receivables | - | 239,815 | - | - | 239,815 |
| Statutory deposit | 315,000 | - | - | - | 315,000 |
| Debt securities | 195,493 | - | - | - | 195,493 |
| Trade receivables | 536,980 | - | - | - | 536,980 |
| Cash and cash equivalents | 7,141,882 | - | - | - | 7,141,882 |
| | 8,189,355 | 239,815 | - | - | 8,429,170 |

Age analysis of financial assets past due but not impaired

| | <30 Days | 31 to 60 days | 61 to 90 days | Total past due but not impaired |
|----------------------------|----------------|---------------|---------------|---------------------------------|
| | ₹'000 | ₹'000 | ₹'000 | ₹'000 |
| At 31 December 2020 | | | | |
| Trade receivables | 747,407 | - | - | 747,407 |
| | 747,407 | - | - | 747,407 |
| At 31 December 2019 | | | | |
| Trade receivables | 536,980 | - | - | 536,980 |
| | 536,980 | - | - | 536,980 |

Collateral

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and the valuation parameters. Credit risk is also mitigated by entering into collateral agreements. Management monitors the market value of the collateral, requests additional collateral when needed and performs an impairment valuation when applicable.

39.7.2 Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial instruments. In respect of catastrophic events there is also a liquidity risk associated with the timing differences between gross cash out-flows and expected reinsurance recoveries.

The following policies and procedures are in place to mitigate the Company's exposure to liquidity risk:

- Guidelines are set for asset allocations, portfolio limit structures and maturity profiles of assets, in order to ensure sufficient funding available to meeting insurance and investment contracts obligations.
- The Company's catastrophe excess-of-loss reinsurance contracts contain clauses permitting the immediate draw down of funds to meet claim payments should claim events exceed a certain size.
- Contingency funding plans are in place, which specify minimum proportions of funds to meet emergency calls well as specifying events that would trigger such plans.

Maturity profiles

The table that follows summarises the maturity profile of the financial assets and financial liabilities of the Company based on remaining undiscounted contractual obligations, including interest payable and receivable.

For insurance contracts liabilities and reinsurance assets, maturity profiles are determined based on estimated timing of net cash outflows from the recognised insurance liabilities. Unearned premiums and the reinsurers' share of unearned premiums have been excluded from the analysis as they are not contractual obligations.

The Company maintains a portfolio of highly marketable and diverse assets that can be easily liquidated in the event of an unforeseen interruption of cash flow. The Company also has committed lines of credit that it can access to meet liquidity needs to assist users in understanding how assets and liabilities have been matched. Reinsurance assets have been presented on the same basis as insurance liabilities. Loans and receivables include contractual undiscounted interest receivable.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

Maturity analysis (contractual undiscounted cash flows basis)

| | Carrying amount N'000 | Up to 1 year N'000 | 1-3 years N'000 | 3-5 years N'000 | Over 5 years N'000 | No maturity date N'000 | Total N'000 |
|------------------------------------|-----------------------------|--------------------------|--------------------|--------------------|--------------------------|------------------------------|------------------|
| At 31 December 2020 | | | | | | | |
| Financial assets: | | | | | | | |
| Other receivables | 198,967 | 198,967 | - | - | - | - | 198,967 |
| Debt securities at amortised cost | - | 106,357 | - | - | - | - | 106,357 |
| Statutory deposit | 315,000 | - | - | - | - | 315,000 | 315,000 |
| Trade receivables | 747,407 | 747,407 | - | - | - | - | 747,407 |
| Cash and cash equivalents | 7,274,017 | 7,274,017 | - | - | - | - | 7,274,017 |
| Total financial assets | 8,535,391 | 8,326,748 | - | - | - | 315,000 | 8,641,748 |
| Financial liabilities | | | | | | | |
| Insurance contract liabilities | 3,762,588 | 3,762,588 | - | - | - | - | 3,762,588 |
| Borrowing | 1,250,580 | - | 1,250,580 | - | - | - | 1,250,580 |
| Trade payables | 453,993 | 453,993 | - | - | - | - | 453,993 |
| Other payables | 146,092 | 146,092 | - | - | - | - | 146,092 |
| Total financial liabilities | 5,613,253 | 4,362,673 | 1,250,580 | - | - | - | 5,613,253 |
| Total liquidity gap | 2,922,138 | 3,964,075 | (1,250,580) | - | - | 315,000 | 3,028,495 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

Maturity analysis (contractual undiscounted cash flows basis) (Cont'd)

| | Carrying amount N'000 | Up to 1 year N'000 | 1 - 3 years N'000 | 3-5 years N'000 | Over 5 years N'000 | No maturity date N'000 | Total N'000 |
|------------------------------------|-----------------------------|--------------------------|----------------------|--------------------|--------------------------|------------------------------|------------------|
| At 31 December 2019 | | | | | | | |
| Financial assets: | | | | | | | |
| Other receivables | 239,815 | 239,815 | - | - | - | - | 239,815 |
| Debt securities at amortised cost | 195,493 | 195,493 | - | - | - | - | 195,493 |
| Statutory deposit | 315,000 | - | - | - | - | 315,000 | 315,000 |
| Trade receivables | 536,980 | 536,980 | - | - | - | - | 536,980 |
| Cash and cash equivalents | 7,151,430 | 7,151,430 | - | - | - | - | 7,151,430 |
| Total financial assets | 8,438,718 | 8,123,718 | - | - | - | 315,000 | 8,438,718 |
| Financial liabilities | | | | | | | |
| Insurance contract liabilities | 1,004,732 | 1,004,732 | - | - | - | - | 1,004,732 |
| Borrowing | 1,152,429 | 901,275 | 366,397 | - | - | - | 1,267,672 |
| Trade payables | 711,161 | 711,161 | - | - | - | - | 711,161 |
| Other payables | 51,016 | 51,016 | - | - | - | - | 51,016 |
| Total financial liabilities | 2,919,338 | 2,668,184 | 366,397 | - | - | - | 3,034,581 |
| Total liquidity gap | 5,519,380 | 5,455,534 | (366,397) | - | - | 315,000 | 5,404,137 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

The table below summarises the expected utilisation or settlement of assets and liabilities.

| | 31 December 2020 | | | 31 December 2019 | | |
|-----------------------------------|-------------------|----------------------|-------------------|-------------------|----------------------|-------------------|
| | Current N'000 | Non-current N'000 | Total N'000 | Current N'000 | Non-current N'000 | Total N'000 |
| Assets | | | | | | |
| Cash and cash equivalents | 7,274,017 | - | 7,274,017 | 7,141,882 | - | 7,141,882 |
| Investment securities | 565,133 | - | 565,133 | 407,288 | - | 407,288 |
| Trade receivables | 747,407 | - | 747,407 | 536,980 | - | 536,980 |
| Reinsurance assets | 2,684,186 | - | 2,684,186 | 2,021,507 | - | 2,021,507 |
| Deferred acquisition costs | 299,934 | - | 299,934 | 327,178 | - | 327,178 |
| Other receivables and prepayments | 227,155 | - | 227,155 | 275,062 | - | 275,062 |
| Investment in associate | - | 91,812 | 91,812 | - | 87,926 | 87,926 |
| Investment properties | - | 1,013,643 | 1,013,643 | - | 973,328 | 973,328 |
| Intangible assets | - | 2,763 | 2,763 | - | 6,123 | 6,123 |
| Right of use assets | - | 63,000 | 63,000 | - | - | - |
| Property and equipment | - | 1,549,186 | 1,549,186 | - | 1,326,152 | 1,326,152 |
| Statutory deposit | - | 315,000 | 315,000 | - | 315,000 | 315,000 |
| Total assets | 11,797,832 | 3,035,404 | 14,833,236 | 10,709,897 | 2,708,529 | 13,418,426 |
| Liabilities | | | | | | |
| Insurance contract liabilities | 3,762,588 | - | 3,762,588 | 3,324,005 | - | 3,324,005 |
| Borrowing | 1,250,580 | - | 1,250,580 | 901,275 | 251,154 | 1,152,429 |
| Trade payables | 453,993 | - | 453,993 | 711,161 | - | 711,161 |
| Other payables and accruals | 146,092 | - | 146,092 | 77,357 | - | 77,357 |
| Lease liabilities | - | 63,379 | 63,379 | - | - | - |
| Current income tax payable | 390,097 | - | 390,097 | 159,455 | - | 159,455 |
| Deferred tax liabilities | - | 140,408 | 140,408 | - | 207,413 | 207,413 |
| Total liabilities | 6,003,350 | 251,154 | 6,207,137 | 5,173,253 | 251,154 | 5,631,820 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

39.7.3 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: foreign exchange rates (currency risk), market interest rates (interest rate risk) and market prices (price risk). The risk management frameworks for each of its components are discussed below:

39.7.3.1 Foreign exchange currency risk

The company is exposed to foreign exchange currency risk primarily through certain transactions denominated in foreign currency. The company is exposed to fluctuation of foreign currency through bank balances and borrowings in other currencies. The Company's transactions are carried out majorly in four (4) foreign currencies with a significant percentage of transactions involving US Dollars. The Company uses the average Central Bank exchange rate for each foreign currency to value assets and liabilities denominated in foreign currencies. The carrying amounts of the company's foreign currency-denominated balances as at end of the year are as follows:

The table below summarizes the Company's exposure to foreign currency exchange rate risk at 31 December 2020 and 2019. Included in the table are the Company's financial instruments at carrying amounts, categorised by currency.

| | 2020 | | | | |
|--------------------------------|------------------|------------------|-----------------|----------------|-------------------|
| | Naira N'000 | Dollars N'000 | Pounds N'000 | Euros N'000 | Total N'000 |
| Assets | | | | | |
| Cash and cash equivalents | 5,526,273 | 1,745,385 | 1,281 | 1,078 | 7,274,017 |
| Investment securities | 565,133 | - | - | - | 565,133 |
| Trade receivables | 747,407 | - | - | - | 747,407 |
| Reinsurance assets | 2,684,186 | - | - | - | 2,684,186 |
| Other receivables | 198,173 | - | - | - | 198,173 |
| Total assets | 9,721,172 | 1,745,385 | 1,281 | 1,078 | 11,468,916 |
| Liabilities | | | | | |
| Insurance contract liabilities | 3,762,588 | - | - | - | 3,762,588 |
| Borrowings | - | 1,250,580 | - | - | 1,250,580 |
| Trade payables | 453,993 | - | - | - | 453,993 |
| Other payables | 100,432 | - | - | - | 100,432 |
| Total liabilities | 4,317,013 | 1,250,580 | - | - | 5,567,593 |
| Net exposure | 5,404,159 | 494,805 | 1,281 | 1,078 | 5,901,323 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2019 | | | | |
|--------------------------------|------------------|------------------|-----------------|----------------|-------------------|
| | Naira N'000 | Dollars N'000 | Pounds N'000 | Euros N'000 | Total N'000 |
| Assets | | | | | |
| Cash and cash equivalents | 5,536,196 | 1,590,168 | 1,358 | 14,160 | 7,141,882 |
| Investment securities | 407,288 | - | - | - | 407,288 |
| Trade receivables | 536,980 | - | - | - | 536,980 |
| Reinsurance assets | 2,021,507 | - | - | - | 2,021,507 |
| Other receivables | 236,404 | - | - | - | 236,404 |
| Total assets | 8,738,375 | 1,590,168 | 1,358 | 14,160 | 10,344,061 |
| Liabilities | | | | | |
| Insurance contract liabilities | 3,324,005 | - | - | - | 3,324,005 |
| Borrowings | - | 1,152,429 | - | - | 1,152,429 |
| Trade payables | 711,161 | - | - | - | 711,161 |
| Other payables | 64,357 | - | - | - | 64,357 |
| Total liabilities | 4,099,523 | 1,152,429 | - | - | 5,251,952 |
| Net exposure | 4,638,852 | 437,739 | 1,358 | 14,160 | 5,092,109 |

Movement in exchange rate between the foreign currencies, and the Nigerian Naira affects reported profit before tax through revaluation gain or loss and statement of financial position size through increase or decrease in the revalued amounts of assets and liabilities denominated in foreign currency.

The table below shows the impact on the Company's statement of profit or loss and statement of financial position size if the exchange rate between the foreign currencies, and Nigerian Naira had increased or decreased by 8% (31 December 2019: 10%) with all other variables held constant.

Foreign currencies effect of 8% (31 December 2019: 10%) up or (down) movement on profit before tax and statement of financial position size (in thousands of Naira)

| | 2020 | 2019 | 2020 | 2019 |
|---------|--------------------|------|----------|----------|
| | Change in variable | | N'000 | N'000 |
| Dollars | 8% | 10% | 39,584 | 43,774 |
| Pounds | 8% | 10% | 102 | 136 |
| Euros | 8% | 10% | 86 | 1,416 |
| Dollars | -8% | -10% | (39,584) | (43,774) |
| Pounds | -8% | -10% | (102) | (136) |
| Euros | -8% | -10% | (86) | (1,416) |

39.7.3.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fixed interest rate instruments expose the Company to fair value interest risk. Company does not expose to cash flow interest risk.

The Company has no significant concentration of interest rate risk.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

39.7.3.3 Equity price risk

Equity price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Company's equity price risk exposure relates to equity instrument whose values will fluctuate as a result of changes in market prices, principally investment securities.

The risks arising from change in price of our investment securities is managed through our investment desk and in line with the investment risk policy.

The Company is exposed to equity price risk as a result of holding quoted and non-quoted equity investments that present the Company with opportunity for return through dividend income and capital appreciation.

The unquoted securities represents the Company's holdings in Waica Reinsurance Corporation and Interconnect Clearinghouse Nigeria Limited.

The analysis below is performed for reasonably possible movements in market indices with all other variables held constant, showing the impact up or (down) on profit before tax (due to changes in fair value of financial assets whose fair values are recorded in the statement of profit or loss and statement of financial position)

Investment quality and limit analysis

The Board through its Board Investment Committee set approval limits for taking investment decision approval limits are illustrated using an approval hierarchy that establishes different levels of authority necessary to approve investment decisions of different naira amounts. The approval limits system sets a personal discretionary limit for the Chief Executive Officer; requires that investment decisions above this personal discretionary limit requires approval by the Board of Directors and sets out lower limits for the Chief Finance Officer (CFO) and, or provides the CFO with the authority to assign limits to subordinates.

The analysis below is performed for reasonably possible movements in key variables (share price) with all other variables held constant, showing the impact on profit before tax (due to changes in fair value of financial assets whose fair values are recorded in profit or loss) and equity (that reflects adjustments to profit before tax and changes in fair value of equity instrument through OCI). The correlation of variables will have a significant effect in determining the ultimate impact on price risk, but to demonstrate the impact due to changes in variables, variables had to be changed on an individual basis.

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | Change in variable | | 2020 | | 2019 | |
|--------|--------------------|-----|-----------------------------|------------------------|-----------------------------|------------------------|
| | | | Impact on profit before tax | Impact on equity (OCI) | Impact on profit before tax | Impact on equity (OCI) |
| | | | N'000 | N'000 | N'000 | N'000 |
| FVTPL | 1% | 5% | 4,215 | - | 8,041 | - |
| | -1% | -5% | (4,215) | - | (8,041) | - |
| FVTOCI | 1% | 5% | - | 445 | - | 2,909 |
| | -1% | -5% | - | (445) | - | (2,909) |

39.7.4 Operational risks

Our operational risk exposure arises from inadequately controlled internal processes or systems, human error or non-compliance as well as from external events. Operational risk management framework includes strategic, reputation and compliance risks. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications or can lead to financial loss. The Company cannot expect to eliminate all operational risks, but by initiating a rigorous control framework and by monitoring and responding to potential risks, the Company is able to manage the risks. Controls include effective segregation of duties, access controls, authorisation and reconciliation procedures, staff education and assessment processes, including the use of internal audit. Business risks such as changes in environment, technology and the industry are monitored through the Company's strategic planning and budgeting process.

The table below sets out the concentration of non-life insurance contract liabilities by type of contract:

| | 2020 | | | 2019 | | |
|-------------|-------------------|-----------------------------------|-----------------|-------------------|-----------------------------------|-----------------|
| | Gross liabilities | Re-insurance share of liabilities | Net liabilities | Gross liabilities | Re-insurance share of liabilities | Net liabilities |
| | N'000 | N'000 | N'000 | N'000 | N'000 | N'000 |
| Accident | 149,782 | (96,957) | 52,825 | 221,879 | (147,932) | 73,947 |
| Engineering | 123,743 | (70,842) | 52,901 | 93,944 | (51,689) | 42,255 |
| Fire | 315,921 | (273,915) | 42,006 | 228,322 | (176,866) | 51,456 |
| Marine | 218,372 | (103,564) | 114,808 | 199,758 | (122,243) | 77,515 |
| Motor | 90,018 | - | 90,018 | 93,651 | - | 93,651 |
| Oil & Gas | 708,882 | (640,533) | 68,349 | 167,178 | - | 167,178 |
| | 1,606,718 | (1,185,811) | 420,907 | 1,004,732 | (498,730) | 506,002 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

39.8 Sensitivity analysis

The non-life insurance claim liabilities are sensitive to the key assumptions that follow. It has not been possible to quantify the sensitivity of certain assumptions such as legislative changes or uncertainty in the estimation process.

The following analysis is performed for reasonably possible movements in key assumptions with all other assumptions held constant, showing the impact on gross and net liabilities, profit before tax and equity. The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities, but to demonstrate the impact due to changes in assumptions, assumptions had to be changed on an individual basis.

It should be noted that movements in these assumptions are non-linear.

| | Change in assumptions | 2020 | | | 2019 | | |
|------------------------|-----------------------|--------------------------------------|------------------------------------|--------------------------------------|--------------------------------------|------------------------------------|--------------------------------------|
| | | Impact on gross liabilities N'000 | Impact on net liabilities N'000 | Impact on profit before tax N'000 | Impact on gross liabilities N'000 | Impact on net liabilities N'000 | Impact on profit before tax N'000 |
| Loss percentage | +5% | 80,336 | 21,045 | (59,291) | 50,237 | 24,937 | (25,300) |
| Loss percentage | -5% | (80,336) | (21,045) | 59,291 | (50,237) | (24,937) | 25,300 |
| Inflation rate | +1% | 16,067 | 4,209 | (11,858) | 10,047 | 4,987 | (5,060) |
| Inflation rate | -1% | (16,067) | (4,209) | 11,858 | (10,047) | (4,987) | 5,060 |
| Discount rate | +1% | 16,067 | 4,209 | (11,858) | 10,047 | 4,987 | (5,060) |
| Discount rate | -1% | (16,067) | (4,209) | 11,858 | (10,047) | (4,987) | 5,060 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

40. Admissible assets

The admissible assets representing insurance funds are included in the statement of financial position as follows:

Total assets representing insurance funds

| | 2020 | | | 2019 |
|--|--------------------------|-------------------------------|--------------------|-------------|
| | Carrying amount N'000 | Policy-holders funds N'000 | Total N'000 | N'000 |
| Insurance contract liabilities | 3,762,588 | 3,762,588 | 3,762,588 | 3,324,005 |
| Gross insurance fund | 3,762,588 | 3,762,588 | 3,762,588 | 3,324,005 |
| Deduct: | | | | |
| Reinsurance assets | (2,684,186) | (2,684,186) | (2,684,186) | (2,021,507) |
| Net insurance fund | 1,078,402 | 1,078,402 | 1,078,402 | 1,302,498 |
| Represented by: | | | | |
| Cash and cash equivalents: | | | | |
| - Cash in bank | 2,897,737 | 2,897,737 | 2,897,737 | 1,974,881 |
| - Short term deposits | 4,387,954 | 4,387,954 | 4,387,954 | 5,167,001 |
| Equity instruments at fair value through profit or loss | 421,473 | 421,473 | 421,473 | 160,821 |
| Equity instrument at fair value through other comprehensive income | 44,519 | 44,519 | 44,519 | 58,181 |
| Debt securities at amortised cost | 99,141 | 99,141 | 99,141 | 188,286 |
| Total admissible assets | 7,850,824 | 7,850,824 | 7,850,824 | 7,549,170 |
| Surplus | 6,772,422 | 6,772,422 | 6,772,422 | 6,246,672 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | Motor N'000 | Fire and property N'000 | General accident N'000 | Marine and aviation N'000 | Oil and gas N'000 | Car and engineering N'000 | Total N'000 |
|--|------------------|-------------------------------|------------------------------|---------------------------------|----------------------|---------------------------------|-------------------|
| 41. Segment information | | | | | | | |
| For the year ended 31 December 2020 | | | | | | | |
| Gross premium written | 2,103,120 | 1,672,083 | 841,103 | 944,035 | 3,991,247 | 1,527,818 | 11,079,406 |
| Reinsurance inward | 1,555 | 18,955 | 9,260 | 11,188 | 320 | - | 41,278 |
| Changes in unexpired premium | (458,742) | 309,846 | 14,382 | (17,843) | 68,719 | 247,041 | 163,403 |
| Gross premium earned | 1,645,933 | 2,000,884 | 864,745 | 937,380 | 4,060,286 | 1,774,859 | 11,284,087 |
| Outward re-insurance premium | - | (389) | - | - | (2,787,593) | (3,188) | (2,791,170) |
| Treaty cession | - | (561,367) | (495,491) | (515,473) | - | (363,947) | (1,936,278) |
| Changes in unexpired outward premium | (8,927) | (23,005) | 4,579 | 50,688 | 136,979 | (175,045) | (14,731) |
| Net premium earned | 1,637,006 | 1,416,123 | 373,833 | 472,595 | 1,409,672 | 1,232,679 | 6,541,908 |
| Commission received | - | 138,250 | 144,068 | 157,019 | 514,831 | 61,721 | 1,015,889 |
| Total underwriting income | 1,637,006 | 1,554,373 | 517,901 | 629,614 | 1,924,503 | 1,294,400 | 7,557,797 |
| Gross claims paid | 948,017 | 562,830 | 236,334 | 284,618 | 802,366 | 66,461 | 2,900,626 |
| Gross liabilities at 31 December 2020 | 90,018 | 315,921 | 149,782 | 218,372 | 708,882 | 123,743 | 1,606,718 |
| | 1,038,035 | 878,751 | 386,116 | 502,990 | 1,511,248 | 190,204 | 4,507,344 |
| Gross liabilities at 1 January 2020 | (93,651) | (228,322) | (221,879) | (199,757) | (167,179) | (93,944) | (1,004,732) |
| Gross claim incurred | 944,384 | 650,429 | 164,237 | 303,233 | 1,344,069 | 96,260 | 3,502,612 |
| Reinsurance recoveries | - | 87,282 | 54,569 | 64,548 | 481,200 | 16,317 | 703,916 |
| Due from re-insurers at 31 December 2020 | - | (273,915) | (96,957) | (103,564) | (640,533) | (70,842) | (1,185,811) |
| | - | (186,633) | (42,388) | (39,016) | (159,333) | (54,525) | (481,895) |
| Due from re-insurers at 1 January 2020 | - | 176,866 | 147,932 | 122,243 | - | 51,689 | 498,730 |
| Gross recoveries | - | (9,767) | 105,544 | 83,227 | (159,333) | (2,836) | 16,835 |
| Net benefits and claims | 944,384 | 660,196 | 58,693 | 220,006 | 1,503,402 | 99,096 | 3,485,777 |
| Net income | 692,622 | 894,177 | 459,208 | 409,608 | 421,101 | 1,195,304 | 4,072,020 |
| Underwriting expenses | | | | | | | |
| Amortised deferred acquisition costs | (192,730) | (417,243) | (168,629) | (218,597) | (95,562) | (311,251) | (1,404,012) |
| Other underwriting expenses | (95,805) | (96,692) | (106,996) | (96,386) | (79,586) | (201,290) | (676,755) |
| | (288,535) | (513,935) | (275,625) | (314,983) | (175,148) | (512,541) | (2,080,767) |
| Underwriting profit | 404,087 | 380,242 | 183,583 | 94,625 | 245,953 | 682,763 | 1,991,253 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

| | Motor N'000 | Fire and property N'000 | General accident N'000 | Marine and aviation N'000 | Oil and gas N'000 | Car and engineering N'000 | Total N'000 |
|--|------------------|-------------------------------|------------------------------|---------------------------------|----------------------|---------------------------------|-------------------|
| 41. Segment information (Cont'd) | | | | | | | |
| For the year ended 31 December 2019 | | | | | | | |
| Gross premium written | 2,286,314 | 1,819,409 | 918,097 | 825,634 | 3,889,282 | 1,140,920 | 10,879,656 |
| Changes in unexpired premium | 25,321 | (26,695) | (52,362) | (95,375) | (142,146) | 125,867 | (165,390) |
| Gross premium earned | 2,311,635 | 1,792,714 | 865,735 | 730,259 | 3,747,136 | 1,266,787 | 10,714,266 |
| Outward re-insurance premium | (9,079) | (667,378) | (585,002) | (373,669) | (2,751,689) | (397,743) | (4,784,560) |
| Changes in unexpired outward premium | 12,776 | (52,448) | 57,595 | 61,447 | 123,868 | (182,691) | 20,547 |
| Net premium earned | 2,315,332 | 1,072,888 | 338,328 | 418,037 | 1,119,315 | 686,353 | 5,950,253 |
| Commission received | 1,562 | 184,998 | 188,433 | 96,473 | 335,206 | 134,319 | 940,991 |
| Total underwriting income | 2,316,894 | 1,257,886 | 526,761 | 514,510 | 1,454,521 | 820,672 | 6,891,244 |
| Gross claims paid | 537,943 | 931,931 | 247,905 | 302,727 | 704,913 | 56,688 | 2,782,107 |
| Gross liabilities at 31 December 2019 | 93,651 | 228,322 | 221,879 | 199,757 | 167,179 | 93,944 | 1,004,732 |
| | 631,594 | 1,160,253 | 469,784 | 502,484 | 872,092 | 150,632 | 3,786,839 |
| Gross liabilities at 1 January 2019 | (109,956) | (221,877) | (170,486) | (144,359) | (177,976) | (110,301) | (934,955) |
| Gross claim incurred | 521,638 | 938,376 | 299,298 | 358,125 | 694,116 | 40,331 | 2,851,884 |
| Reinsurance recoveries | - | 295,365 | 106,216 | 97,176 | 11,146 | 3,933 | 513,836 |
| Due from re-insurers at 31 December 2019 | - | 176,866 | 147,932 | 122,243 | - | 51,689 | 498,730 |
| | - | 472,231 | 254,148 | 219,419 | 11,146 | 55,622 | 1,012,566 |
| Due from re-insurers at 1 January 2019 | - | (161,065) | (81,245) | (81,493) | - | (46,012) | (369,815) |
| Gross recoveries | - | 311,166 | 172,903 | 137,926 | 11,146 | 9,610 | 642,751 |
| Net benefits and claims | 521,638 | 627,210 | 126,395 | 220,199 | 682,970 | 30,721 | 2,209,133 |
| Net income | 1,795,256 | 630,676 | 400,366 | 294,311 | 771,551 | 789,951 | 4,682,111 |
| Underwriting expenses | | | | | | | |
| Amortised deferred acquisition costs | (259,359) | (385,329) | (169,591) | (165,658) | (83,298) | (204,320) | (1,267,555) |
| Other underwriting expenses | (331,854) | (211,322) | (176,445) | (81,558) | (280,327) | (259,663) | (1,341,169) |
| | (591,213) | (596,651) | (346,036) | (247,216) | (363,625) | (463,983) | (2,608,724) |
| Underwriting profit | 1,204,043 | 34,025 | 54,330 | 47,095 | 407,926 | 325,968 | 2,073,387 |

NOTES TO THE FINANCIAL STATEMENTS CONT.
FOR THE YEAR ENDED 31 DECEMBER 2020

42. Contraventions

There was no penalty paid in the current year and no other contravention occurred during the year.

43. Events after the reporting date

There are no events after reporting date which could have a material effect on the financial statements of the Company as at 31 December 2020 or the financial performance for the year ended that have not been adequately provided for or disclosed.

44. Contingencies and commitments

44.1 Contingencies proceedings and regulations

The Company operates in the insurance industry and is subject to legal proceedings in the normal course of business. While it is not practicable to forecast or determine the final results of all pending or threatened legal proceedings, management does not believe that such proceedings (including litigation) will have a material effect on its results and financial position.

The Company is also subject to insurance solvency regulations of NAICOM. There are no contingencies associated with the Company's compliance or lack of compliance with such regulations.

44.2 Capital commitments and operating leases

The Company has no capital commitments at the reporting date.

The Company has entered into commercial property leases on its investment property portfolio and the Company's surplus office buildings. These non-cancellable leases have remaining terms of between one and five years. All leases include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions.

Future minimum lease rentals receivable under non-cancellable operating leases as at 31 December are as follows:

| | 2020 N'000 | 2019 N'000 |
|---|---------------|---------------|
| Within one year | - | - |
| After one year but not more than five years | - | - |
| | - | - |

45. Material disclosure on the impact of COVID-19

The COVID-19 pandemic which started in China in December 2019 and rapidly spread across the world is impacting all aspects of life in a manner that is unprecedented. The impact cuts across businesses, the economy and social interactions. These impacts seem like they will remain for the foreseeable future. In a bid to curtail the spread the virus, the Federal Government of Nigeria imposed movement restrictions while various state governments established protocols to combat the spread of the virus.

In adapting to the government's response to COVID-19, the Company responded appropriately by activating its Business Continuity Plan to ensure continuous service to customers and safety of employees and other stakeholders. This was mostly achieved through the deployment of necessary secured technology for remote working and the observance of universally accepted Covid 19 protocols.

Impact of COVID-19 on Impairment (Expected Credit Loss) of Financial Assets

The Company does not see a significant impairment impact on its financial assets as a result of COVID-19. The Company's financial assets are predominantly cash and cash equivalents in nature and are subsequently classified as stage 1. The stage allocation remains unchanged as there is no significant increase in credit risk. The impact of forward looking information has also been considered in assessing the impact of COVID-19 on impairment of financial assets. These include GDP growth, exchange rate, country rating, bank rating, inflation and oil price. Whilst COVID-19 could potentially negatively impact all of the forward looking information, other variables in the computation ensured that the impact remains minimal.

Going Concern Assessment

The Company will continue to assess the status of the fight against the pandemic and its impact on the Company's business. However, based on current assessment and result for the year just concluded, the Directors are confident that the Going Concern of the Company will not be threatened and would be able to continue to operate post COVID-19 and in the foreseeable future.



OTHER
NATIONAL
DISCLOSURES

149 - 151

STATEMENT OF VALUE ADDED
FOR THE YEAR ENDED 31 DECEMBER 2020

| | 2020 N'000 | % | 2019 N'000 | % |
|---------------------------------|------------------|------------|------------------|------------|
| Gross premium written | 11,120,684 | | 10,879,656 | |
| Net claims expenses | (3,485,778) | | (2,209,130) | |
| Premium ceded to reinsurance | (4,742,179) | | (4,764,013) | |
| Other charges and expenses | (2,254,043) | | (2,996,080) | |
| Fees and commission | 1,015,889 | | 940,991 | |
| Investment income | 448,197 | | 405,797 | |
| Value added | 2,102,770 | 100 | 2,257,221 | 100 |
| Applied as follow: | | | | |
| In payment to employees | | | | |
| Employee benefits expense | 826,619 | 39 | 951,104 | 42 |
| In payment to Government | | | | |
| As taxes | 108,409 | 5 | 315,629 | 14 |
| Retained in the business | | | | |
| Depreciation | 141,263 | 7 | 154,600 | 7 |
| Amortization | 5,160 | - | 6,116 | |
| Contingency reserve | 333,621 | 16 | 326,390 | 14 |
| Profit for the year | 687,698 | 33 | 503,382 | 22 |
| Value added | 2,102,770 | 100 | 2,257,221 | 100 |

Value added statement represents the wealth created by the efforts of the company and its employees' efforts based on ordinary activities and the allocation of that wealth being created between employees, shareholders, government and that retained for the future creation of more wealth.

FIVE-YEAR FINANCIAL SUMMARY

31 DECEMBER

| | 2020 | 2019 | 2018 | 2017 | 2016 |
|--|-------------------|-------------------|-------------------|-------------------|------------------|
| | N'000 | N'000 | N'000 | N'000 | N'000 |
| Statement of financial position | | | | | |
| Assets | | | | | |
| Cash and cash equivalents | 7,274,017 | 7,141,882 | 5,241,513 | 3,400,291 | 3,015,331 |
| Investment securities | 565,133 | 407,288 | 499,471 | 975,422 | 562,846 |
| Trade receivables | 747,407 | 536,980 | 380,632 | 329,648 | 308,428 |
| Reinsurance assets | 2,684,186 | 2,021,507 | 1,872,344 | 2,500,761 | 1,733,315 |
| Other receivables and prepayments | 227,155 | 275,062 | 94,584 | 100,455 | 39,006 |
| Investment in associate | 91,812 | 87,926 | 81,434 | 71,178 | 66,857 |
| Investment properties | 1,013,643 | 973,328 | 1,128,638 | 1,161,581 | 1,181,454 |
| Intangible assets | 2,763 | 6,123 | 12,239 | 15,505 | 20,792 |
| Deferred acquisition costs | 299,934 | 327,178 | 226,893 | 439,068 | 496,295 |
| Right of use assets | 63,000 | - | - | - | - |
| Property and equipment | 1,549,186 | 1,326,152 | 1,468,679 | 1,386,862 | 1,620,472 |
| Deferred tax assets | - | - | - | 121,904 | 151,764 |
| Statutory deposit | 315,000 | 315,000 | 315,000 | 315,000 | 315,000 |
| Total assets | 14,833,236 | 13,418,426 | 11,321,427 | 10,817,675 | 9,511,560 |
| Liabilities and equity | | | | | |
| Liabilities | | | | | |
| Insurance contract liabilities | 3,762,588 | 3,324,005 | 3,088,838 | 3,260,519 | 2,838,600 |
| Borrowing | 1,250,580 | 1,152,429 | 973,360 | 861,919 | 750,456 |
| Bank overdrafts | - | - | 327,941 | 78,897 | 108,641 |
| Trade payables | 453,993 | 711,161 | 759,081 | 710,333 | 225,953 |
| Other payables and accruals | 146,092 | 77,357 | 128,910 | 180,132 | 121,918 |
| Lease liabilities | 63,379 | - | - | - | - |
| Current income tax payable | 390,097 | 159,455 | 108,451 | 71,739 | 46,158 |
| Retirement benefit obligation | - | - | 105,569 | 182,232 | 184,406 |
| Deferred tax liabilities | 140,408 | 207,413 | 8,922 | - | - |
| Total liabilities | 6,207,137 | 5,631,820 | 5,501,072 | 5,345,771 | 4,276,132 |
| Equity | | | | | |
| Issued and paid-up share capital | 5,682,248 | 5,682,248 | 4,170,412 | 4,170,412 | 4,170,412 |
| Share premium | 74,057 | 74,057 | 116,843 | 116,843 | 116,843 |
| Contingency reserve | 3,307,999 | 2,974,378 | 2,647,988 | 2,332,596 | 2,077,191 |
| Revaluation reserve | 390,560 | 225,103 | 225,103 | 225,103 | 175,288 |
| Fair value reserve | 551 | 14,213 | 20,394 | 4,949 | (3,984) |
| Accumulated losses | (829,316) | (1,183,393) | (1,360,385) | (1,377,999) | (1,300,322) |
| Total equity | 8,626,099 | 7,786,606 | 5,820,355 | 5,471,904 | 5,235,428 |
| Total liabilities and equity | 14,833,236 | 13,418,426 | 11,321,427 | 10,817,675 | 9,511,560 |
| Statement of profit or loss | | | | | |
| Gross premium written | 11,120,684 | 10,879,656 | 10,513,078 | 8,513,503 | 6,399,854 |
| Gross premium earned | 11,284,087 | 10,714,266 | 10,338,077 | 8,300,968 | 6,763,129 |
| Profit before income tax | 796,107 | 819,011 | 540,554 | 202,694 | 44,975 |
| Profit after income tax | 687,698 | 503,382 | 344,236 | 157,869 | 23,592 |
| Per 50k share data (kobo) | | | | | |
| Earnings per share - basic & diluted | 8.00 | 5.86 | 4.13 | 1.89 | 0.28 |

SHARE CAPITAL HISTORY

The changes to the Company's authorized and issued share capital since incorporation are summarized below:

| Year | Authorised (N) | | Issued & Fully Paid-up(N) | | Consideration |
|------|----------------|----------------|---------------------------|---------------|--|
| Date | Increase | Cumulative | Increase | Cumulative | Cash/Bonus |
| 1980 | 0 | 1,500,000 | 0 | 1,500,000 | Cash |
| 1988 | 500,000 | 2,000,000 | 500,000 | 2,000,000 | - |
| 1994 | 28,000,000 | 30,000,000 | 18,000,000 | 20,000,000 | Cash |
| 1995 | 0 | 30,000,000 | 0 | 20,000,000 | - |
| 1996 | 20,000,000 | 50,000,000 | 0 | 20,000,000 | - |
| 1997 | 50,000,000 | 100,000,000 | 14,000,000 | 34,000,000 | Cash & Bonus |
| 1998 | 0 | 100,000,000 | 36,000,000 | 70,000,000 | Cash & Bonus |
| 1999 | 0 | 100,000,000 | 3,500,000 | 73,500,000 | Bonus |
| 2000 | 50,000,000 | 150,000,000 | 23,375,000 | 96,875,000 | Cash & Bonus |
| 2001 | 50,000,000 | 200,000,000 | 9,375,000 | 106,250,000 | Cash & Bonus |
| 2002 | 0 | 200,000,000 | 45,250,000 | 151,500,000 | Bonus |
| 2003 | 300,000,000 | 500,000,000 | 202,000,000 | 353,500,000 | Cash & Bonus |
| 2004 | 500,000,000 | 1,000,000,000 | 80,229,342 | 433,729,342 | Cash & Bonus |
| 2005 | 0 | 1,000,000,000 | 77,266,023 | 510,995,365 | Cash & Bonus |
| 2006 | 1,000,000,000 | 2,000,000,000 | 0 | 510,995,365 | Stock Split |
| 2006 | 5,000,000,000 | 7,000,000,000 | 610,588,243 | 1,121,583,608 | Private Placement /Cash |
| 2007 | 0 | 7,000,000,000 | 1,046,648,587 | 2,168,232,195 | Merger with Coral, Confidence & Prime trust Insurance Ltd/Cash |
| 2008 | 0 | 7,000,000,000 | 433,646,438 | 2,601,878,633 | Cash & Bonus |
| 2009 | 0 | 7,000,000,000 | 0 | 2,601,878,633 | - |
| 2010 | 0 | 7,000,000,000 | 0 | 2,601,878,633 | - |
| 2011 | 0 | 7,000,000,000 | 834,000,064 | 3,435,878,697 | Cash |
| 2012 | 0 | 7,000,000,000 | 0 | 3,435,878,697 | - |
| 2013 | 0 | 7,000,000,000 | 0 | 3,435,878,697 | - |
| 2014 | 3,500,000,000 | 10,500,000,000 | 0 | 3,435,878,697 | - |
| 2015 | 0 | 10,500,000,000 | 734,532,951 | 4,170,411,648 | Cash |
| 2016 | 0 | 10,500,000,000 | 0 | 4,170,411,648 | - |
| 2017 | 0 | 10,500,000,000 | 0 | 4,170,411,648 | - |
| 2018 | 4,500,000,000 | 15,000,000,000 | 0 | 4,170,411,648 | - |
| 2019 | 0 | 15,000,000,000 | 3,023,642,718 | 5,682,233,007 | Cash |
| 2020 | 0 | 15,000,000,000 | 0 | 5,682,233,007 | - |

Unissued Shares of STI

| | |
|---------------------|-----------------------|
| Authorised Shares - | 15,000,000,000 |
| Issued Shares - | <u>11,364,466,014</u> |
| Balance Unissued - | 3,635,533,986 |



PROCESSES

153-188

TEAR OFF

Affix
Current
Passport
(To be stamped by Bankers)

Write your name at the back of
your passport photograph

E-DIVIDEND MANDATE ACTIVATION FORM



Instruction

Only Clearing Banks are acceptable

Please complete all sections of this form to make it eligible for processing and return to the address below

The Registrar

Meristem Registrars Limited
213, Herbert Macaulay Way
Adekunle-Yaba
Lagos State

I/We hereby request that henceforth, all my/our Dividend Payment(s) due to me/us from my/our holdings in all the companies ticked at the right hand column be credited directly to my \ our bank account detailed below:

Bank Verification Number

Bank Name

Bank Account Number

Account Opening Date

Shareholder Account Information

Surname/Company's Name First Name Other Names

Address:

City State Country

Previous Address (If address has changed)

CHN CSCS A/c No

Name of Stockbroker

Mobile Telephone 1 Mobile Telephone 2

Email Address

Signature(s) Company Seal (If applicable)

Joint/Company's Signatories

| TICK | NAME OF COMPANY | SHARE A/C NO |
|--------------------------|--|--------------|
| <input type="checkbox"/> | ACAP INCOME FUND | |
| <input type="checkbox"/> | AFRINVEST EQUITY FUND | |
| <input type="checkbox"/> | BERGER PAINTS NIG PLC | |
| <input type="checkbox"/> | CHELLARAMS BOND | |
| <input type="checkbox"/> | CONOIL PLC | |
| <input type="checkbox"/> | CONSOLIDATED HALLMARK INS. PLC | |
| <input type="checkbox"/> | CUSTODIAN & ALLIED PLC | |
| <input type="checkbox"/> | COVENANT SALT NIGERIA LIMITED | |
| <input type="checkbox"/> | EMPLOYEE ENERGY LIMITED | |
| <input type="checkbox"/> | ENERGY COMPANY OF NIGERIA PLC [ENCON] | |
| <input type="checkbox"/> | eTRANZACT INTERNATIONAL PLC | |
| <input type="checkbox"/> | FIDSON HEALTHCARE PLC | |
| <input type="checkbox"/> | FOOD CONCEPTS PLC | |
| <input type="checkbox"/> | FREE RANGE FARMS PLC | |
| <input type="checkbox"/> | FTN COCOA PROCESSORS PLC | |
| <input type="checkbox"/> | GEO-FLUIDS PLC | |
| <input type="checkbox"/> | JUBILEE LIFE MORTGAGE BANK LTD | |
| <input type="checkbox"/> | MAMA CASS RESTAURANTS LIMITED | |
| <input type="checkbox"/> | MCN DIOCESE OF REMO | |
| <input type="checkbox"/> | MCN LAGOS CENTRAL | |
| <input type="checkbox"/> | MCN TAILORING FACTORY [NIGERIA] LIMITED | |
| <input type="checkbox"/> | MULTI-TREX INTEGRATED FOODS PLC | |
| <input type="checkbox"/> | MUTUAL BENEFITS ASSURANCE PLC | |
| <input type="checkbox"/> | NASSARAWA STATE GOVT BOND | |
| <input type="checkbox"/> | NASCON ALLIED INDUSTRIES PLC | |
| <input type="checkbox"/> | NEIMETH INT'L PHARMS PLC | |
| <input type="checkbox"/> | NEWREST ASL NIGERIA PLC | |
| <input type="checkbox"/> | NIGER INSURANCE PLC | |
| <input type="checkbox"/> | NIGERIA MORTGAGE REFINANCE COMPANY [NMRC] PLC | |
| <input type="checkbox"/> | NIGERIA MORTGAGE REFINANCE COMPANY PLC [NMRC] BOND | |
| <input type="checkbox"/> | ONWARD PAPER MILLS PLC | |
| <input type="checkbox"/> | PACAM BALANCED FUND | |
| <input type="checkbox"/> | PAINTS & COATINGS MANUFACTURERS NIG PLC | |
| <input type="checkbox"/> | PROPERTYGATE DEVT. & INVEST. PLC | |
| <input type="checkbox"/> | R.T. BRISCOE NIGERIA PLC | |
| <input type="checkbox"/> | REGENCY ALLIANCE INSURANCE PLC | |
| <input type="checkbox"/> | SMART PRODUCTS NIGERIA PLC | |
| <input type="checkbox"/> | SOVEREIGN TRUST INSURANCE PLC | |
| <input type="checkbox"/> | TANTALIZERS PLC | |
| <input type="checkbox"/> | THE BGL SAPPHIRE FUND | |
| <input type="checkbox"/> | THOMAS WYATT PLC | |
| <input type="checkbox"/> | VITAFIOM NIGERIA PLC | |
| <input type="checkbox"/> | ZENITH EQUITY FUND | |
| <input type="checkbox"/> | ZENITH ETHICAL FUND | |
| <input type="checkbox"/> | ZENITH INCOME FUND | |

Help Desk Telephone No/Contact Centre Information for Issue resolution or clarification: 01-2809250-4

Company Seal (If applicable)

Meristem Registrars Limited
Web: www.meristemregistrars.com; email: info@meristemregistrars.com

TEAR OFF

THE REGISTRAR



RC No: 85092

**213, Herbert Macaulay Way,
Adekunle, Yaba, Lagos State.
P.O.Box 51585,
Falomo-Ikoyi,
Lagos.
Phone: 01-8920491,8920492
Fax: 01-2702361
e-Mail: info@meristemregistrars.com
website: www.meristemregistrars.com**

PROXY FORM

TEAR OFF

26th Annual General Meeting to be held at the Bay Lounge Hall, Block 12A, 10 Admiralty Road, Lekki Phase 1, Lagos on Thursday, 27th day of May, 2021 at 11.00 a.m.

I/Weof
.....
.....

Being a member/members of Sovereign Trust Insurance Plc hereby appoint the following person:

| N/S | Name | Designation | Proxy Choice ** |
|-----|-----------------------------|-----------------------------|-----------------|
| 1 | Mr. Oluseun O. Ajayi | Chairman | |
| 2 | Mr. Olaotan Soyinka | MD/CEO | |
| 3 | Mr. Anthony Omojola | Shareholders Representative | |
| 4 | Mr. Peter Eyanuku | Shareholders Representative | |
| 5 | Mr. Usman Atanda Morufu | Shareholders Representative | |
| 6 | Mrs. Esther Funke Augustine | Shareholders Representative | |

..... of..... or failing the Chairman of the Company as my/our proxy to act and vote for me/us on my/our behalf at the Annual General Meeting of the Company to be held on 27th May 2021 and any adjournment thereof.

Dated This.....day of.....2021

Shareholder's Signature

NOTE

(i) A Member (shareholder) entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy instead of him. All proxy forms should be deposited at the Company Registrar's Office not later than 48 hours before the time of holding the meeting.

(ii) In the case of joint Shareholders, any of such may complete the form, but names of all joint Shareholders must be stated.

(iii) If the Shareholder is a corporation, this form must be under its common seal or under the hand of an officer or attorney duly authorized.

(iv) Provision has been made on this form for the Chairman of the Company to act as proxy. But if you wish, you may insert in the blank space on the form (marked**) the name of any person whether a Member of the Company or not, who will attend the meeting and vote on your behalf instead of the Chairman.

(v) The proxy must produce the Admission Slip with the notice of Meeting to obtain entrance to the meeting.

TEAR OFF

| | ORDINARY BUSINESS | FOR | AGAINST |
|-------------------------|--|-----|---------|
| 1. | To receive and consider the Audited Financial Statements for the year ended 31st December 2020 together with the reports of the Directors, Auditors and Audit Committee there on. | | |
| 2. | To re-elect retiring Director. Ms. Emi Faloughi | | |
| 3. | To authorize the Directors to determine the remuneration of the Auditors. | | |
| 4. | Disclosure of the remuneration of Managers of the Company | | |
| 5. | To elect the Shareholders representative on the Audit Committee. | | |
| SPECIAL BUSINESS | | | |
| 6 | To fix the Director's fees for the year ending December 31, 2021 at ₦3,800,000. | | |
| | Please indicate with "X" in the appropriate square how you wish your votes to be cast on the resolutions set above. Unless otherwise instructed, the proxy will vote or abstain from voting at his discretion. | | |

THE REGISTRAR



RC No: 85092

**213, Herbert Macaulay Way,
Adekunle, Yaba, Lagos State.
P.O.Box 51585,
Falomo-Ikoyi,
Lagos.
Phone: 01-8920491,8920492
Fax: 01-2702361
e-Mail: info@meristemregistrars.com
website: www.meristemregistrars.com**

TEAR OFF



ADMISSION SLIP

Please admit..... to the 26th Annual General Meeting of Sovereign Trust Insurance Plc which will hold at the Bay Lounge Hall, Block 12A, 10 Admiralty Road, Lekki Phase 1, Lagos State on Thursday 27th May, 2021 at 11.00am.

Admission Slip must be produced by the shareholder or his proxy in order to obtain entrance to the Annual General Meeting.

Name of Shareholder.....

Signature of Shareholder

Name of Proxy.....

Signature of Proxy.....

TEAR OFF

THE REGISTRAR



RC No. 89092

**213, Herbert Macaulay Way,
Adekunle, Yaba, Lagos State.
P.O.Box 51585,
Falomo-Ikoyi,
Lagos.
Phone: 01-8920491, 8920492
Fax: 01-2702361
e-Mail: info@meristemregistrars.com
website: www.meristemregistrars.com**